

Philip Morris USA

Campus Recruiting

Boston College
College of William & Mary
Florida A&M
Howard University
Indiana University
Michigan State University
North Carolina A&M University
North Carolina State University
Ohio State University
Penn State University
Rutgers University
Syracuse University
University of Alabama
University of Arizona
University of California-Berkeley
University of Alabama
University of Arizona
University of California-Berkeley
University of Connecticut

University of Florida
University of Georgia
University of Illinois
University of Kansas
University of Mississippi
University of Missouri
University of North Carolina (Chapel
Hill and Charlotte)
University of Richmond
University of Southern California
University of Texas-Austin
University of Southern California
University of Virginia
University of Washington
University of Wisconsin-Madison
Virginia Commonwealth University
Virginia Polytechnic Institute
Wake Forest University (Babcock Grad Sch.)
Western Michigan University
Winston-Salem State University



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Established in 1994, Career Showcase is the largest student-managed career fair in the state of Arizona.

Thursday, February 16, 2012

Now in its 18th year, this unique event has provided corporations, government agencies, and nonprofit organizations with the opportunity to interact with the students of the Eller College of Management. With over 4,500 undergraduate students enrolled in 15 academic programs, the Eller College continues to prepare its students as they transition to the professional arena.

Coordinated and presented by [Delta Sigma Pi](#) and [Eller College Student Council](#), Career Showcase serves as a foundation for those students seeking part-time and full-time opportunities, as well as for those companies wishing to recruit only the most exceptional students. With the continuous support of the attending companies, students, and administration, Career showcase has come to embody a lifetime of endless opportunities.

The University of Arizona is one of the nation's premier, student-centered public research institutions.

The Eller College boasts the nation's #13 public undergraduate program, #4 entrepreneurship program and #3 MIS program.

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Career Showcase for Recruiters

Information for companies and organizations interested in attending Career Showcase 2012, including how to register, costs to attend, and important dates.

>> [View recruiter resources.](#)

Career Showcase for Students

Information for companies and organizations interested in attending Career Showcase 2012, including how to register, costs to attend, and important dates.

>> [View student resources.](#)

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Eller College of Management : McClelland Hall 204 : 1130 E. Helen St. : P.O. Box 210108 : Tucson, Arizona 85721-0108 : 520.621.2505
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CAL CAREER FAIR DIRECTORY

Employer Profiles

All days
1 records found.

The indicates summer or intern positions are also available. The indicates 3rd Party Recruiters.

Philip Morris USA
6150 Stoneridge Mall Rd.
Suite 225
Pleasanton, CA 94588
www.pmus.com/careers
Attending: Tuesday,
9/12/2006

Degree(s): Bachelors

Major(s): Any Major

Description of Organization: Philip Morris USA is an operating company within Altria Group, Inc. Altria is a Fortune 15 company and the largest consumer products company in the world. PM USA is the domestic tobacco operating company of Altria and is one of the world's most recognized and successful manufacturers of consumer products for adults. Powered by people, PM USA plans for continued growth as a leader in marketing and manufacturing of consumer products made for adults.

Full Time Jobs: Territory Sales Manager - As a Territory Sales Manager, you will be assigned a territory of approximately 150 retail accounts, representing approximately \$10 million in annual sales of PM USA product. In your role as a TSM you will be expected to demonstrate leadership, collaborate and communicate effectively with your assigned accounts' key decision makers to research, analyze and solve problems and persuasively implement recommendations that contribute to building our mutual businesses.

Summer Jobs: Summer Intern - Summer interns will work within a specified geographical market with PM USA personnel. You will execute duties requiring research, data collection, and analysis. You will also work on projects to analyze aspects of PM USA's business.

Sales Positions: Salary

Work Authorization: Authorized to work in the US (includes US Citizens, Permanent Residents, IRCA qualified; excludes Practical Training)

Locations: East Bay, San Francisco, Sacramento, Fresno.

Year Founded: 1902

The indicates summer or intern positions are also available. The indicates 3rd Party Recruiters.

IRCA is the 1986 **Immigration Reform and Control Act** which defines how non-US citizens qualify to work in the US.

[Return to the Cal Career Fair search page.](#)

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2011 Fall Career Fair Companies: Tuesday

Sort List by:

[All](#) | [Full Time](#) | [Part Time](#) | [Internship](#) | [CO-OP](#)

Company	Majors Recruiting	
Acuity Brands Lighting		Full Time Internship
Aetna		Full Time Internship
AFLAC	ALL MAJORS	Full Time
Altria Group Distribution Company	All Majors	Full Time Internship
Amica Mutual Insurance Company	All Majors	Full Time
AXA Equitable	FNCE, BUSN, MBA	Full Time
BAE Systems	ACCT, FNCE, COMP, CSC, EE, MEM	Full Time
Barnum Financial Group, An office of MetLife	ACCT, BUSN, FNCE, MGMT, MKTG, MBA	Full Time Internship
Bloomberg LP	ALL MAJORS	Full Time Internship
Bryant University- Graduate School		Full Time
Carousel Industries	All Majors	Full Time
CDW	ALL MAJORS	Full Time
Chemtura Corporation	ACCT, FNCE	Full Time
Cigna	ALL MAJORS	Full Time Internship
City Year	ALL MAJORS	Full Time
Cognizant Technology Solutions	MIS, CSCI, COMP, CSE, EE	Full Time
Comcast		Full Time
EMC	CSE, CSCI, COMP	Full Time Internship

2012 Internship and Co-op Career Fair Companies

Sort List by:

[All](#) | [Full Time](#) | [Part Time](#) | [Internship](#) | [CO-OP](#)

Company	Majors Recruiting	
Aetna	All Majors	Internship
Altria Group Distribution Company	All Majors	Internship
Cigna	All Majors	Internship
Citi	All Majors	Internship
Comcast	All Majors	Internship
Consolidated Electrical Distributors (CED)	Business, Marketing, Management	Internship
Enterprise Rent a Car	All Majors	Internship
Farrel Corporation	Mechanical Engineer, Electrical Engineer Industrial Engineer	Internship
Fastenal	Business, Management, & Marketing	Internship
GE	CSEG, CSCI, EE, PHYS, ENVE, MEM, ME	Internship CO-OP
Gilbane Building Company	CE, ME, EE, CHEG	Internship
GR-NEAM (GenRe - New England Asset Management)	MIS, CSCI, CSE, Business & Technology	Internship
ING	MIS	Internship
ISO New England	CSCI, CSE, EE, ME, ENVE, ECON, COMM, LAW, ENGL	Internship
Kohl's Department Stores	All Majors	Internship
Liberty Mutual Group	All Majors	Internship
National Institute for the Clinical Application of Behavioral Medicine	ENGL, CSE, GRAPHIC, CSCI	Internship
Northeast Utilities	EE, ME, CE, CSI, MIS, ACCT, FINC, COMM	Internship

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- [Career Fairs](#)
- [/](#)
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Career Showcase

Career Showcase is designed to help you find talented student and alumni from a wide variety of majors in one location. We want to make recruiting UF candidates as easy as possible so we've designed this event to cater to your company's needs.



Career Showcase will be held on January 24 and 25 from 9 a.m. - 3 p.m. in the O'Connell Center. This event is open to UF students & alumni only. [Let the countdown begin!](#)

Showcase is so large we need two days to pull it off. You can register for either one, or both, days depending on whether you're hiring for technical or non-technical positions.

Day One (Non-Technical)

features students from business, liberal arts, agricultural, health backgrounds and other non-technical majors.

Day Two (Technical)

features students from engineering, biology, computer sciences and other technical backgrounds.

No matter the major or job type you are seeking, Career Showcase can offer you the students you are seeking. Don't miss this great opportunity to tap into our talented candidate pool.

Registration Information

SHOWCASE BASICS

Here we cover each day's information, registration information & amenities, payment options, event parking and shipping.

[Each day in brief:](#)

[Registration details:](#)

[Payment options:](#)

[Parking:](#)

[Shipping:](#)

POLICIES

Here, we cover the policies related to the event including cancellations & refunds, no shows and space usage.

[Cancellations & refunds:](#)

[No show:](#)

Space usage:

ADDITIONAL INFORMATION

You are about to fill out the registration form. Before you register, here are a few items to consider.

[Read more:](#)

[BEGIN SHOWCASE REGISTRATION](#)

"You can design and create, and build the most wonderful place in the world. But it takes people to make the dream a reality." –Walt Disney - [4:00 PM yesterday](#) - [@UF_CRC](#)

Sponsors

[illegible]

Career Showcase



Career Showcase Overview

There are BIG opportunities to recruit talented UF candidates at Showcase. Register today!

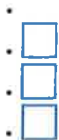
Sponsor Career Showcase

We have many sponsorship opportunities at Career Showcase. Sponsoring Showcase is a great way to increase your brand presence at this event. Review our available [sponsorship options](#).

Need assistance?

We're here to help! Contact Career Events staff at CRCFairs@erc.ufl.edu or (352) 273-2331.

© Career Resource Center | Division of Student Affairs | 360-Degree Student Experience
First Floor J. Wayne Reitz Union | PO Box 118507 | Gainesville, FL 32611
Phone - (352) 392-1601 | Fax - (352) 392-3810



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Career Development Internship

- ✓ Paid student internship in the UGA Career Center!
- ✓ Freshmen, Sophomores & Juniors can apply!
- ✓ Prepare for your future career and help others do the same!



Apply via Dawglink, Search "CDI" Deadline: March 16th, 2012

Interest Meeting on February 29th @ Tate Dawg Pen from 6:15pm–7:15pm



Upcoming Events

Feb 20	Teacher & Administration Recruitment Day Prep: Resume Critiques
Feb 20	Newell Rubbermaid Information Session
Feb 21	Teacher & Administration Recruitment Day Prep: Resume Critiques
Feb 21	A Teacher's Guide to Career Success: School District Networking
Feb 22	Teacher & Administration Recruitment Day
Feb 22	Careers in Scientific Research
Feb 27	Kauffman Tire Information Session
Feb 27	Terry Career Boot Camp: Evaluating the Job Offer
Feb 29	Career Development Internship Information Session
Mar 01	Study Abroad Mock Interviews
Mar 06	A Teacher's Guide to Career Success: Interviewing 101

PREVIOUS

MORE EVENTS

NEXT

Success Stories



Wendell Scott

May 2012
Grady College of Journalism and Mass Communication

Entertainer at Walt Disney World Parks & Resorts.

Resorts.

Establishing a career can often be somewhat of a challenge for most students. However with the help of the Career Center,
[Read more...](#)

DAWGlink

MyID:

Password:

login

[UGA Alumni, click here to register.](#)

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UGACareerCenter We hope everyone has a fantastic weekend!
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UGACareerCenter Don't get blindsided as you interview for summer jobs/internships! Check out this list to better prepare yourself: ow.ly/92nRF
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UGACareerCenter Interesting read for those thinking about going from employee to entrepreneur! Article: ow.ly/92mmm
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EMPLOYER PARTNERS



Featured Employer:
Diamond Level





Events > Participants

Profile: Altria Group Distribution Company

overview
company culture

Overview

Industry

Consumer Products, Retail/Merchandising, Other

Products and Services

We market and manufacture domestic tobacco products responsibly at retail outlets. These include Marlboro, Skoal, Copenhagen, & Black & Mild cigars. We provide our retail customers with business solutions that focus on responsible retailing while adding value to adult consumers. All customer are established - No Cold Calling. Your role is to act as a consultant to business owners

Divisions/Departments

Summer Sales Intern Positions
Territory Sales Manager Positions

Achievements

#1 Ranked Benefits Package by Money magazine for the past several years.

Awards

2011

- 100 Best Corporate Citizens #35 - Corporate Responsibility Magazine
- Top 50 Best Places to Launch a Career
- 100 Best Places to Work In IT - Computer Work
- #9 Top Company for Blacks - Diversity, Inc
- America's Top Organizations for Multicultural Business Opportunities - DiversityBusiness.com

2010

- Ranked 1st on Barrons' Top 500 list of top performing companies in the counter
- Number 137 on Fortune 500 list of largest companies ranked by revenue
- Achieved Top 10 ranking on Fortune's "Most Admired Companies list (8th on long term investment and 7th on product quality list)

Future of Our Company

Our company has spent \$250 Million building a state of the art, R & D facility designed to testing new & innovative products. In addition, our parent company, Altria, has recently acquired two operating companies (John Middleton, Inc, United States Smokeless Tobacco, Inc & St. Michelle Wine) which provide additional career opportunities & growth.

Competitors

Reynolds American
Liggett
Lorillard
Conwood
Swisher
Swedish Match

Overview

Altria Sales & Distribution (ALS&D) is a subsidiary of Altria, Inc. Altria is the parent company of Philip Morris USA, US Smokeless Tobacco Company (USSTB), and John Middleton, (JMC). At ALS&D, we provide the sales & distribution services for the three companies listed above. We are seeking candidates for both full-time & summer intern positions, who have the skills to act as sales consultants for our established customer base and quickly move into management positions. The recent acquisitions of USSTB & JMC offer potential candidates job security and advancement throughout the Altria Family of Companies. Come see us!

KEY STATS

Website

<http://www.cantbeattheexperience.com>

Stock Symbol

MO

Number of Employees

10,000+

Number of Expected College Hires

8

Expected Growth Rate

5%

Number of Domestic Locations

Nationwide

CAREER FAIR INFO

Career Fair

2011 University Career Fair

Days Attending / Booth

Wednesday, Feb. 9 KU University Career Fair

Position Types

Internships, Full Time

Website

<http://www.cantbeattheexperience.com>

Degree Levels Recruited

Junior, Senior

(Results as of: Feb 18, 2012: 8:03 pm)



powered by symplcity

Events

2011 University Career Fair Participants

 Must clear selection before each new search.

Employer or Organization Name	Next Day Interviews	Website	Industry	Degree Levels Recruited	Position Types
Abercrombie & Fitch	yes	http://careers.abercrombie.com	Fashion/Textiles	Senior	Full Time
Aldi Inc.	no	http://ALDI.us/careers	Food/Beverage, Retail/Merchandising	Freshman, Sophomore, Junior, Senior	Internships, Summer, Full Time
Altria Sales & Distribution Co.	no	http://www.cantbeattheexperience.com	Consumer Products, Retail/Merchandising, Other	Junior, Senior	Internships, Full Time
American Eagle Outfitters	no	http://www.ae.com	Retail/Merchandising	Sophomore, Junior, Senior, Graduate Student	Internships, Full Time Experienced
Assurant Employee Benefits	no	http://www.assurantemployeebenefits.com	Insurance	Not Set	Internships, Summer, Full Time
AXA Advisors, LLC	no	http://axa-equitable.com	Finance/Banking	Senior, Graduate Student, Alumnus	Full Time
Boehringer Ingelheim Vetmedica, Inc.	no	http://www.bi-vetmedica.com	Agriculture/Farming/Agribusiness, Biotechnology, Communications/Media, Human Resources, Engineering, Finance/Banking, Pharmaceutical, Manufacturing, Technology, Sciences/Research, Telecommunications, Packaging, Union, Other	Not Set	Internships, Other, Summer, Full Time, Limited Term, Full Time Experienced
C.H. Robinson	no	http://www.chrobinson.com/careers	Transportation	Senior, Alumnus	Internships, Full Time
Central Kansas Jobs	no	http://www.centrankansasjobs.com	Healthcare, Agriculture/Farming/Agribusiness, Automotive, Construction, Education/Academia, Energy/Utilities, Human Resources, Finance/Banking, Real Estate, Manufacturing	Not Set	Internships, Full Time, Part Time, Limited Term, Full Time Experienced
Cerner Corporation	no	http://www.cerner careers.com	Healthcare, Technology	Junior, Senior, Graduate Student, Alumnus	Internships, Full Time
Collective Brands, Inc.	no	http://www.collectivebrands.com	Fashion/Textiles	Junior, Senior, Graduate Student, Alumnus	Internships, Full Time, Full Time Experienced
College Pro	no	www.collegepro.com	Other	Sophomore, Junior, Senior, Graduate Student, Alumnus	Internships, Summer
COMCARE of Sedgwick County	no	http://www.sedgwickcounty.org/COMCARE	Government, Social/Human Services	Senior, Graduate Student	Full Time, Part Time, Full Time Experienced
Command Transportation	yes	http://www.commandtransportation.com	Transportation	Senior, Alumnus	Full Time
Community Living Opportunities	no	http://www.clokanas.org	Non-Profit	Not Set	Internships, Full Time, Part Time, Volunteer, Full Time Experienced
Computerized Assessments & Learning, LLC	no	http://www.calltesting.org	Education/Academia, Technology	Senior, Graduate Student	Full Time, Part Time, Full Time Experienced
Consolidated Electrical Distributors	yes	http://www.cedcareers.com	Construction, Other, Wholesale	Senior	Full Time

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72°F / 50°F

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Lighting up the Career Fair

Several groups gathered during Wednesday's Career Fair to give information about the Career Center's affiliation with Philip Morris

By: [Aaron Shakra](#)
Pulse Reporter |

Issue date: 5/8/03 **Section:** News

As job-seeking students arrived for Wednesday's Career Fair, a different group gathered near the stairwell leading to the EMU Ballroom. Their goal: to alert students to the business ties between the University's Career Center and Philip Morris, one of the companies exhibiting at the fair.

Protest organizer Kelly Huckestein said the group of students weren't affiliated with any specific organization. The group handed out materials attacking "big tobacco" and accusing Philip Morris of shady business practices concerning worker exploitation and environmental degradation.

"We are here to show that Philip Morris is a partner with the Career Center and using it to hide their dirty business practices," she said. "They are just plain disgusting."

Career Center Director Larry Smith said Philip Morris, which manufactures Marlboro cigarettes, has "gold status" at the Career Center, and that any employer meeting the qualification is able to gain this status by paying a \$3,000 fee. Smith said while the



Danielle Hickey Emerald Campus Health Action on Tobacco member Amber Peterson demonstrates a what a human lung would look like if a person smoked a pack a day for 20 years in front of the EMU on Wednesday.

students' right to protest is important, it is not the Career Center's responsibility to make moral judgments.

[\[Click to enlarge\]](#)

"They're a legal employer, and they meet the legal criteria. It's up to us to make our individual judgments," he said.

University student Tim Johnson said he hoped to make students aware of their choice to work for ethical, environmentally sound and socially responsible corporations. He said the group singled out Philip Morris because their business practices were "particularly nefarious."

A spokeswoman at the Philip Morris booth declined to comment. Among the materials available at the booth were pamphlets for a youth smoking prevention program.

Later in the day, the protest group held three screenings of the film "Making a Killing: Philip Morris, Kraft and Global Tobacco Addiction," which claims the company has conspired to hook children on tobacco and keep governments from protecting public health.

Outside the EMU, a table was set up showing the effects of long-term nicotine exposure to the lungs. The table was affiliated with the Fred Hutchinson Cancer Research Center and the Campus Health Action on Tobacco (CHAT). CHAT member Amber Peterson stressed that the table was not meant to be a protest but rather an educational booth.

"The students knew that Philip Morris was going to be here today," Peterson said. "It's good counter-advertisement."

Contact the Pulse reporter
at aaronshakra@dailyemerald.com.
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Philip Morris USA

February 9, 2006

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Rutgers University

Welcome, Scarlet Knights, to the Philip Morris USA University Recruiting site!

As you consider your career options, keep Philip Morris USA in mind. We have challenging and rewarding opportunities in a wide variety of roles and departments.

A Message from Mike Szymanczyk

Take a moment and read what our Chairman and CEO, Mike Szymanczyk, has to say about our mission and values and our actions to be the most responsible company we can be.

[Read More](#)



Rutgers University Alumni



Thomas
Operations

Campus Recruiting Calendars

Campus Events

NJ Diversity Career Fair	January 4, 2006 10:00 am - 3:00 pm RSC
Internship Career Day	January 26, 2006 10:00 am - 3:00 pm BCC
Business School Internship Career Fair	January 27, 2006 10:00 am - 3:00 pm BCC <i>Open to All Undergraduate & Graduate Students</i>
Internship Career Fair	February 3, 2006 10:00 am - 3:00 pm BCC <i>Open to All Undergraduate & Graduate Students</i>
Career Fair	February 17, 2006 10:00 am - 3:00 pm RSC <i>Open to All Undergraduate & Graduate Students</i>
Big East Career Fair	March 10, 2006 TBD NY,NY <i>Open to All Undergraduate & Graduate Students</i>
Alumni Career Night	March 15, 2006 5:00 pm - 8:00 pm RSC <i>Open to All Undergraduate & Graduate Students</i>

NJ Collegiate Career Day June 1, 2006
9:30am - 3:30 pm
RSC
Open to All Undergraduate & Graduate Students



[View All University / College Events](#)

Did You Know?

The first collegiate football game was played at Rutgers University between Rutgers and Princeton. Rutgers won. Go Scarlet Knights!!

University of Southern California

Career Center

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- Career Advising
- Explore@4
- Workshops & Podcasts
- Career Research
- Career Resource Library
- Career Fest



- Handouts and Tip Sheets
- Internships Programs Office
- Online Career Information
- Who Recruits at USC?
- Diversity Resources



- On-Campus Recruiting
- Career Fair
- iNet Internship Consortium
- Internship Week
- Trojan Network
- Internship Courses

Career Fair



Thursday, February 9, 2012

10:00 am – 2:30 pm

Trousdale Parkway

Each year, more than 400 organizations seeking to employ USC students from diverse disciplines attend our career fairs. All students are encouraged to attend and explore the wide variety of internship and full-time employment opportunities that are represented.

Who is attending?

Log on to **connectSC** [[Student Login](#) | [Alumni Login](#)] to search and view all the details (what positions they are hiring for, company descriptions, work authorization requirements, etc.).

The following companies were scheduled to attend the Fall 2011 Career Fair:

Abercrombie & Fitch
 Accenture
 Adconlon Media Group
 ADP
 AEON Corporation
 Aflac
 Agillocity
 Akamai Technologies
 Altria Group Distribution Company
 American Eagle Outfitters, Inc. - Corporate Office
 Analysis Group, Inc
 Aon
 Apple, Inc.
 Army ROTC
 Arroyo Vista Family Health Center
 Aruba Networks
 AXA Advisors, LLC
 Bay Cities
 Berkeley Research Group
 Bernstein Global Wealth Management
 Beta Soft Systems, Inc



Please share your Internship experience with the USC Career Center by answering the following questions:

[Internship Survey](#)

Would you relocate out of Southern California for a job after graduation?

☐ Yes
☐ No

[View Results](#)

Powered By: Qualtrics

Career Research

Online resources for your career search: Conduct research by geographic location and utilize new USC resources.





THE UNIVERSITY OF TEXAS AT AUSTIN



college of communication

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Undergraduate Students | Graduate Students | Faculty

Departments and Programs : Advertising | Communication Sciences and Disorders | Communication Studies |



Communication Career Services

College -> Career Services

Welcome to CCS!

CCS provides Career Development and Job Search Assistance to Students and Alumni of The University of Texas at Austin College of Communication.

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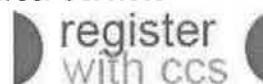
Our Staff
College-at-a-Glance
Main CCS E-mail



Communication Career Services

College of Communication
The University of Texas
CMA 3.102
1 University Station A0901
Austin TX 78712-0110

Phone 512.471.9421
Fax 512.232.1722



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Spotlight

Communication Job & Internship Fair Tuesday, March 7th 10:30a - 3:00p Frank Erwin Center

At the Fair, students will have the opportunity to pass out their résumés, learn about, and network with more than 75 companies in the communication field, including Saatchi & Saatchi, Austin American Statesman, National Instruments, New Line Cinema, Pierpont Communications, Philip Morris, and many more. For more information, [click here](#).

Wofford Denius Music Industry Internship Program

The Wofford Denius Music Industry Internship Program provides financial assistance to UT College of Communication students pursuing summer internships in the music industry in Los Angeles, New York City, or Nashville. Up to five (5) stipends are awarded each summer to qualified applicants. Applications are due by 5 PM, Friday, March 24, 2006.

Eligibility is limited to undergraduate students with upper-division standing and graduate students enrolled in the University of Texas College of Communication who will be returning for at least the Fall 2006 semester. Students in all College of Communication majors are encouraged to apply.

Semester in Los Angeles: Summer and Fall 2006 Applications now Available

Now in its third semester, the UT Semester in Los Angeles Program allows students with career interests in entertainment to live, study and intern in the entertainment capital of the world while earning UT academic credit, remaining a full-time student, and making progress toward their degrees. This program is open to all students of the University of Texas at Austin.

For more information and to download the application, go to the [Semester in LA](#) web site.

Info sessions with Phil Nemy, UTLA Executive Director:
March 21, 5-6pm (CMA 7.208)
March 22, 5-6pm (CMA 7.208)
March 23, 5-6pm (CMA 7.208)

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The following companies and organizations have generously joined the UW Career Center Husky Employer Partner Program. Thank you!

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UW Career Center: [134 Mary Gates Hall](#), Box 352810, Seattle, WA 98195-2810

t: (206) 543-0535 f: (206) 616-4863 Hours: M-F 8am - 5pm

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PARTNERSHIP PROGRAM

Increase your presence and build your image on campus!

Membership is on an annual basis, from September through August, and is renewable each academic year. To become a UW Career Center **Husky Employer Partner Program** members, simply complete the [Registration Form](#).

What You Get...

PLATINUM

All Bronze, Silver and Gold benefits, plus...

- PLATINUM partner recognition on our website and in our lobby
- Your logo on screen savers on UW Career Center student PCs
- Free access to our virtual resume and candidate books
- Sponsored career advice article on our website and newsletter

Sponsorship level: \$5,000

GOLD

All Bronze and Silver benefits, plus...

- Enhanced online and lobby recognition as a GOLD partner
- Two complimentary parking passes for campus recruiting visits
- Complimentary booth at our Spring Career & Internship Fair
- Student notification of your recruiting activities
- Invitation to serve on our Employer Advisory Board

Sponsorship level: \$3,000

SILVER

All Silver benefits, plus...

- Online and lobby recognition as a SILVER partner
- Promotion of your company-sponsored events on our website
- Assistance in scheduling meetings with faculty and student organizations

Sponsorship level: \$2,000

BRONZE

Recognition on the UW Career Center website and in our lobby

- Recruitment date reservation priority
- *Building a Successful Recruiting Program* consultation
- Membership in the Recruiter's Speaker's Bureau
- Assistance in developing effective diversity recruitment strategies

Sponsorship level: \$1,000

For more information about the Husky Employer Partner Program or its benefits, contact Diane Martin (damartin@u.washington.edu) or [telephone](#).

UW Career Center

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FEATURED EMPLOYER NIGHT

Considering a career in sales, marketing or management? Whether you're looking to land your first job out of college or gain valuable internship experience with an industry leader like **Ameriprise Financial, Eli Lilly, KING TV, T-Mobile, Target** and many more...

You won't want to miss the upcoming Featured Employers Night: Sales, Marketing & Management on Jan. 31.

Open to all students and alumni, this mini career-fair offers a unique opportunity to meet and network with a targeted group of employers from a variety of industries and to find out about career and internship opportunities with their organizations. This event is sponsored by the UW Career Center.



How to Prepare

Be sure to bring copies of your resume to give to recruiters. Need help getting a resume pulled together? Be sure to attend our Walk-In Hours, held Monday-Friday from 1:30pm-4:30pm. Consider attending a "Making the Most of a Career Fair" workshop, which are offered during the weeks prior to the event. [Details here.](#)

Business casual attire is recommended, which typically means a skirt or slacks and a sweater or blouse for women; and slacks and a sweater or button-down or collared shirt for men.

Companies Attending and Positions They're Hiring For

- Ameriprise Financial - Financial Advisor
- C.H. Robinson Worldwide, Inc. - Transportation Sales Representative and Transportation Sales Internship
- CampusPoint - Various opportunities available
- Cintas - Sales Representative, Sales Associate
- ClearChannel Radio - Advertising Account Executive, Interactive Account Executive, and Online Content Manager
- Comcast Cable - Opportunities in Sales, Marketing & Management
- Consolidated Graphics - Leadership Development Associate Program
- E&J Gallo Winery - Management Development Program
- Eli Lilly and Company -- Sales
- Enterprise Rent-A-Car - Sales-Management Trainee, Sales Management Summer Intern
- Fort Dearborn Company -- Sales Coordinator
- Frito-Lay - District Sales Leader Designate
- inCampus.com - Student Executives (Interns), Marketing Assistants, IT
- Kaplan Test Prep and Admissions -Part-time Kaplan Teacher, Pre-College Marketing Manager
- KeyBank - Relationship Manager, Branch Manager, Teller, Sales, Customer Service

- KING TV/KONG TV/NorthWest Cable News - Account Executive
 - Kotis Design - College Sales Specialist (Part-Time)
 - Liberty Mutual - Sales Representative
 - LifeScan, Inc.-Sales Leadership Development Program
 - Macy's Northwest - Store Management and Buying Executive Development Program, Summer Internship
 - Marriott International - Finance/Accounting/Sales
 - Maxim Healthcare Services - Healthcare Recruiter/Entry-Level Management
 - News America Marketing -Account Coordinators (entry-level sales)
 - Northwestern Mutual Financial Network - Financial Representative, Financial Representative Internship
 - Pacific Capital Resource Group - Experienced or Entry-Level Financial Planner
 - PEMCO Mutual Insurance Company - Direct Sales Agents
 - PepsiCo-QTG Sales - Sales Associate
 - Philip Morris USA - Territory Sales Manager, Summer Sales Intern
 - Progressive Insurance - Claims Adjuster Trainee
 - Publicis in the West - Account Supervisor, Account Executive, Assistant Account Executive, Project Manager, Web Analyst
 - Regence Group - Summer internship program
 - Reynolds and Reynolds Company - Customer Satisfaction Representative, Client Activation and Support, Sales Operations
 - Seattle Times Company - Inside Account Executive, Outside Account Executive, Sales Associate, Customer Service Sales Representative, Advertising Content Specialist, Direct Mail Specialist
 - State Farm Insurance -- Summer internship, Claims, Underwriting
 - Student Works - Branch manager, General Laborer
 - Target Stores - Executive Team Leader - Assistant Store Manager, Executive Stores Intern, Executive Pharmacist
 - T-Mobile USA, Inc. - Account Executive, Retail Sales Representative, Retail Sales Manager, Account Development Representative, Event Representative, possibly internships
 - Univar USA - Inside Sales
 - University Directories - Sales/Marketing Representative
 - Veca Electric - Junior Project Manager
 - Waddell & Reed Financial Services - Financial Advisor Internship
 - Walgreens - Management Trainee, Management Internship
 - Wells Fargo Financial - Credit Manager
-
- Wunderman - Assistant Account Executive, Account Executive, Account Supervisor, Management Supervisor, Strategist/Planner, and Internships
 - Zango, Inc. - Marketing interns, Account Managers
 - Zones Inc. - Account Executives, various

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UNIVERSITY OF WASHINGTON

Welcome, Huskies, to the Philip Morris USA University Recruiting site!

A MESSAGE FROM MIKE SZYMANCZYK

Take a moment and read what our Chairman and CEO, Mike Szymanczyk, has to say about our mission and values and our actions to be the most responsible company we can be.

[READ MORE](#)

CAMPUS RECRUITING CALENDARS

Your Campus Managers

Learn more about the PM USA representatives responsible recruiting on your campus:

Mindy Andresen

Campus Events

Business Career Fair

October 17, 2006

2:00 pm - 6:00 pm

HUB Ballroom

Open to All Interested Students

Interviews

October 30, 2006

8:00 am - 4:00 pm

Center for Career Services - Mary Gates Hall

Open to Candidates selected through Husky Jobs

Interviews

November 06, 2006

8:00 am - 4:00 pm

Center for Career Services - Mary Gates Hall

Open to Candidates selected through Husky Jobs

[VIEW ALL UNIVERSITY / COLLEGE EVENTS](#)



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SEARCH JOBS

STUDENT CENTER

EVENTS

PROFILES

BENEFITS

WHY PM USA?

EMPLOYEE PROFILE

Mindy Andresen

Section Operations Manager

University of Washington

The Quad at the University of Washington, with the Cherry Blossom trees in full bloom, was and continues to be one of my favorite locations on campus.

I graduated in 1996 with a double major in economics and speech communication. My college activities included spending time studying at Suzzallo Library, cheering on the winning Dawgs at Husky Stadium and drinking coffee at The Ave. coffee houses.

When you're in college, it's tough to imagine a time in life that could be better. I'm fortunate that my PM USA career parallels my collegiate experience in that it's challenging, exciting and has allowed me to grow.

My interactions with PM USA interviewers on campus led to my decision to join PM USA and to recruit on campus today. The recruiters I met clearly enjoyed their work - just like I do now.

I've held five different positions since joining the company in 1996. Today, I'm a section operations manager in Sales and Brand Management responsible for the execution of our current initiatives as well as business analysis in five states. Our department works to further customer partnerships to best offer our brands in stores. Everyday is different - often unpredictable - and usually fun.

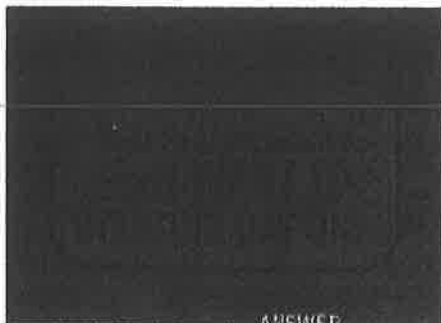
The best part of my job is getting to interact with the people who work here. I value the relationships I have and the experiences I've gathered in my years at PM USA. I can't see myself anywhere else.

VIEW MORE EMPLOYEE PROFILES:

SELECT DISCIPLINE



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STUDENT CENTER

EVENTS

PROFILES

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WHY PM USA?

EMPLOYEE PROFILE

Tamara Kimball

District Manager

University of Kansas

Growing up in Lawrence, KS, the University of Kansas was a big part of my life, so when it came time for me to go to college in the early 90s, I didn't go far. I stayed in my hometown and earned a dual degree in business administration and accounting in 1996.

I was in Delta Sigma Pi, a business fraternity and involved with the Black Student Union. I loved the school spirit and Jayhawk pride that is evident all over Lawrence.

PM USA recruited on campus. I remember how everyone was so personable and loved their company. I was very impressed by the company's benefit package and advancement opportunities.

A month after graduation I started working as a territory sales manager in Quincy, IL. Over the past nine years, I've been promoted five times and have lived in St. Louis, MO, and Dallas, TX.

Now, I'm a district manager in Kansas City, KS, where I lead more than 20 sales professionals who execute our programs to best present our brands at retail. One of the best parts of working at PM USA is our people.

I'm proud to work for a company that puts so much time, energy and resources into educating people about the risks associated with its products. Smoking is a personal choice and as a responsible company we ensure we are doing our part to educate our customers about our products.

VIEW MORE EMPLOYEE PROFILES:

SELECT DISCIPLINE



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EMPLOYEE PROFILE

Polly Amerson

District Manager

Immediately after school I went into sales -- eventually taking a position with PM USA. Seventeen years later, I am a district manager, managing 33 people and over 250 million dollars in business. As the campus manager at the University of Alabama, I'm delighted that 13 of my candidates were hired in 2004 and 2005.

Our employees are proud of our company, the contributions we make to society and the quality of our products.

I was told when I started that the only thing constant about this company was change. It's true, and those changes drive us to be excited about what we do everyday. If you learn how we're working to stay in step with society, it should become clear that PM USA is the industry leader -- not just in sales, but also in spirit.

This is the company for you if you want to be a member of a value-oriented, Fortune 15 company; work with committed and collegial employees; receive among the best overall compensation and benefits packages; and experience exciting, new challenges.

VIEW MORE EMPLOYEE PROFILES: [SELECT DISCIPLINE](#)

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ANSWER

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Welcome, Badgers, to the Philip Morris USA University Recruiting site!

As you consider your career options, keep Philip Morris USA in mind. We have challenging and rewarding opportunities in a wide variety of roles and departments.

A Message from Mike Szymanczyk

Take a moment and read what our Chairman and CEO, Mike Szymanczyk, has to say about our mission and values and our actions to be the most responsible company we can be.

[Read More](#)**University of Wisconsin - Madison Alumni**

Matthew
Market Information and Planning

Campus Recruiting Calendars**Campus Events**

Career Fair for Student Athletes January 30, 2006
6:00 pm - 8:00 pm
Fetzer Center
Open to All Students Interested in Full Time or Intern Positions

Mock Interviews February 3, 2006
10:00 am - 3:00 pm
Business Career Services
Open to All Business School Students

PM USA Information Session February 27, 2006
6:00 pm - 7:00 pm
Grainger Hall
Open to All Students Interested in Full Time or Intern Positions

Spring Biz Job Fair March 28, 2006
5:00 pm - 8:30 pm
Kohl Center
Open to All Students Interested in Full Time or Intern Positions

[View All University / College Events](#)

Did You Know?



One in every 790 living Americans has
at least one degree from UW-Madison?