

**Philip Morris USA**

February 9, 2006

**About Us**☒ Close**Campus Recruiting Calendar**

Campus recruiting is typically conducted during the Spring and Fall. Below is a list of schools where PM USA recruits. Select your university/college to find out more information on PM USA's recruiting efforts. Don't worry if your school isn't listed, we still want to hear from you.

Please note, information in grey text indicates the event has already taken place.

School	Function	Event Description	Event Information
<b><u>Boston College</u></b>	Sales	• Intern & Territory Sales Manager Interviews	• February 14, 2006 9:00 am - 4:00 pm Boston College Career Center <i>For Pre-Selected Students Only</i>
	Sales	• Intern Career Fair	• March 22, 2006 4:00 pm - 7:00 pm Conti Forum <i>Open to Juniors Interested in Internships</i>
<b><u>College of William &amp; Mary</u></b>	Finance	• MBA Intern Interviews	• February 9, 2006 All Day MBA Career Services in Blow Memorial Hall <i>Open to Pre-Selected First Year MBA's Only</i>
	Finance	• Undergraduate Accounting/Finance Intern Interviews	• February 22, 2006 All Day William & Mary Career Center in Blow Memorial Hall <i>Open to Pre-Selected Juniors Majoring in Finance or Accounting</i>
<b><u>Florida A&amp;M University</u></b>	Sales	• Career Fair	• February 1, 2006 8:00 am - 5:00 pm Leon County Civic Center <i>Open to All Interested Students</i>
<b><u>Howard University</u></b>	Finance	• 2006 Summer Intern Interviews	• February 8-9, 2006 9:00 am - 5:00 pm School of Business <i>Open to Pre-Selected Juniors &amp; Graduate Students Only</i>

[Back to Top](#)

<b><u>Indiana University</u></b>	Sales	• Internship Roundtables	• January 25, 2006 5:30 pm - 9:00 pm McNutt Hall <i>Open to All Students Interested in an Internship</i>
	Sales	• Internship Career Fair	• January 26, 2006 10:00 am - 3:00 pm Alumni Hall <i>Open to All Students Interested in an Internship</i>
	Sales	• SCOOPS	• February 2, 2006 1:00 pm - 3:45 pm Business Building 111 <i>Open to All X420 Students</i>
	Sales	• Night Before Information Session	• February 21, 2006 7:00 pm - 9:00 pm Business Building 219 <i>Open to All Interested Students Seeking Full Time or Intern Positions</i>
	Sales	• Screening Interviews	• February 22, 2006 8:30 am - 4:30 pm Undergraduate Career Services <i>Open to Pre-Selected Students Only</i>
	Sales	• Panel Interviews	• February 23, 2006 8:00 am - 4:30 pm Undergraduate Career Services <i>Open to Pre-Selected Students Only</i>
	Sales	• Career Management Class	• March 2, 2006 11:00 am - 3:00 pm Business Building <i>Open to All X420 Students</i>
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<b><u>Michigan State University</u></b>	Sales	• Informational Night	• January 26, 2006 6:00 - 7:00 pm 118 Eppley Center <i>Open to Undergraduates Interested in Full Time or Intern Positions</i>
	Sales	• Screening Interviews	• January 27, 2006 <i>Open to Pre-Selected Students Only</i>
	Sales	• Panel Interviews	• February 1, 2006 <i>Open to Pre-Selected Students Only</i>
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<b><u>North Carolina A&amp;T University</u></b>	Engineering	• Spring Recruiting Season begins	• January 18, 2006 <i>Open to All Rising Junior &amp; Senior Engineering students</i>
	Engineering	• Engineering Week	• February 1, 2006 <i>Open to All Rising Junior &amp; Senior Engineering students</i>
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<b><u>North Carolina State University</u></b>	Operations Engineering	• Engineering Career Day	• February 2, 2006 9:00 am - 4:00 pm McKimmon Center <i>Open to All Engineering</i>

✓ Operations  
Engineering

- Co-op Job Fair

#### Students

- March 23, 2006  
9:00 am - 2:00 pm  
Talley Student Center  
*Open to Rising Junior & Senior Engineering Students*

[Back to Top](#)

#### Ohio State University

Sales

- Office of Minority Affairs Career Fair

- January 18, 2006  
11:30 am - 4:00 pm  
The Ohio State Union  
*Open to Internship & Full Time Candidates Interested in Consumer Product Sales*

Sales

- CFAES Career Fair

- February 1, 2006  
11:00 am - 3:00 pm  
Agricultural Administration Auditorium  
*Open to All July Graduates Interested in Consumer Sales*

Sales

- Fisher College of Business Internship Invitational

- February 2, 2006  
11:00 am - 3:00 pm  
The Blackwell Hotel  
*Open to Sophomores & Juniors Interested in Consumer Sales Internships*

✓ Sales

- College of Human Ecology Career Fair

- April 5, 2006  
11:00 am - 3:00 pm  
College of Human Ecology  
*Open to All July Graduates Interested in Consumer Sales*

Sales

- College of Arts & Sciences Spring Career Fair

- April 19-20, 2006  
TBA  
*Open to All OSU Students*

#### Penn State University

Sales

- Executive Interaction

- February 1, 2006  
5:30 pm - 9:00 pm  
Nittany Lion Inn  
*Open to All Interested First Year SMEAL College of Business Students*

Sales

- Multicultural Career Fair (Steppin' Up)

- February 6, 2006  
1:00 pm - 5:00 pm  
Alumni Hall, HUB-Robeson Center  
*Open to All Interested Students*

Sales

- Information Session

- February 6, 2006  
6:30 pm  
208 Business Building  
*Open to All Interested Students*

✓ Sales

- Leadership Development Seminar

- February 28, 2006  
All Day  
108 Business Building  
*Open to All Interested Students*

✓ Sales

- Delivering Winning Presentation Seminar

- March 20, 2006  
All Day  
108 Business Building

<i>Open to All Interested Students</i>		
✓ Sales	• "How to Work the Career Fair" Seminar	• March 20, 2006 All Day 108 Business Building <i>Open to All Interested Students</i>
✓ Sales	• "Mastering the 2nd Interview" Seminar	• March 20, 2006 All Day 108 Business Building <i>Open to All Interested Students</i>
✓ Sales	• Diversity Luncheon	• March 28, 2006 6:30 pm Nittany Lion Inn - Ballroom D & E <i>Open to All Interested First Year SMEAL College of Business Students</i>
✓ Sales	• Spring Career Fair	• March 28, 2006 1:00 pm - 5:00 pm Bryce Jordan Center <i>Open to All Interested Students</i>
✓ Sales	• Information Session	• March 28, 2006 6:30 pm 208 Business Building <i>Open to All Interested Students</i>

**Purdue University**

Operations	• Management Spring Job Fair	• January 25, 2006 9:00 am - 4:00 pm Purdue Memorial Union Ballrooms <i>Open to All Students Interested in Full Time Positions from the following Majors and Minors: Industrial Management and Manufacturing Management</i>
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**Purdue University - Krannert School of Management**

Operations	• Global Supply Chain Management Conference: Coordinating the Global Supply Chain- Key Note Speaker followed by a Reception	• February 16, 2006 TBD Fowler Hall <i>Targeted toward Competing Teams from Several Different Business Schools</i>
Operations	• Global Supply Chain Management Conference: Coordinating the Global Supply Chain- Case Competition	• February 17, 2006 TBD Rawls Hall <i>Targeted toward Competing Teams from Several Different Business Schools</i>

[Back to Top](#)**Rutgers- New Brunswick**

Sales	• NJ Diversity Career Fair	• January 4, 2006 10:00 am - 3:00 pm RSC
Sales	• Internship Career Day	• January 26, 2006

			10:00 am - 3:00 pm BCC
	Sales	• Business School Internship Career Fair	• January 27, 2006 10:00 am - 3:00 pm BCC <i>Open to All Undergraduate &amp; Graduate Students</i>
	Sales	• Internship Career Fair	• February 3, 2006 10:00 am - 3:00 pm BCC <i>Open to All Undergraduate &amp; Graduate Students</i>
	Sales	• Career Fair	• February 17, 2006 10:00 am - 3:00 pm RSC <i>Open to All Undergraduate &amp; Graduate Students</i>
✓	Sales	• Big East Career Fair	• March 10, 2006 TBD NY, NY <i>Open to All Undergraduate &amp; Graduate Students</i>
	Sales	• Alumni Career Night	• March 15, 2006 5:00 pm - 8:00 pm RSC <i>Open to All Undergraduate &amp; Graduate Students</i>
	Sales	• NJ Collegiate Career Day	• June 1, 2006 9:30am - 3:30 pm RSC <i>Open to All Undergraduate &amp; Graduate Students</i>
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	<b><u>Rutgers - Newark</u></b>	Sales	• Internship Career Fair
			• January 25, 2006 9:30 am - 2:30 pm Robeson Campus Center
	✓	Sales	• Spring Career Fair
			• April 21, 2006 9:30 am - 3:00 pm Robeson Campus Center
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	<b><u>Syracuse University</u></b>	Sales	• Spring Internship Fair
			• February 1, 2006 10:30 am - 4:00 pm Schine Student Center <i>Open to All Interested Sophomores, Juniors, and Dec. 2006 Graduating Seniors</i>
		Sales	• Emerging Student Leaders Reception
			• February 1, 2006 6:00 pm - 8:00 pm Schine Student Center <i>Open to All Junior and Senior Leaders</i>
		Sales	• Spring Career Fair Luau
			• February 2, 2006 10:30 am - 4:00 pm Schine Student Center <i>Open to All Interested Sophomores, Juniors and Seniors</i>
		Sales	• Information Session
			• February 2, 2006 6:00 pm - 9:00 pm Schine Student Center <i>Open to All Juniors and</i>

		<ul style="list-style-type: none"> <li>Whitman School of Management Career Fair</li> </ul>	<p><i>Seniors</i></p> <ul style="list-style-type: none"> <li>February 15, 2006 1:00 pm - 5:00 pm Whitman School of Management Atrium <i>Open to All Interested Students</i></li> <li>February 16-17, 2006 8:30 am - 4:30 pm Schine Career Center <i>Open to Pre-Selected Students Only</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Screening Interviews</li> </ul>	
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<b><u>UC - Berkeley</u></b>	Sales	<ul style="list-style-type: none"> <li>PM USA Information Session</li> </ul>	<ul style="list-style-type: none"> <li>February 6, 2006 6:30 pm - 7:00 pm Alumni House- Toll Room <i>Open to All Interested Students</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Asian Business Association Career Connection</li> </ul>	<ul style="list-style-type: none"> <li>February 8, 2006 7:00 pm - 9:00 pm Haas School of Business <i>Open to All Interested Students</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Beta Alpha Psi Spring 2006 Internship Forum</li> </ul>	<ul style="list-style-type: none"> <li>February 13, 2006 6:00 pm - 9:00 pm MLK Student Union- Pauley Ballroom <i>Open to All Interested Students</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Pre-Screen Interviews- Full Time</li> </ul>	<ul style="list-style-type: none"> <li>February 21-22, 2006 8:30 am - 5:00 pm UC Berkeley Career Center <i>Open to Pre-Selected Students Only</i></li> </ul>
	✓ Sales	<ul style="list-style-type: none"> <li>Internship &amp; Summer Job Fair</li> </ul>	<ul style="list-style-type: none"> <li>February 23, 2006 11:00 am - 4:00 pm MLK Student Union- Pauley Ballroom <i>Open to All Interested Students</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Pre-Screen Interviews- Summer Internship</li> </ul>	<ul style="list-style-type: none"> <li>February 27-28, 2006 8:30 am - 5:00 pm UC Berkeley Career Center <i>Open to Pre-Selected Students Only</i></li> </ul>

[Back to Top](#)

<b><u>University of Alabama</u></b>	Sales	<ul style="list-style-type: none"> <li>Career Fair</li> </ul>	<ul style="list-style-type: none"> <li>February 8, 2006 9:00 am - 3:00 pm Bryant Conference Center <i>Open to All Interested Students</i></li> </ul>
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<b><u>University of Arizona</u></b>	Sales	<ul style="list-style-type: none"> <li>Sales Management Class Presentation</li> </ul>	<ul style="list-style-type: none"> <li>January 31, 2006 9:30 am - 10:45 am McClelland Hall <i>Open to Students in Vic Piscitello's Sales Mgmt Class Only</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Eller B.A.D. 202</li> </ul>	<ul style="list-style-type: none"> <li>February 8, 2006</li> </ul>

	Classroom Presentation	3:00 pm - 5:30 pm McClelland Hall <i>Open to Students in Lisa Lovallo's Sales Class Only</i>
Sales	<ul style="list-style-type: none"> <li>Terry J. Lundgren Center for Retailing Career Expo</li> </ul>	<ul style="list-style-type: none"> <li>February 15, 2006 10:00 am - 3:00 pm Student Union Ballroom <i>Open to All Interested Students</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Eller Career Expo</li> </ul>	<ul style="list-style-type: none"> <li>February 16, 2006 10:00 am - 5:00 pm McClelland Hall <i>Open to All Interested Students</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Information Session</li> </ul>	<ul style="list-style-type: none"> <li>February 21, 2006 4:00 pm - 9:00 pm Career Services Building- 4th Floor <i>Open to All Interested Students</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Campus Interviews Start</li> </ul>	<ul style="list-style-type: none"> <li>Week of February 27th TBD Career Services Building- 4th Floor <i>Open to Pre-Selected Students Only</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Terry J. Lundgren Center for Retailing College- Dining Etiquette Event</li> </ul>	<ul style="list-style-type: none"> <li>Week of February 27th 5:00 pm - 8:00 pm Park Student Union <i>Open to All Interested Students</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Leadership Ethics &amp; Management Practices- Classroom Presentation</li> </ul>	<ul style="list-style-type: none"> <li>Week of February 27th 9:30 am - 10:50 am Family Consumer Science Building <i>Open to Students in Felicia Frontain's (Leadership Ethics &amp; Management Practices)Class</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Leadership Ethics &amp; Management Practices</li> </ul>	<ul style="list-style-type: none"> <li>March 2-4, 2006 3 Day Event TBD <i>Open to Students in Free Enterprise</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Dr. Tansik's Management Class Presentation</li> </ul>	<ul style="list-style-type: none"> <li>March 27, 2006 8:00 am - 9:45 am McClelland Hall <i>Open to Students in Dr. Tansik's Mgmt Class Only</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Retail Strategy- Classroom Presentation</li> </ul>	<ul style="list-style-type: none"> <li>Week of March 27th 9:30 am - 10:45 am Family Consumer Science Building <i>Open to Students in Melinda Burke's (Retail Strategy) Class</i></li> </ul>
Sales	<ul style="list-style-type: none"> <li>Global Conference</li> </ul>	<ul style="list-style-type: none"> <li>March 29-31, 2006 3 Day Event Westin La Paloma, Tucson, AZ <i>Open to Invited Students, Faculty &amp; Board of Directors</i></li> </ul>

**University of  
Connecticut**

- |         |                                  |                                                                                                                                                         |
|---------|----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|
| Sales   | • Internship & Co-op Career Fair | • February 8, 2006<br>1:00 pm - 4:00 pm<br>S. Campus Ballroom- UConn<br><i>Open to All Students Interested in Full Time or Intern Positions</i>         |
| Sales   | • Screening Interviews           | • February 17, 2006<br>8:30 pm - 5:00 pm<br>School of Business<br><i>Open to Pre-Selected Students Only</i>                                             |
| Sales   | • Panel Interviews               | • February 23, 2006<br>8:30 pm - 5:00 pm<br>School of Business<br><i>Open to Pre-Selected Students Only</i>                                             |
| Sales   | • Information Sessions           | • February 21, 2006<br>9:30 am - 10:45 am, 12:30 pm- 1:45 pm, 6:30 pm - 7:45 pm<br>Business School<br><i>Open to Professional Selling Students Only</i> |
| ✓ Sales | • Just In Time Career Fair       | • March 30, 2006<br>1:00 pm - 4:00 pm<br>Rome Ballroom- UConn<br><i>Open to All Students Interested in Full Time or Intern Positions</i>                |

**University of  
Florida**

- |       |                              |                                                                                                                           |
|-------|------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| Sales | • Career Showcase            | • January 25, 2006<br>8:00 am - 4:00 pm<br>Stephen C. O'Connell Center<br><i>Open to All Interested Students</i>          |
| Sales | • Formal Information Session | • February 7, 2006<br>5:00 pm - 8:00 pm<br>Reitz Union - Room 170 (CRC Library)<br><i>Open to All Interested Students</i> |
| Sales | • Screening Interviews       | • February 8, 2006<br>8:30 am - 4:00 pm<br>TBD<br><i>Open to Pre-Selected Students Only</i>                               |

**University of  
Georgia**

- |       |                                        |                                                                                                                                       |
|-------|----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|
| Sales | • Institute For Leadership Advancement | • January 18, 2006<br>5:00 pm - 8:00 pm<br>The Foundry<br><i>Open to All Business School students</i>                                 |
| Sales | • Career Fair                          | • January 31, 2006<br>12:00 pm - 5:00 pm<br>Classic Center<br><i>Open to All Students Interested in Full Time or Intern Positions</i> |
| Sales | • Career Spotlight Reception           | • January 31, 2006<br>6:00 pm - 8:00 pm                                                                                               |



- The Foundry  
Open to All Students  
Interested in Full Time or  
Intern Positions
- |       |                          |                                                                                                                                             |
|-------|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| Sales | • Pre-Screen Interviews  | • February 22, 2006<br>8:00 am - 4:00 pm<br>Career Center<br>Open to Pre-Selected<br>Students Only                                          |
| Sales | • Classroom Presentation | • April 6, 2006<br>3:00 pm - 4:00 pm<br>Sanford Hall- Terry<br>Business School<br>Open to Students in Kevin<br>Ellis's Marketing Class Only |

[Back to Top](#)**University  
of Illinois**

- |       |                                               |                                                                                                                                                                                   |
|-------|-----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Sales | • Informational Evening                       | • January 30, 2006<br>7:00 pm<br>Illini Union, Room 404<br>Open to All Interested<br>Students                                                                                     |
| Sales | • Commerce Mock<br>Interviews                 | • January 31, 2006<br>8:30 am - 10:30 am<br>Illini Union<br>Open to Pre-Selected<br>Students Only                                                                                 |
| Sales | • MBA Reception                               | • January 31, 2006<br>5:30 pm - 7:30 pm<br>Levis Center<br>Open to All Interested<br>Graduate Students                                                                            |
| Sales | • College of Commerce<br>Career Fair          | • January 31 - February 1,<br>2006<br>10:00 am - 4:00 pm<br>Illini Union Ballroom<br>Open to All Interested<br>Freshmen, Sophomores,<br>Juniors, Seniors and<br>Graduate Students |
| Sales | • Commerce One-on-One<br>Full Time Interviews | • February 14, 2006<br>8:00 am - 5:00 pm<br>Levis Center<br>Open to Pre-Selected<br>Seniors & Graduate<br>Students Only                                                           |
| Sales | • Commerce One-on-One<br>Intern Interviews    | • February 15, 2006<br>10:00 am - 4:00 pm<br>Illini Union Ballroom<br>Open to All Interested<br>Freshmen, Sophomores,<br>Juniors, Seniors and<br>Graduate Students                |
| Sales | • Commerce Panel<br>Interviews                | • February 16, 2006<br>8:00 am - 5:00 pm<br>Illini Union Rooms 408 &<br>409<br>Open to Pre-Selected<br>Students Only                                                              |
| Sales | • ACES One-on-One Full<br>Time Interviews     | • February 17, 2006<br>8:00 am - 5:00 pm<br>ACES Library                                                                                                                          |

	Sales	<ul style="list-style-type: none"> <li>• ACES One-on-One Intern Interviews</li> </ul>	<p><i>Open to Pre-Selected Seniors &amp; Graduate Students Only</i></p> <ul style="list-style-type: none"> <li>• February 17, 2006 8:00 am - 5:00 pm ACES Library <i>Open to Pre-Selected Freshmen, Sophomore &amp; Junior Students Only</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>• ACES Panel Interviews</li> </ul>	<ul style="list-style-type: none"> <li>• February 21, 2006 8:00 am - 4:00 pm ACES Library <i>Open to Pre-Selected Students Only</i></li> </ul>
	✓ Sales	<ul style="list-style-type: none"> <li>• Multi-cultural Conference Career Fair</li> </ul>	<ul style="list-style-type: none"> <li>• March 15, 2006 TBD Illini Union Ballroom <i>Open to all interested students</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>• Multi-cultural Conference Interviews</li> </ul>	<ul style="list-style-type: none"> <li>• March 16, 2006 8:00 am - 5:00 pm Illini Union <i>Open to Pre-Selected Students Only</i></li> </ul>
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<b><u>University of Kansas</u></b>	Sales	<ul style="list-style-type: none"> <li>• University Career Fair</li> </ul>	<ul style="list-style-type: none"> <li>• February 7-8, 2006 12:30 pm - 5:00 pm Kansas Union- Ballroom, 5th Floor <i>Open to All Interested Students</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>• Information Session- PM USA Trade Show</li> </ul>	<ul style="list-style-type: none"> <li>• March 1, 2006 6:30 pm - 8:30 pm TBD <i>Open to All Interested Students</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>• Initial Interviews</li> </ul>	<ul style="list-style-type: none"> <li>• March 3, 2006 All day TBD <i>Open to Pre-Selected Students Only</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>• Panel Interviews</li> </ul>	<ul style="list-style-type: none"> <li>• March 10, 2006 All day TBD <i>Open to Pre-Selected Students Only</i></li> </ul>
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<b><u>University of Mississippi</u></b>	Sales	<ul style="list-style-type: none"> <li>• Career Fair</li> </ul>	<ul style="list-style-type: none"> <li>• February 2, 2006 9:00 am - 2:00 pm Turner Center <i>Open to Undergraduate Students Interested in Full Time or Intern Positions</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>• General Business Classroom Presentations</li> </ul>	<ul style="list-style-type: none"> <li>• Weeks of Feb. 20 - March 6, 2006 Class Time Classroom <i>Open to All Students Interested in a Sales Position in TN, LA, MS or AR</i></li> </ul>
	Sales	<ul style="list-style-type: none"> <li>• Sales Classroom Presentation</li> </ul>	<ul style="list-style-type: none"> <li>• Week of March 20th Class Time</li> </ul>

		Classroom Open to All Students Interested in a Sales Position in TN, LA, MS or AR
Sales	• PM Meet & Greet	• Week of March 27th TBD Off Campus By Invitation Only
Sales	• Screening Interviews	• April 4-5, 2006 9:00 am - 3:00 pm Career Center Open to Pre-Selected Students Only
Sales	• Panel Interviews	• April 12-13, 2006 9:00 am - 3:00 pm Career Center Open to Pre-Selected Students Only

**University of  
Missouri**

Sales	• PLAN (Promoting, Learning & Networking)	• February 7, 2006 6:00 pm Alumni Center on MU Campus Open to PLAN Members Only- Contact Jay Kanterman for more details if needed
Sales	• Full Time & Intern Career Fair	• February 10, 2006 9:00 am - 2:00 pm Reynolds Alumni Center Open to All Interested Rising Seniors (Intern) and May Graduates (Full Time)
Sales	• PLAN (Promoting, Learning & Networking)	• February 16, 2006 6:00 pm Edward Jones Corp HQ Open to PLAN Members Only- Contact Jay Kanterman for more details if needed
Sales	• Screening Interviews	• February 24, 2006 8:00 am On Campus Open to Pre-Selected Students Only
Sales	• Panel Interviews	• March 2-3, 2006 8:00 am On Campus Open to Pre-Selected Students Only

[Back to Top](#)**University of  
North Carolina-  
Chapel Hill**

Sales	• PM USA Careers At-a- Glance	• January 25, 2006 11:00 am - 2:00 pm McColl Building, 1st Floor Lobby Open to All Undergraduate Students
Sales	• Internship Fair	• January 26, 2006 11:00 am - 3:00 pm Great Hall, Student Union

			Open to All Undergraduate Students Interested in an Sales Internship
	Sales	<ul style="list-style-type: none"> <li>PM USA Summer Intern "Spotlight" Session</li> </ul>	<ul style="list-style-type: none"> <li>January 26, 2006 7:00 pm - 9:00 pm Spanky's Restaurant Open to All Undergraduate Students</li> </ul>
✓	Sales	<ul style="list-style-type: none"> <li>Spring Job Fair</li> </ul>	<ul style="list-style-type: none"> <li>March 29, 2006 1:00 pm - 4:00 pm Great Hall, Student Loan Open to All Undergraduate students</li> </ul>
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	<u>University of Richmond</u>	<ul style="list-style-type: none"> <li>No campus-wide events currently scheduled</li> </ul>	
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	<u>University of Southern California</u>	<ul style="list-style-type: none"> <li>Career Fair</li> </ul>	<ul style="list-style-type: none"> <li>February 9, 2006 10:00 am Trousdale Parkway Open to All Interested Students</li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Information Session</li> </ul>	<ul style="list-style-type: none"> <li>February 16, 2006 6:00 pm Upstairs Commons Open to All Interested Students</li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Interviews</li> </ul>	<ul style="list-style-type: none"> <li>February 28, 2006 9:00 am Career Center Open to Pre-Selected Students Only</li> </ul>
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	<u>University of Texas-Austin</u>	<ul style="list-style-type: none"> <li>PM Sponsored BBA Etiquette Dinner</li> </ul>	<ul style="list-style-type: none"> <li>February 1, 2006 TBD Open to All Undergraduate Business Students</li> </ul>
	Sales	<ul style="list-style-type: none"> <li>Intern Expo</li> </ul>	<ul style="list-style-type: none"> <li>February 1, 2006 12:00 - 5:00 pm TBD Open to All Undergraduate Business Students</li> </ul>
	Sales	<ul style="list-style-type: none"> <li>PM Sponsored BBA Diversity Dinner</li> </ul>	<ul style="list-style-type: none"> <li>February 2, 2006 TBD Open to All Undergraduate Business Students</li> </ul>
	IS	<ul style="list-style-type: none"> <li>Networking Reception</li> </ul>	<ul style="list-style-type: none"> <li>February 6, 2006 7:00 pm Iron Cactus Restrauant Open to All 1st Year Graduate Students - Information Management Majors</li> </ul>
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	Sales	<ul style="list-style-type: none"> <li>School of Liberal Arts Internship Career Fair</li> </ul>	<ul style="list-style-type: none"> <li>February 15, 2006 10:00 am - 3:00 pm TBD Open to All Undergraduate Liberal Arts Students. Open to 1st &amp; 2nd year MBA students</li> </ul>
✓	Sales	<ul style="list-style-type: none"> <li>General Information</li> </ul>	<ul style="list-style-type: none"> <li>February 28, 2006</li> </ul>

	Session	TBD <i>Open to All Undergraduate Students</i>
Sales	• First Round Interviews	• March 2, 2006 8:00 am - 5:00 pm McCombs School of Business <i>Open to Pre-Selected Students Only</i>
Sales	• First Round Interviews	• March 3, 2006 8:00 am - 5:00 pm School of Communication <i>Open to Pre-Selected Students Only</i>
Sales	• First Round Interviews	• March 4, 2006 8:00 am - 5:00 pm School of Liberal Arts <i>Open to Pre-Selected Students Only</i>

[Back to Top](#)**University of Virginia**

Sales	• Resume Marathon	• January 27, 2006 11:00 am - 3:00 pm Bryant Hall (4th Floor) <i>Open to All Students Interested in Full Time or Intern Positions</i>
Sales	• Resume Critique	• February 1, 2006 11:00 am - 2:00 pm Newcomb Hall <i>Open to All Students Interested in Full Time or Intern Positions</i>
Sales & IS	• Internship Career Day	• February 2, 2006 10:00 am - 3:00 pm Newcomb Hall (3rd Floor) <i>Open to All Students Interested in Internships</i>
Sales	• Info Session	• February 2, 2006 7:00 pm - 8:00 pm The Harrison Institute (in the Special Collections Library) <i>Open to All Students Interested in Full Time or Intern Positions</i>
Sales	• Arts & Sciences Spring Job Fair	• February 3, 2006 10:00 am - 3:00 pm Newcomb Hall (3rd Floor)
Sales	• Informal Reception/ Social Hour	• February 3, 2006 6:00 pm - 8:00 pm The Biltmore <i>Open to All Students Interested in Full Time or Intern Positions</i>
Sales	• Externship Week	• February 6-10, 2006 N/A Located Off Grounds <i>Open to All Students Interested in Full Time and Intern Positions</i>
Sales	• On Grounds	• February 14-15, 2006

		Interviewing	N/A Bryant Hall, 4th Floor <i>Open to All Students Interested in Full Time or Intern Positions</i>
	Sales	• Econ Panel Discussion	• February 16, 2006 TBA <i>Open to All Students Interested in Full Time or Intern Positions</i>
<hr/>			
<u>University of Virginia - Darden School of Business</u>		• No campus-wide events currently scheduled	
<hr/>			
<u>University of Washington</u>	Sales	• Mini Career Workshop	• January 11, 2006 6:00 pm - 8:00 pm Center for Career Services, 134 Mary Gates Hall <i>Open to All Students looking for Resume, Career Fair, Interview, etc. guidance from an employer's perspective</i>
	Sales	• Minority Career Fair	• January 18, 2006 6:00 pm - 9:00 pm HUB (2nd Floor) <i>Open to All Students looking for Resume, Career Fair, Interview, etc. guidance from an employer's perspective</i>
	Sales	• Featured Employers Night: Sales, Marketing & Management	• February 1, 2006 4:00 pm - 6:00 pm Center for Career Services, 134 Mary Gates Hall <i>Open to All Students Interested in Internships</i>
	Sales	• Screening Interviews	• February 9, 2006 8:30 am - 5:00 pm Mary Gates Hall- CCS <i>Open to Candidates who have submitted their resumes on HuskyJobs and been pre- selected</i>
	Sales	• Final Interviews	• February 10, 2006 8:30 am - 5:00 pm Mary Gates Hall- CCS <i>Open to Candidates who have submitted their resumes on HuskyJobs and been pre- selected</i>
<hr/>			
<u>University of Wisconsin- Madison</u>	Sales	• Career Fair for Student Athletes	• January 30, 2006 6:00 pm - 8:00 pm Fetzer Center <i>Open to All Students Interested in Full Time or Intern Positions</i>
	Sales	• Mock Interviews	• February 3, 2006 10:00 am - 3:00 pm

- Business Career Services  
*Open to All Business School Students*
- |       |                                                                                |                                                                                                                                                                                           |
|-------|--------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Sales | <ul style="list-style-type: none"> <li>• PM USA Information Session</li> </ul> | <ul style="list-style-type: none"> <li>• February 27, 2006<br/>6:00 pm - 7:00 pm<br/>Grainger Hall<br/><i>Open to All Students Interested in Full Time or Intern Positions</i></li> </ul> |
| Sales | <ul style="list-style-type: none"> <li>• Spring Biz Job Fair</li> </ul>        | <ul style="list-style-type: none"> <li>• March 28, 2006<br/>5:00 pm - 8:30 pm<br/>Kohl Center<br/><i>Open to All Students Interested in Full Time or Intern Positions</i></li> </ul>      |

[Back to Top](#)**Virginia Commonwealth University**

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|-----------------------------------------|------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Engineering, Manufacturing              | <ul style="list-style-type: none"> <li>• Engineering Information Session</li> </ul>      | <ul style="list-style-type: none"> <li>• February 7, 2006<br/>10:00 am - 3:00 pm<br/>School of Engineering<br/><i>Open to All Interested Sophomores &amp; Juniors</i></li> </ul> |
| Finance, Manufacturing, IS              | <ul style="list-style-type: none"> <li>• Business Information Session</li> </ul>         | <ul style="list-style-type: none"> <li>• February 9, 2006<br/>1:00 pm - 3:00 pm<br/>School of Business<br/><i>Open to All Interested Sophomores &amp; Juniors</i></li> </ul>     |
| IS, Finance, Engineering, Manufacturing | <ul style="list-style-type: none"> <li>• VCU Spring Career Fair</li> </ul>               | <ul style="list-style-type: none"> <li>• February 15, 2006<br/>10:00 am - 3:00 pm<br/>Career Center<br/><i>Open to All Interested Sophomores &amp; Juniors</i></li> </ul>        |
| IS                                      | <ul style="list-style-type: none"> <li>• Interviewing Session</li> </ul>                 | <ul style="list-style-type: none"> <li>• February 28, 2006<br/>9:00 am - 5:00 pm<br/>Career Center<br/><i>Open to Pre-Selected Students Only</i></li> </ul>                      |
| ✓ IS, Finance, Manufacturing            | <ul style="list-style-type: none"> <li>• Mock Interviewing with Career Center</li> </ul> | <ul style="list-style-type: none"> <li>• March 6-8, 2006<br/>TBD<br/>Career Center<br/><i>Open to All Interested Sophomores &amp; Juniors</i></li> </ul>                         |

**Virginia Tech**

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|-----------------------------------------|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| IS                                      | <ul style="list-style-type: none"> <li>• Information Session &amp; Reception</li> </ul>    | <ul style="list-style-type: none"> <li>• February 20, 2006<br/>TBD<br/><i>Open to All Business and Computer Science Students Interested in a Summer Internship in IT</i></li> </ul>                                                                     |
| Engineering, IS, Finance, Manufacturing | <ul style="list-style-type: none"> <li>• Connection Co-op &amp; Intern Job Fair</li> </ul> | <ul style="list-style-type: none"> <li>• February 21, 2006<br/>10:00 am - 4:00 pm<br/>Squires Student Center<br/><i>Open to All ME, ChemE, EE, ISE, Finance, Business and Computer Science Students Interested in Co-ops and Internships</i></li> </ul> |
| Engineering, IS, Finance                | <ul style="list-style-type: none"> <li>• Connection Co-op &amp; Intern Job Fair</li> </ul> | <ul style="list-style-type: none"> <li>• February 21, 2006<br/>10:00 am - 4:00 pm<br/>Squires Student Center</li> </ul>                                                                                                                                 |

	IS	• Interviews	<p><i>Open to All ME, ChemE, EE, ISE, Finance, Business and Computer Science Students Interested in Co-ops and Internships</i></p> <ul style="list-style-type: none"> <li>February 22, 2006</li> <li>TBD</li> <li><i>Open to Pre-Selected Students Only</i></li> </ul>
✓	Manufacturing	• Career Connections	<ul style="list-style-type: none"> <li>Spring 2006</li> <li>TBD</li> <li>Squires Student Center</li> </ul>
<hr/>			
<b>Wake Forest University</b>	Operations	• Operations Club Plant Tour	<ul style="list-style-type: none"> <li>March 2006 TBD</li> <li>Cabarrus Facility</li> <li><i>Open to 1st and 2nd year Students who are Members of the Operations Club</i></li> </ul>
	Operations/Finance	• Elevator Competition - Case Competition	<ul style="list-style-type: none"> <li>April 7-8th, 2006</li> <li>All Day on the 7th &amp; 8th</li> <li>Wachovia Center - Winston Salem, NC</li> <li><i>Open to 1st and 2nd year MBA students from Babcock and other participating business schools</i></li> </ul>
<hr/>			
<b>Western Michigan University</b>	Sales	• Food Marketing Info Night	<ul style="list-style-type: none"> <li>January 19, 2006</li> <li>4:30 pm - 8:00 pm</li> <li>Schneider Hall</li> <li><i>Open to All Marketing &amp; Food Marketing Students</i></li> </ul>
	Sales	• Sales and Business Info Night	<ul style="list-style-type: none"> <li>January 26, 2006</li> <li>5:30 pm - 7:30 pm</li> <li>Schneider Hall</li> <li><i>Open to Sales and Business Students</i></li> </ul>
	Sales	• Practice Interview Day	<ul style="list-style-type: none"> <li>January 27, 2006</li> <li>9:00 am - 3:00 pm</li> <li>Ellsworth Hall</li> <li><i>Open to All Students</i></li> </ul>
	Sales	• Career Fair	<ul style="list-style-type: none"> <li>February 2, 2006</li> <li>TBA</li> <li>Bernhard Center</li> <li><i>Open to All Students</i></li> </ul>
<hr/>			
<b>Winston-Salem State University</b>	IS, Operations	• Booth Display/Information Sharing	<ul style="list-style-type: none"> <li>February 20, 2006</li> <li>10:00 am - 2:00 pm</li> <li>Thompson Center Lobby</li> <li><i>Open to All Interested Students in the Business, Computer Science &amp; Life Sciences Department</i></li> </ul>
	IS, Operations	• Meet & Greet	<ul style="list-style-type: none"> <li>February 20, 2006</li> <li>6:00 pm - 9:00 pm</li> <li>TBD</li> <li><i>Open to All Interested Students in the Business, Computer Science &amp; Life Sciences Department</i></li> </ul>
	IS, Operations	• Interviews- Summer Internships	<ul style="list-style-type: none"> <li>February 21, 2006</li> <li>8:00 am - 5:00 pm</li> </ul>