THE CENTER FOR THE STUDY OF TOBACCO AND SOCIETY



Cartoonists Take Up Smoking: A History of Political Satire and Tobacco

ALAN BLUM, MD

Professor and Endowed Chair in Family Medicine University of Alabama School of Medicine

Associaton of American Editorial Cartoonists Association of Canadian Cartoonists Toronto, Ontario, Canada June 29, 2001 Updated and expanded for this exhibition, August 1, 2022

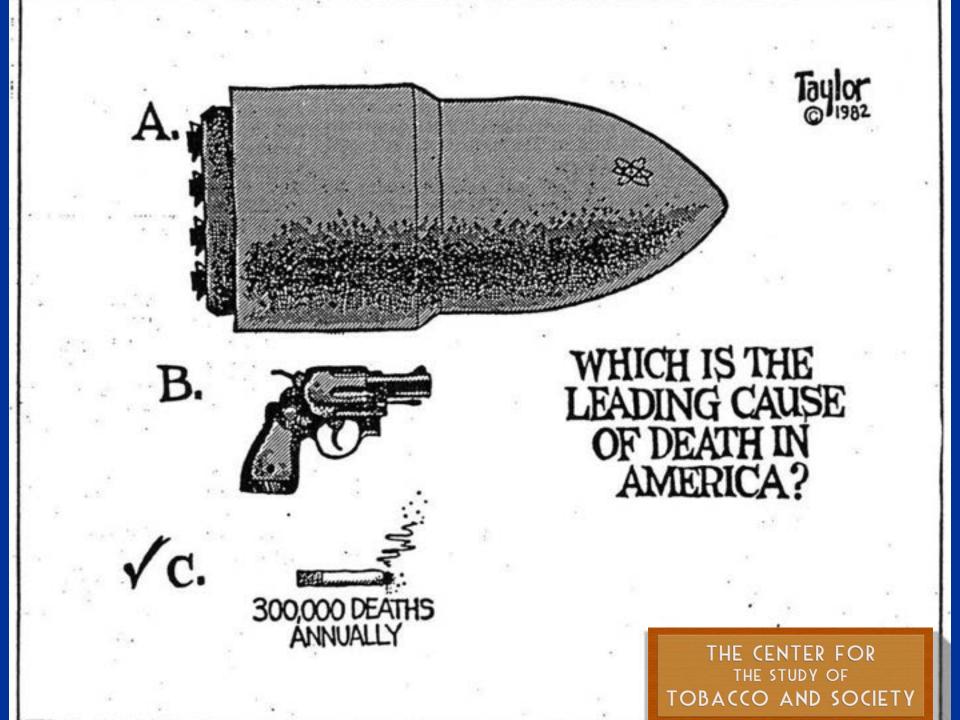




Introduction: A potpourri

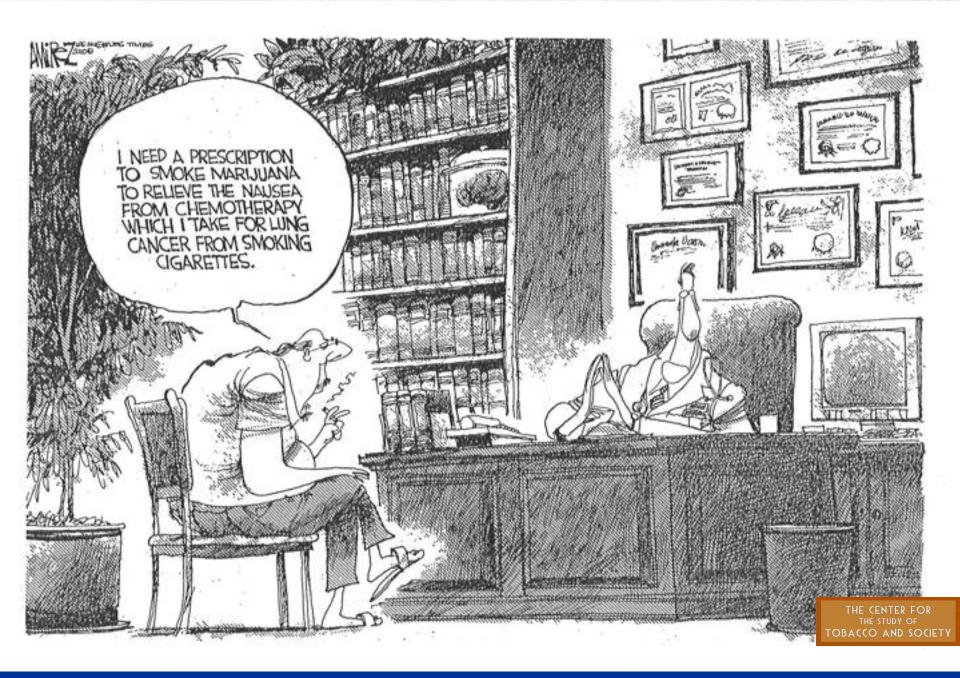


TWO COUGHS AND A WHEEZE MEANS THEY WANT KING REGULARS, ONE COUGH AND A HACK MEANS MENTHOL LIGHTS. THREE COUGHS, LOW TAR. A GASP AND TWO HACKS ... 09 SMOKE SHOP I CARTONSI AND SOCIETY



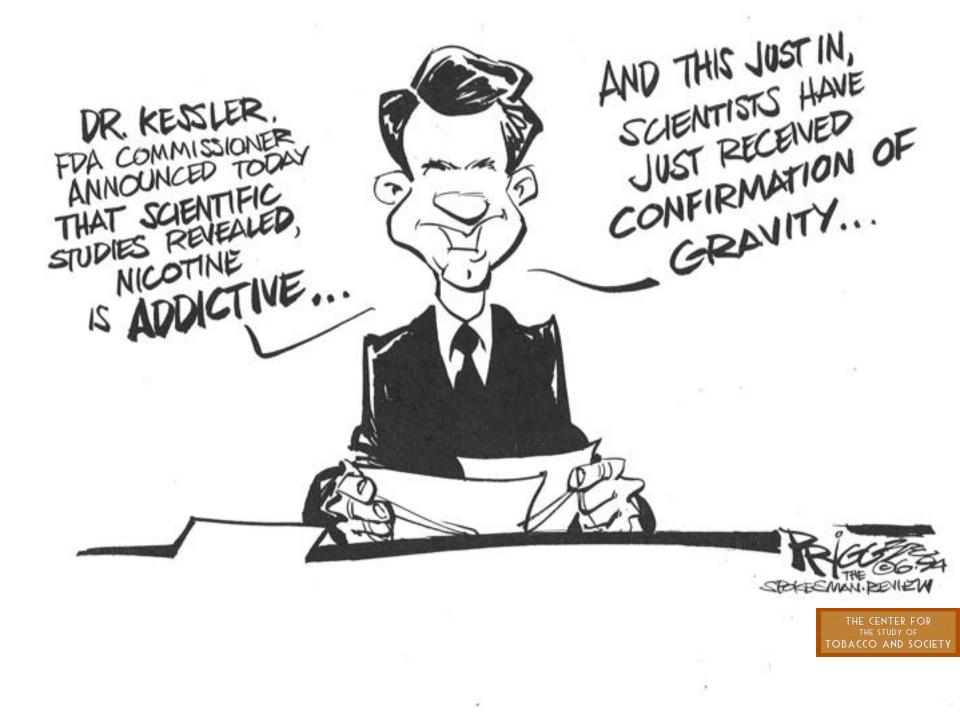


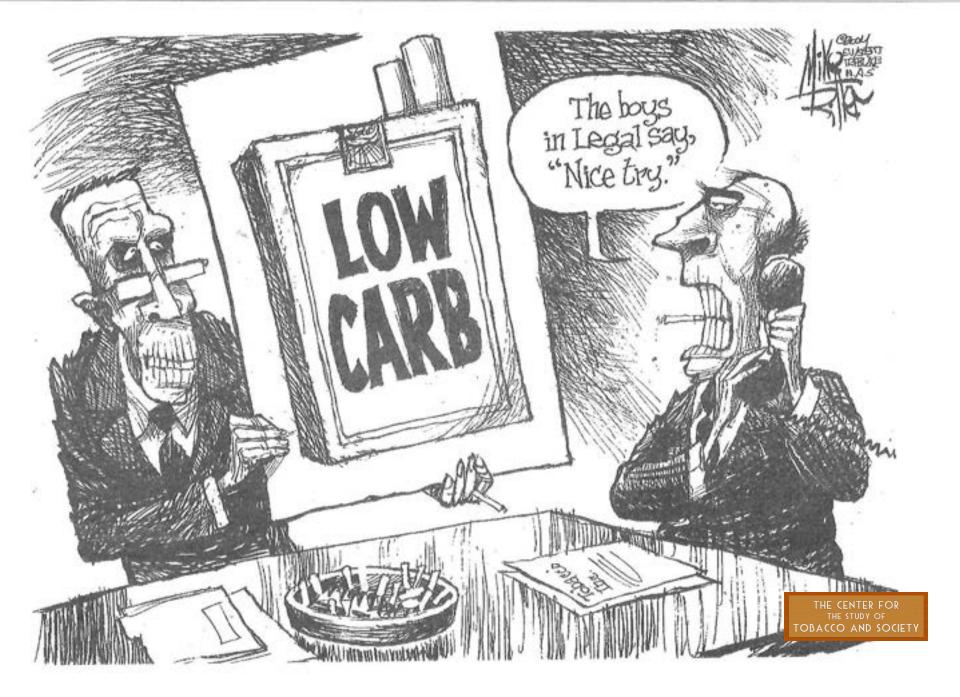












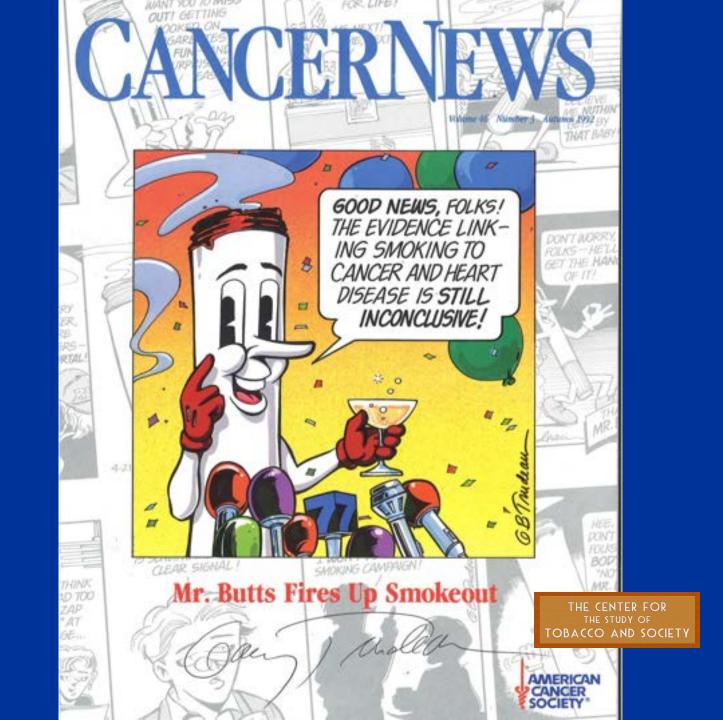




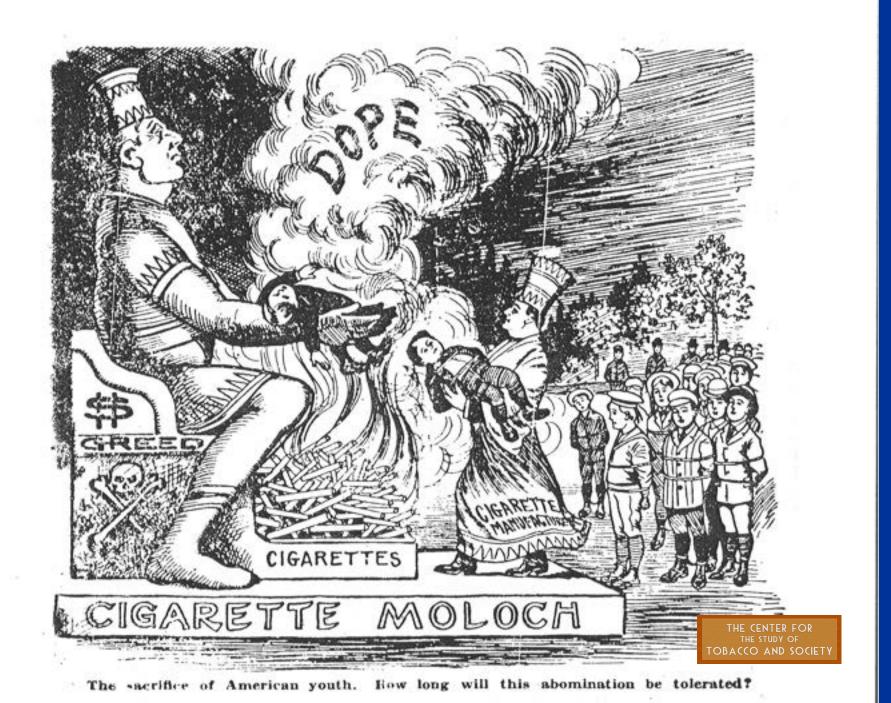


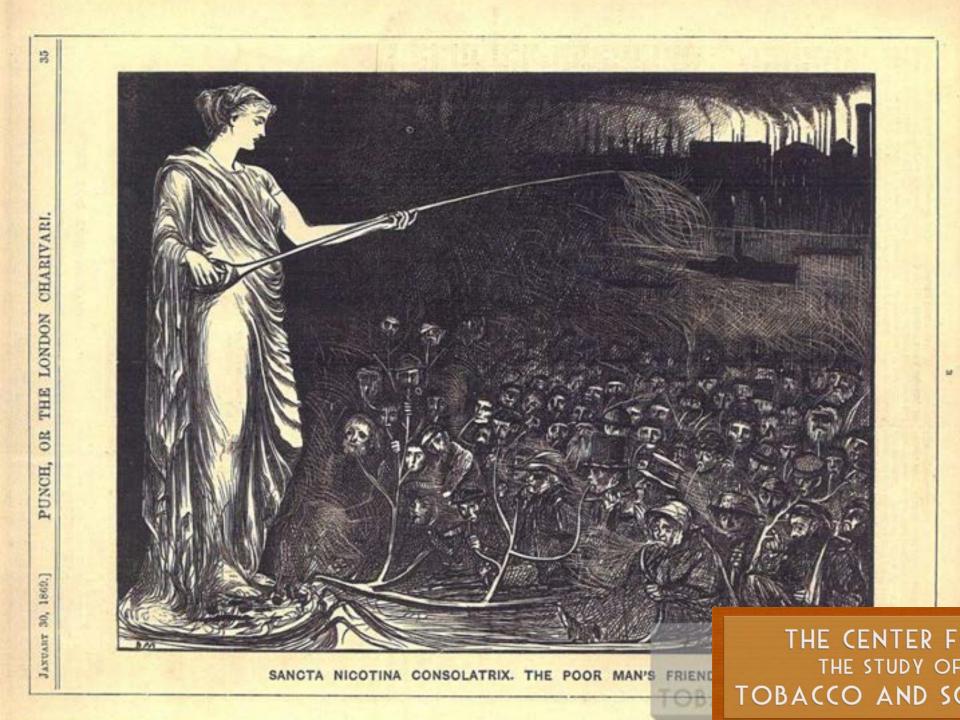
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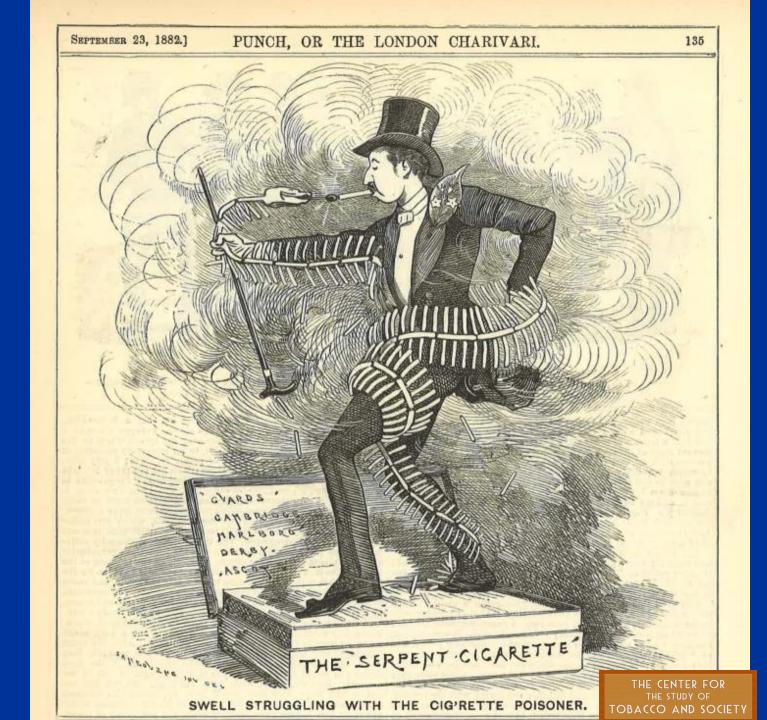
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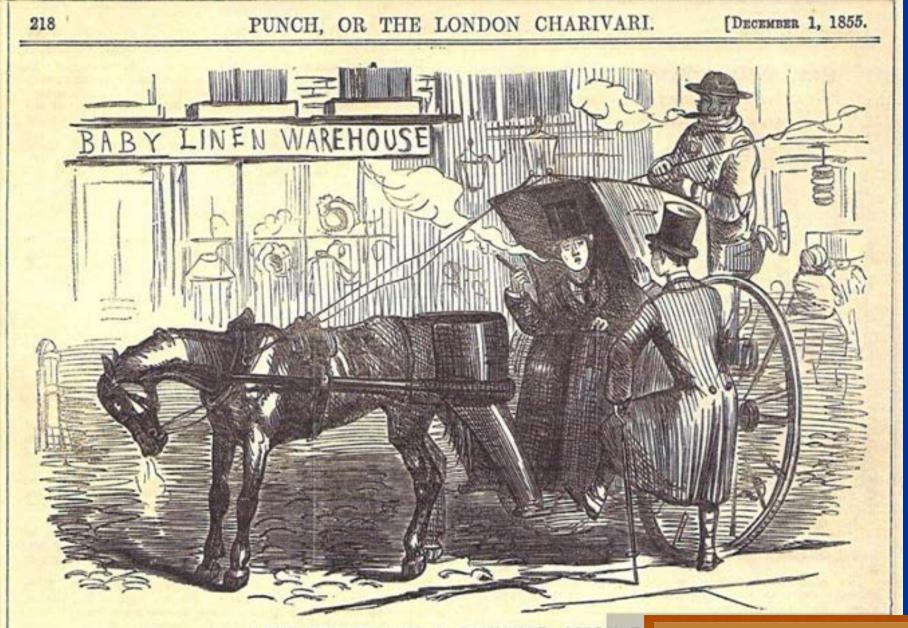


Historical





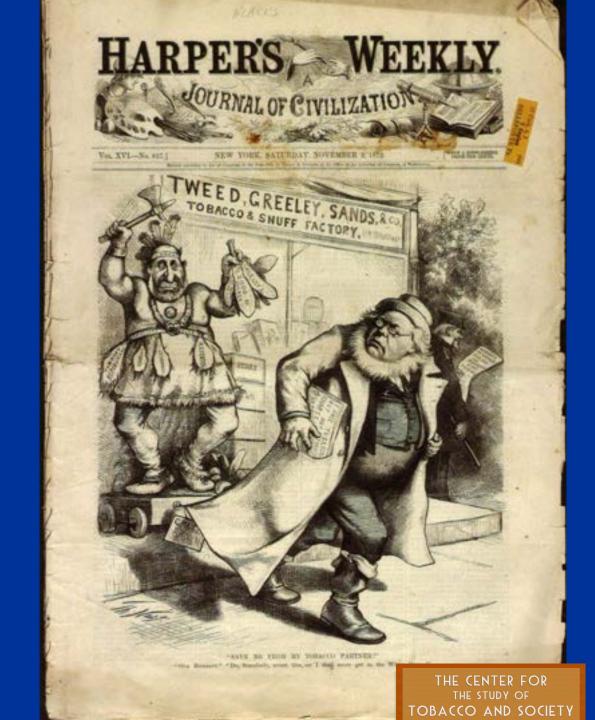


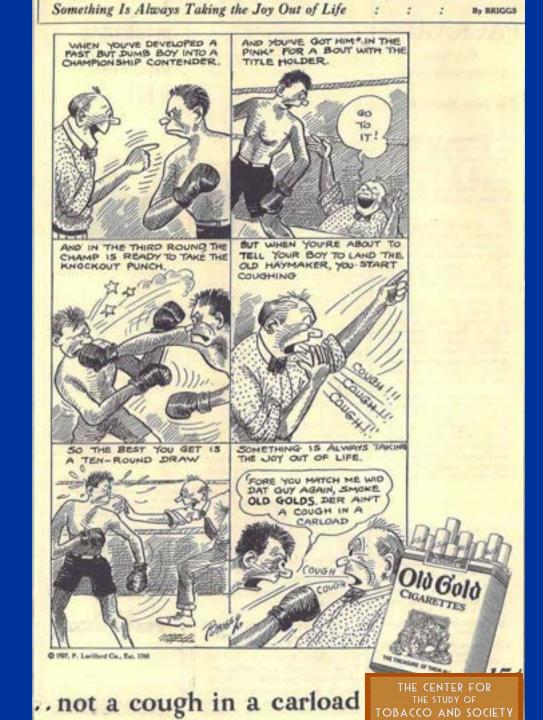


LAST REFUGE OF A BANISHED SMOKER

First Juvenile Swell. "JUMP IN, OLD FELLAH!" Second ditto. "WHERE ARE YOU GOING?" First ditto. "OH! NOWHERE! I'VE ONLY HIRED HIM TO HAVE SOMEWHERE

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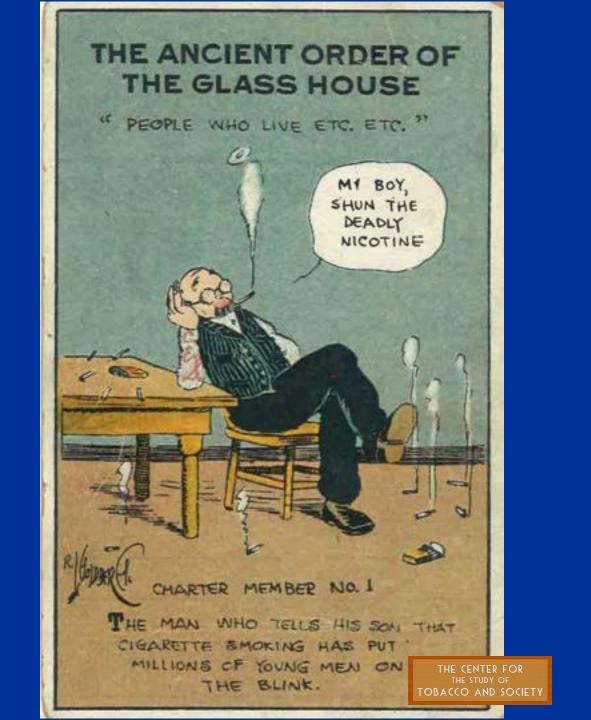


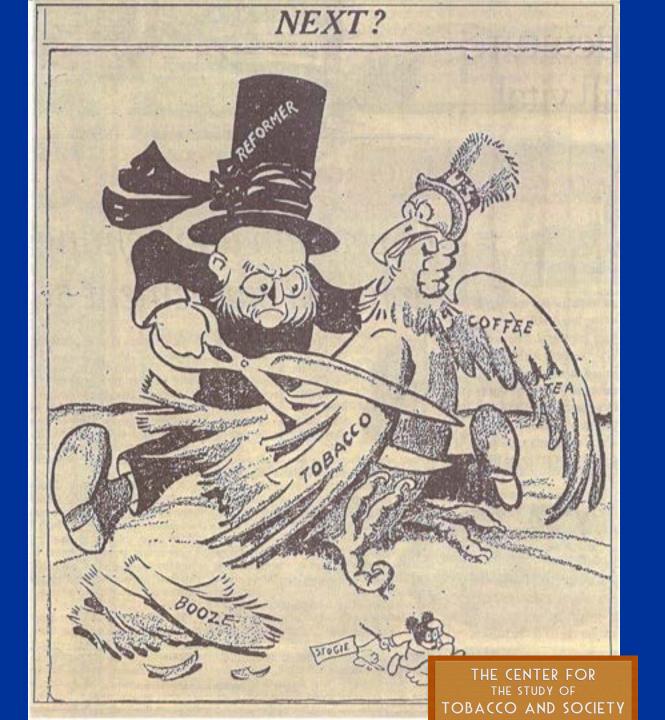
PROFESSOR BUTTS TRIPS OVER A HAZARD ON A MINIATURE GOLF COURSE AND LANDS ON AN IDEA FOR AN AUTOMATIC DEVICE FOR EMPTYING ASH TRAYS. BRIGHT FULL MOON (A) CAUSES LOVE BIRDS (B) TO BECOME ROMANTIC AND AS THEY GET TOGETHER THEIR WEIGHT CAUSES PERCH (C) TO TIP AND PULL STRING (D) WHICH UPSETS CAN (E) AND SPRINKLES WOOLEN SHIRT (F) CAUSING IT TO SHRINK AND DRAW ASIDE CURTAIN EXPOSING PORTRAIT OF WIGWAG PUPS MASTER (G). AS PUP (H) SEES MASTER'S PICTURE HE WIGWAGS TAIL

FOR JOY AND UPSETS ASH TRAY (I), SPILLING ASHES AND SMOULDERING BUTTS INTO ASBESTOS BAG(J)ATTACHED TO SKY ROCKET (K), BUTT (L), PASSING FUSE (M), IGNITES IT AND CAUSES ROCKET TO SHOOT OUT OF WINDOW DISPOSING OF ASHES.

YOU SHOULD ALWAYS HAVE TWENTY OR THIRTY HIGH-POWERED AEROPLANES READY TO GO OUT AND SEARCH FOR THE ASBESTOS BAG:











Cash Crop



Cash Crop II







Health Consequences

Russell and Commings continues



COMING UP from a dashing. Reading is given a set intervent by Gamnings. She had an waterpoort tasks up, but reser it more user, under hard on.



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DRVING GUT Interest takes with help of blanks, tood and some studie henge, Robert and Boasleyd seek temponecy constant factore getting net again.

Smokers discover the new cigarette you can

Inhale to your heart's content !

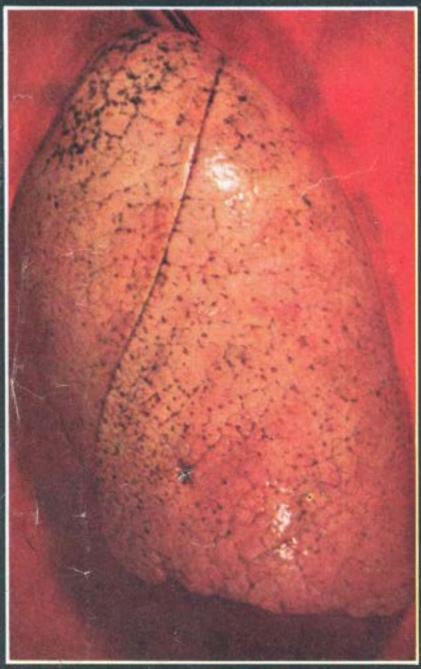
A really mild, flavorful smoke that enters your mouth pleasantly cool and filtered. Endessay's extra length of fine, mellow tobaccos provides extra enjoyment plos an extra margin of protection. With Embasey, you can inhale to your heart's content!



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THE STUDY OF



This is a normal lung, with its characteristically healthy pink coloring.



This is a cancerous lung. The white growth at the top of the lung is the cancer.

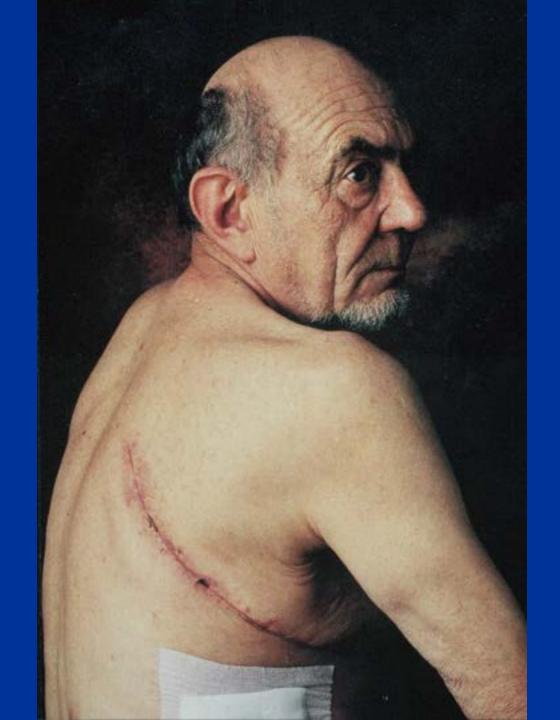


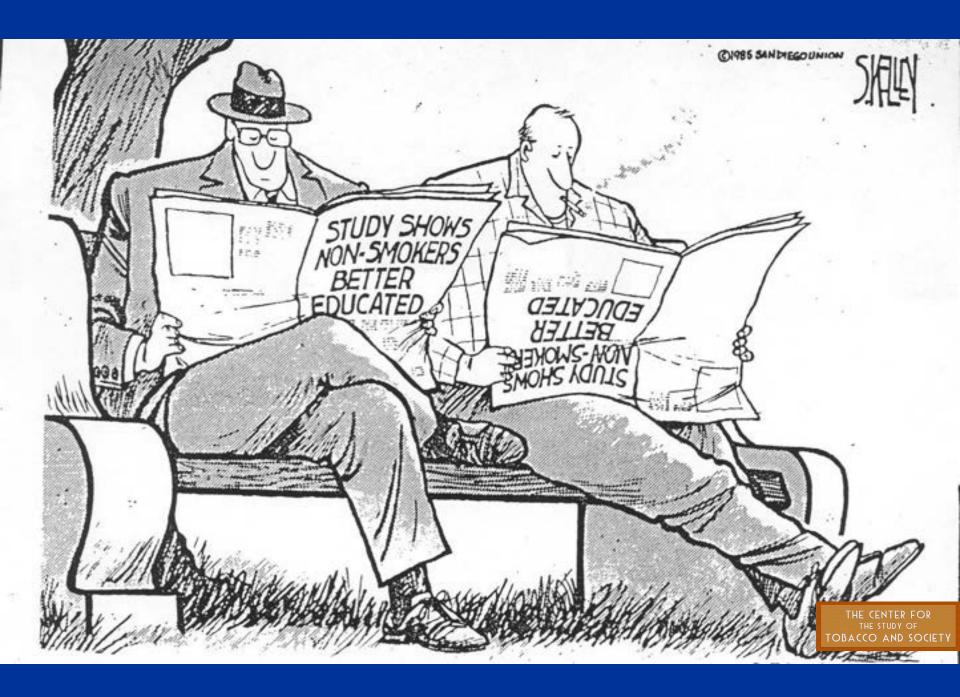
Figure 3. Leading Sites of New Cancer Cases and Deaths - 2019 Estimates

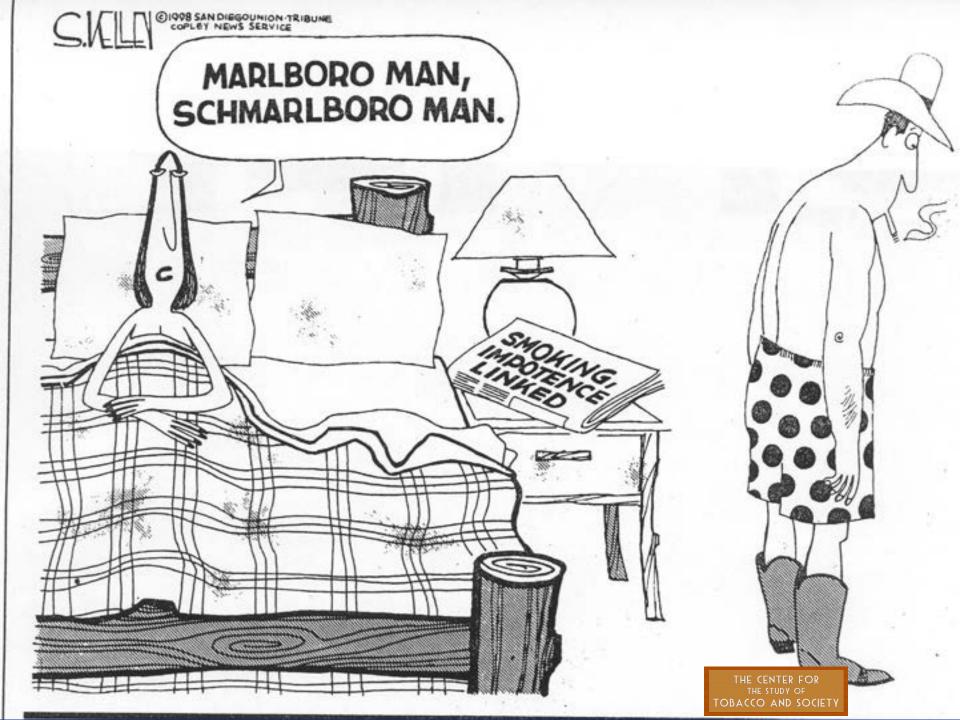
	Male	Female				
Estimated Deaths	Lung & bronchus	76,650	24%	Lung & bronchus	66,020	23%
	Prostate	31,620	10%	Breast	41,760	15%
	Colon & rectum	27,640	9%	Colon & rectum	23,380	8%
	Pancreas	23,800	7%	Pancreas	21,950	8%
	Liver & intrahepatic bile duct	21,600	7%	Ovary	13,980	5%
	Leukemia	13,150	496	Uterine corpus	12,160	4%
	Esophagus	13,020	496	Liver & intrahepatic bile duct	10,180	4%
	Urinary bladder	12,870	496	Leukemia	9,690	3%
	Non-Hodgkin lymphoma	11,510	4%	Non-Hodgkin lymphoma	8,460	3%
	Brain & other nervous system	9,910	3%	Brain & other nervous system	7,850	3%
	All sites	321,670		All sites	285,210	

Estimates are rounded to the nearest 10, and cases exclude basal cell and squamous cell skin cancers and in situ carcinoma except urinary bladder. Estimates do not include Puerto Rico or other US territories. Ranking is based on modeled projections and may differ from the most recent observed data.

@2019, American Cancer Society, Inc., Surveillance Research







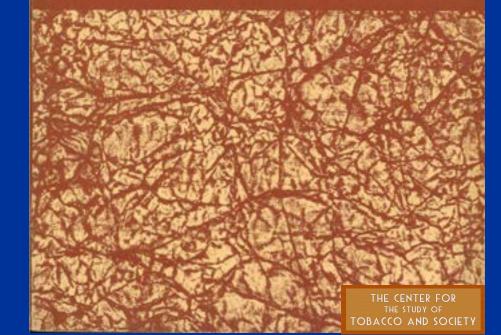
The 1964 Surgeon General's Report

SMOKING and HEALTH

Ston Bart

REPORT OF THE ADVISORY COMMITTEE TO THE SURGEON GENERAL OF THE PUBLIC HEALTH SERVICE

U.S. DEPARTMENT OF REALTH. EDUCATION, AND WELFARE Public Health Service





CIGARETTES PERIL HEALTH, U. S. REPORT CONCLUDES; 'REMEDIAL ACTION' URGED

CANCER LINK CITED

Smoking Is Also Found 'Important' Cause of Chronic Bronchitis

Committee's summary of its findings, Pages 64 and 65.

By WALTER SULLIVAN

Secal is the see Ven Twee WASHINGTON, Jan. 11-The long-awaited Federal report on the effects of smoking found today that the use of cigarettes contributed so substantially to the American death rate that "appropriate remedial action" was called for.

The committee that made the repert gave no specific recommendations for action. But health officials said that possible steps might include educational campaigns, the requirement that cigarette packages carry warnings and control of advertising.

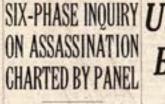
The report dealt a severe blow to the rear-guard action fought in recent years by the tobacce industry. It diaminant, one by



DISCUSSES SMOKING REPORT "2 Luther Terry, the Surgeon General, at news conference held in Washington.

tional campaigns, the requirement that cigarette packages carry warnings and control of advertising. The report double a severe blass to the report double a severe blass to the report durit a severe blass

By WARREN WEAVER JR.



Aides Chosen for Detailed Study of Kennedy Slaying and Security Agencies

By ANTHONY LEWIS Special to The New York Times

WASHINGTON, Jan. 11-The staff of the commission investigating President Kennedy's asmassination has divided its job into six broad areas of inquiry. One covers every detail of Lee Oawald's activities on the day of the assamination, Nov. 22. Oawald was charged with the crime.

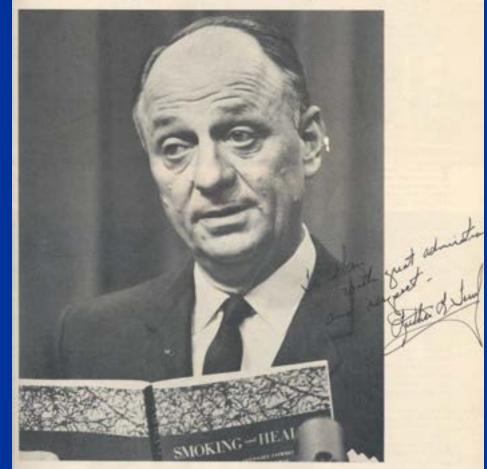
A second topic is the life and background of Oswald—an attempt to reconstruct his associations and ideas and psychology. Oswald's career in the Marine Corps and his stay in the Soviet Union will be handled separately as a third.

His murder in the Dallas police station will be the fourth subject, including all the controversial questions of how it was allowed to happen.

Fifth will be the story of Jack Ruby, the nightclub operator who slipped into the police station and shot Oswald. This will be a particularly delicate subject because of possible conflict with Roby's trial.

THE CENTER FOR THE STUDY OF TOBACCO AND SOCIETY Government report nails down smoking hazards

Verdict on Cigarets: Guilty as Charged



The 10-man jury had been out for more than how Surgeon General Littler L. Terry, holding in his hand the jury's 387-page report, andexneed to the nation its unanimum verdict on the cipinit, guilty as charged of being a menoca to health. Objects, and the report, are a major cause of lang cancer and chronic browshile. And they had aborten a smoker's life in a number of other ways. This had been said before being said with greater authority by the Surgeot General's Advisory Committee, a group of distinguished medical men whose appoint meets were approved by the tobacco industry

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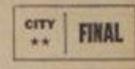
First of Gallico's Profiles of Sports Greats - See Sports



The American Proper Bet American

UTILITIES IN A COLUMN TOTALS





SUNDAY, JANUARY 12, 1964

TIE CANCER TO CIGARETS



U.S. REPORT REVIEWS Plane Hits Skyscraper, 4 Die **RESEARCH ON HEALTH**

Panel of 19 Medical Advisers Tells Surgeon General: Hazard Calls for 'Remedial Action'

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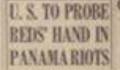
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Panamanian Student Is Buried VIOLENCE IN PANAMA RUNS THRU THIRD DAY



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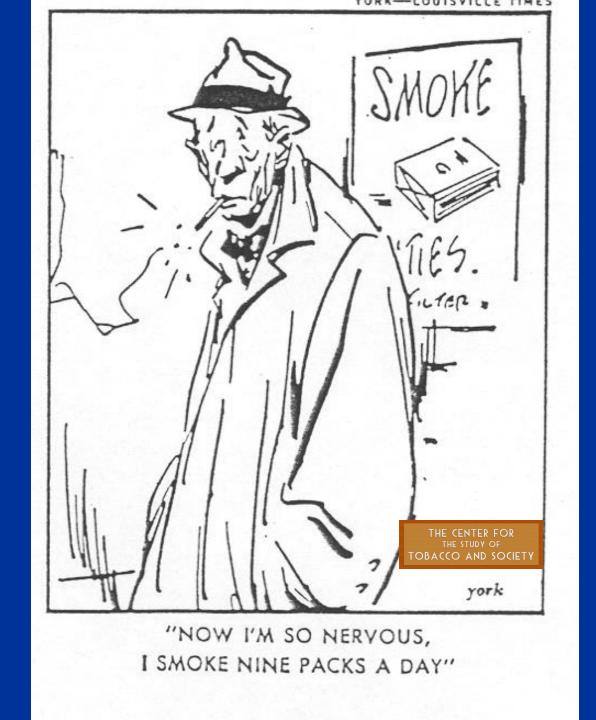
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.... TELL HIM TO SWITCH TO KODLS and hell be all right

chiefs in every walk of his agree that KEEL or southing to your doing. In this counting process a second? Red a hat of it' WELL over a blend of the chancest Torkich and Shone-the tohurcon ..., with a touch of mild so-miled added for rebroking, cooling flavor, And each pack brings you a valuable enspen, good in the U.S. & for a wide these of hepstiful. practical prevaluate. Switch in MIRLS and note these integers, Peters, AWilliamson Toburya Corp., Bets 399; Louisville, K)-

RACTOR CRAMITTEL. NOW AT PEPULAN PROPEL ACCORDING CAMPUNE & W COOPENS



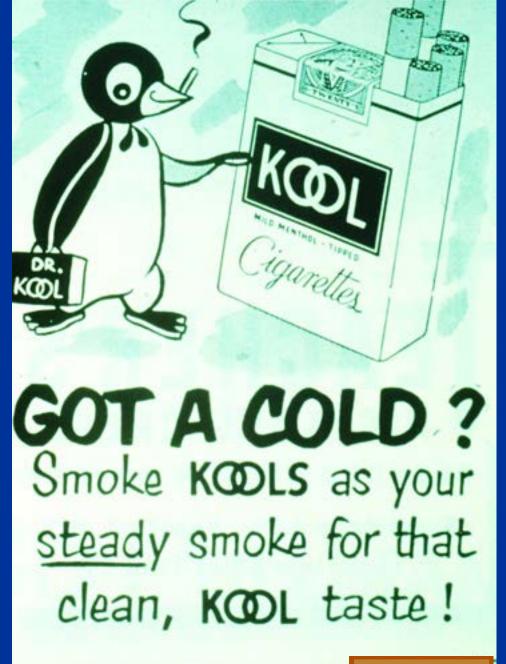
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Doctor Kool

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A REPORT ON THE FINDINGS OF A GROUP OF DOCTORS

Men and women with irritation of the nose and throat due to smoking were instructed to change to Philip Morris Cigarettes. Then day after day, each doctor kept a record of each case. The final results, published in authoritative medical journals, proved conclusively that when smokers changed to Philip Morris, every case of irritation cleared completely or definitely improved.

> Philip Marris do not claim to care irritation. But they do say this - an impredient, a source of irritation in other cigarettes, is mar used in the manufacture of Philip Marris.

Tree fait published on autoritation mained parenali. Name an opposi-

PHILIP MORRIS

AMERICA'S finest 15' CIGARETTE

CREATORS OF FAMOUS CIDARETTES FOR BF TEARS, ADWATS UNDER

Call for

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- · Keep up to the minute on international news with the Camel Cigarette Traw-Lya"flash" bulletins, while you
- The smoke of slow-burning CAMELS contained less nicotine than that of the 4 other largest-selling brands tested-less than any of them-according to independent acientific tests of the amoke itself! In the same tests, CAMEL burned slower than any of

the 4 other largest-selling brands tested.

• SEND FOR REPRINT of an important contribution to medical literature-"The Cigarette, The Soldiar, and The Physician," The Miliney Surgeon, July, Dil-revealing many new angles shout assolving, Write Canod Cigarettes, Medical Relations Division, I Perubing Square, New York City,

THE CIGARETTE OF COSTLIER TOBACCOS TOBACCO AND SOCIETY

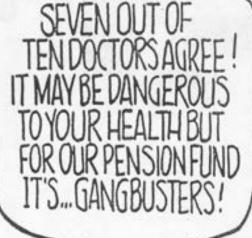
AMA Keeps Its Tobacco Stocks

CHICAGO (AP) — The American Medical Association yesterday refused to divest its pension fund of \$1.4 million in tobacco stocks despite the urging of doctors who said the group should not profit from a leading cause of death.

The AMA's House of Delegates defeated the proposal by a voice vote that appeared decisive but close.

"I'm terribly embarrassed that the issue of cigarette stock ownership has to be defended by my profession," said Dr. Alan Blum, a family practitioner from Chicago who introduced the anti-tobacco resolution two years ago.

"This is an industry that has tainted the families and lives of millions of Americans," he said "T' (tobacco companies) are w ny drug pusher ever. The tible for more deaths the ins and all drugs comb The Americ had no immediate action.



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"I CAN'T SAY THIS STRONGLY ENOUGH, MR. MORSON IF YOUR CIGARETS ARE MADE BY ANYBODY OTHER THAN PHILIP MORRIS OR REYNOLDS INDUSTRIES YOU'VE GOT TO STOP SMOKING!"

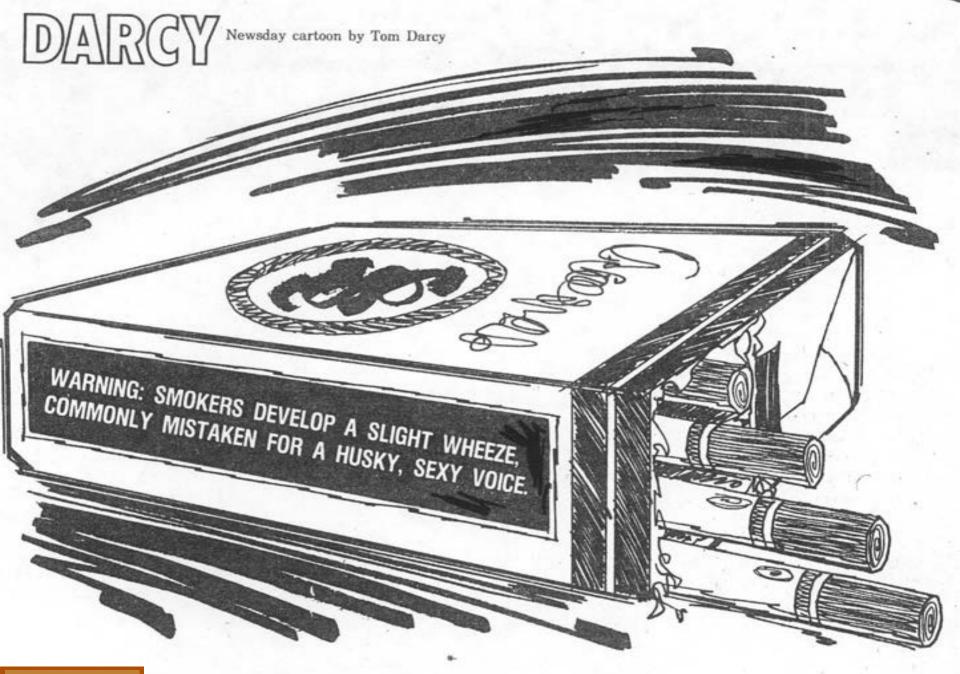




"On the contrary . . . your smoking, and the secondary smoke you create, helps keep me and my colleagues in business!"

Warning Labels

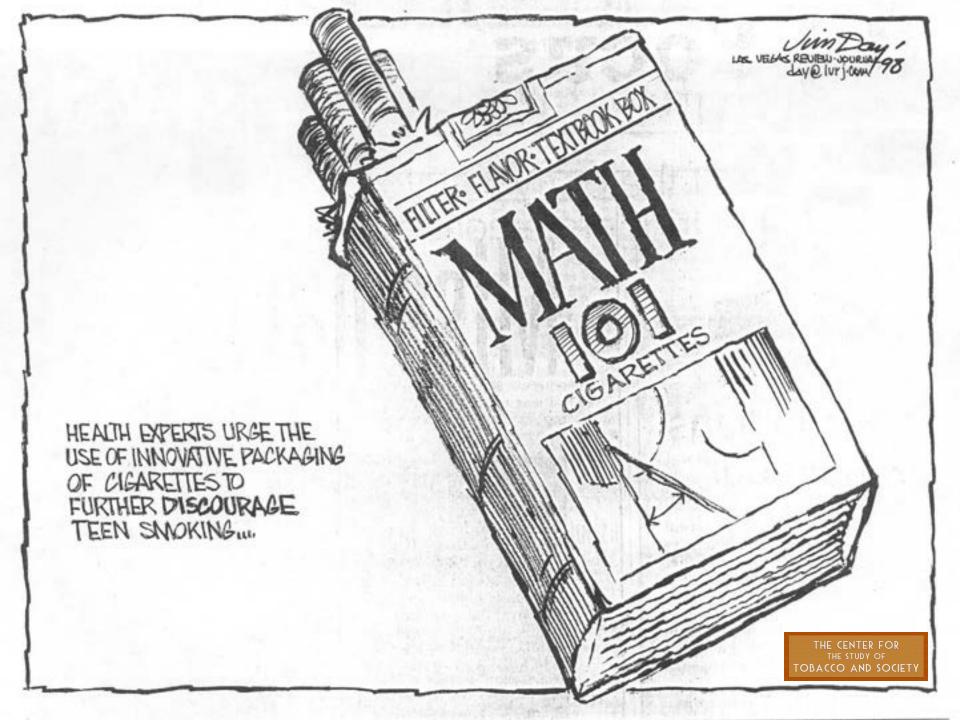




THE CENTER FOR THE STUDY OF TOBACCO AND SOCIETY The label — if the tobacco industry had its way.









WITH EACH PASSING YEAR, THE GOVERNMENT CIGARETTE SMOKING





Joseph Califano, Jr.

Anti-Smoking Ads

Califano Dares Tobacco Industry

By Maitland Zane

Health, Education and Welfare Secretary Joseph A. Califano Jr. challenged the tobacco industry yesterday in San Francisco to plow \$80 million into a massive antismoking campaign directed at young people, especially teenage girls.

Warning again that cigaret smoking is "public health enemy No. 1," he said that more teenage girls now smoke than boys, and predicted that within four years lung cancer will supplant breast cancer as the major cause of cancer teaths among women.

Califano said the tobacco companies deny it, but they actually "target" their advertising at teenagers by using attractive models in their campaigns.

Estimating that tobacco companies spend \$800 million in the U.S. promoting their products, he urged a special study of smoking among young people, especially teenage girls.

Califano also said an estimated 3½ million Americans succeeded in kicking the habit last year out of an estimated 17 million who made the effort.

"We estimate that 90 percent of the country's 54 million smokers would like to quit," Califano said."

Among the several hundred people in his San Francisco Hilton Hotel audience were six teenagers from Saratoga High, who said most young people start smoking "because it's a problem resisting the pressure," as one panelist, Todd Mosher, put it.

"Smoking is a symbol of rebellion," said Julie Judd. "They think it makes them more the center for

> THE STUDY OF Califano's alles TOBACCO AND SOCIETY



Diaff Reportern of Yord Ways, STREET JOURNAL. Soon after the government launched its latent anticigaret campaign, a new bumper

sticker began appearing on the cars of the nation's amokers. "Joe Califano," it reads, "is hazardous to say health."

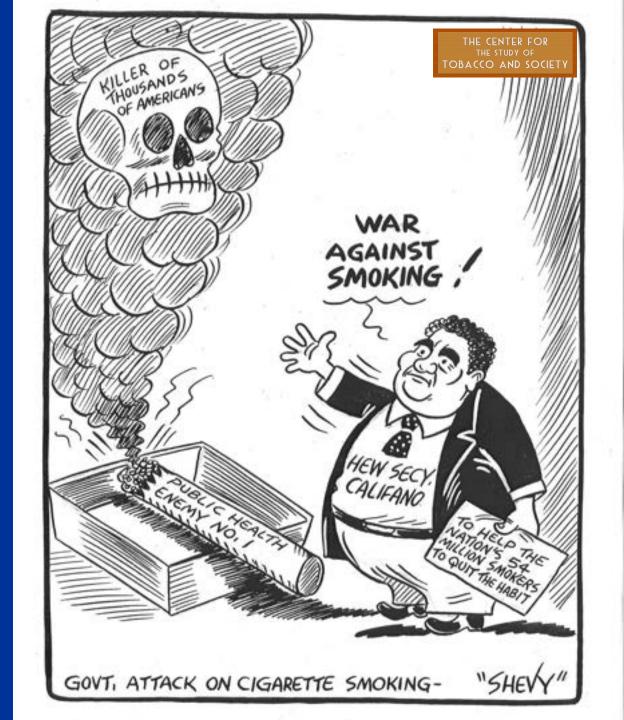
General called cigarets a danger to health, but Health, Education and Weifare Secretary Joseph Califano is finding that the amoking controversy is hotter than ever-Since he declared cigarets "public health enemy No. I" is a speech last January, Mr. Califano has been at the center of a nationwide debate over just what can or should be done to discourage stocking.

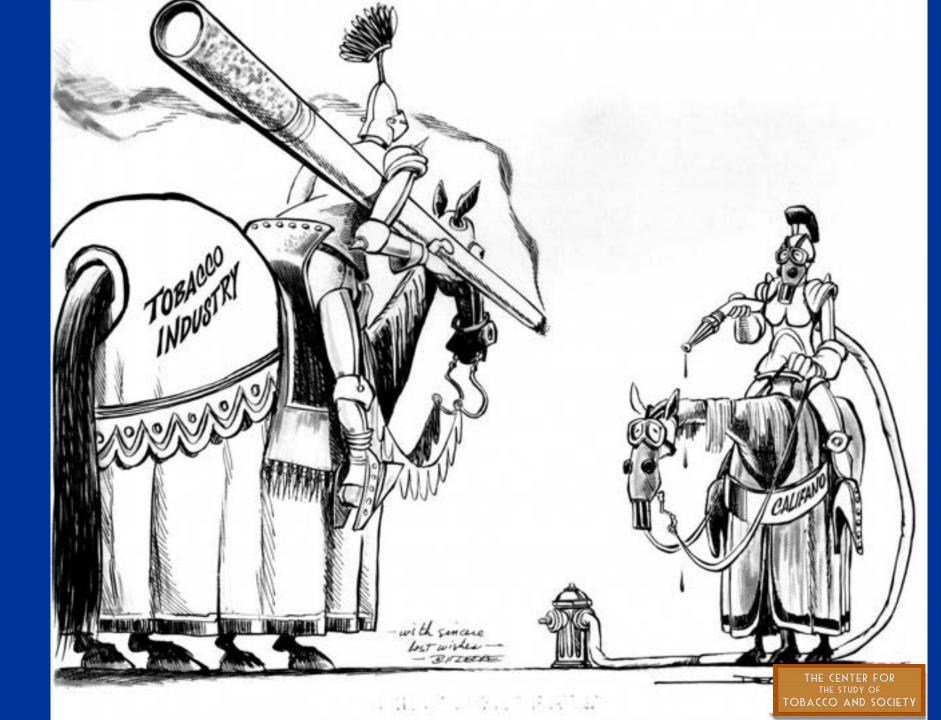
people. Some 50 million Americana currently smoke about 420 billion eigarets a year, at a cost of nearly 114 billion. Moreover, cigarets have been lisked to a variety of often-fatal allowests, including cancer, employsema and heart disease. The government contends that smoking kills 325,000 people a year.

That Mr. Califator's program is controversial at all indicates the issue's emotional

lion-a-year program in largely a collectionof research and educational aimed young people, combised with calls for voluntary action by. private industry and agencies. "This iss'i a prohibition campaign,". Mr. Califano declares, "That kind of campaign won't









James J. Kilpatrick By what authority has Califano made himself the great nanny of us all?'

WASHINGTON — Two months have passed since HEW Secretary Joseph Califano produced his 15th anniversary edition of "Smoking and Health." That report has been giving me a slow burn. It deals with every issue in this field but the key issue:

How did smoking get to be Joe Califano's business in the first place?

The anniversary edition is as thick as two building bricks and equally indigestible. It is replete with tables, charts, graphs and bibliographies. It is a massive, stupefying, encompassing piece of work. But it never bothers to justify the role

of government in undertaking to persuade people to stop smoking. If the government's campaign of behavioral modification can't be justified, it should be stopped. By what authority has Califano made himself the great nanny of us all?

Califano hasn't the slightest doubt or reservation about his mission. He tells us he does not mean to use "coercion." Perish the thought! But he does mean to use every technique of persuasion, education, advertising and publicity to modify the behavior of one-third of the adult population. He means to change the personal habits of 54 million men and women. His mission is "to help them stop smoking," and he means to spend tax funds toward that end. So presumptuous a solicitude, with our money, is almost enough to

make some of us who have stopped smoking take up the habit again.

The rationale that ordinarily is advanced for the government's pushy intervention in our private lives is that smoking causes lung cancer; lung cancer victims have to be hospitalized; hospitalization often involves public funds; therefore, Califano is justified, etc. This is the same rationale by which professional dogooders justify laws requiring helmets for motorcyclers and airbags in automobiles.

But this line of reasoning is fatally defective. Every terminal ailment under moon or sun may require hospitalization. We all will die sometime, smokers and nonsmokers alike. The kinds of lung cancer attributed to cigarette smoking constitute but a part of the 350,000 deaths. from cancer annually, and all malignancies combined produce less than half the deaths that result from heart-disease. The point is that nearly 2 million people die every year, willy-nilly; it's absurd to suppose that government, in some godlike role, has a duty to wipe out mortality and lead us into everlasting life, simply to cut down on hospital costs.

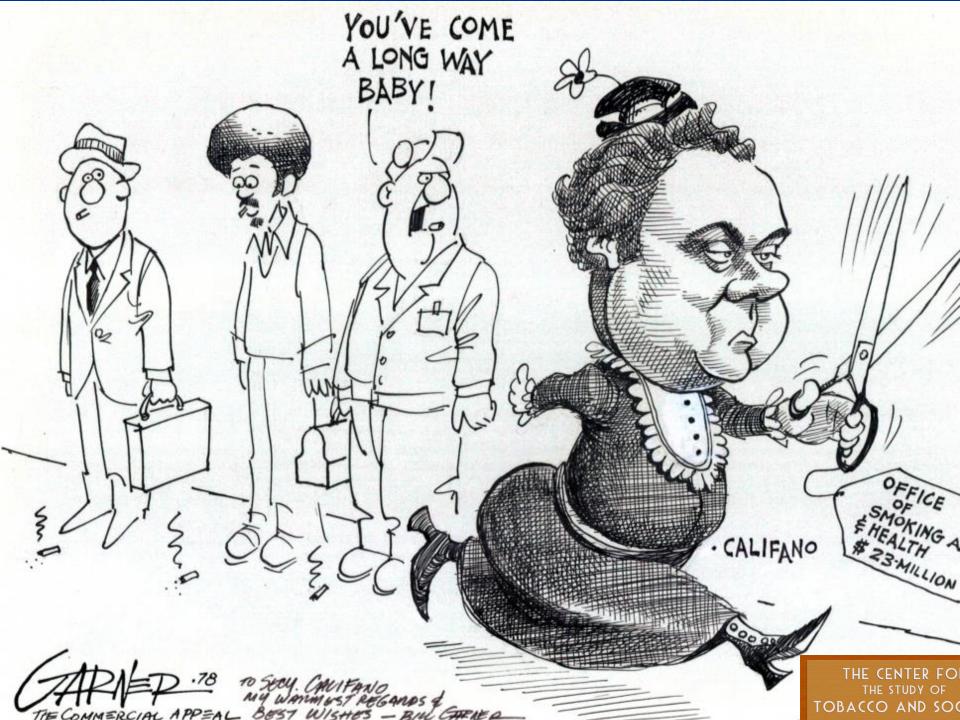
Neither is it the function of government to read us sermons and lectures, and to subject us to behavioral modification, on the grounds of "working days lost" or "life expectancy reduced." In a free society, industrial production is not

primarily the responsibility of the state, but of the private marketplace. What we do with our lives and bodies — where we find our pleasures, how we exercise our tastes — is our business, not Joe Califano's. The proper role of government is not to inhibit our liberties, but to make our liberties secure.

This is what a free society is all about. So long as an individual's habit causes no significant harm to anyone else, the state has no right to reshape him in ways that are thought to be more wholesome. There is no evidence that John Doe's smoking is a danger to public health or to public safety. John's own personal health, I submit, is John's own responsibility.

I am not recommending that anyone take up smoking. I quit 20 months ago when I concluded that the pleasure of a good cigarette was outweighed by the damage done to my lungs by inhaling a hot, abrasive gas, but that was my decision. Unlike Califano and the anti-smoking fanatics, I have not tried to impose my value judgment on another soul. The government ought to leave a free people alone! Let us find our own way to heaven or to hell.

James J. Kilpatrick, a nationally syndicated columnist, was for 16 years the editor of the Richmond (Va.) News Leader.



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Secondhand smoke

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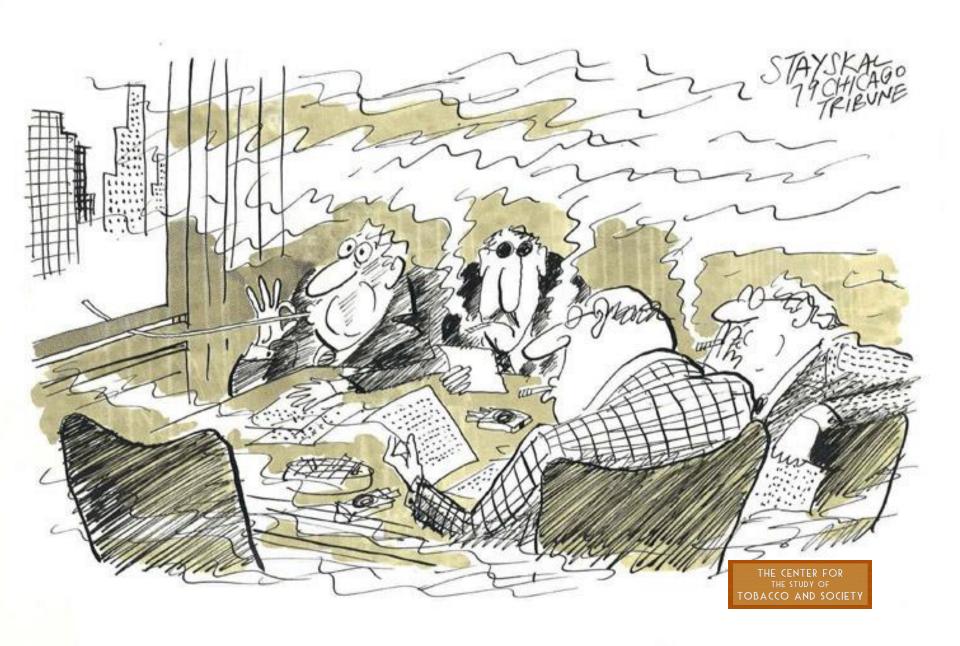
CALL FOR PHILP MORRIS AMERICA'S FINEST CIGARETTE

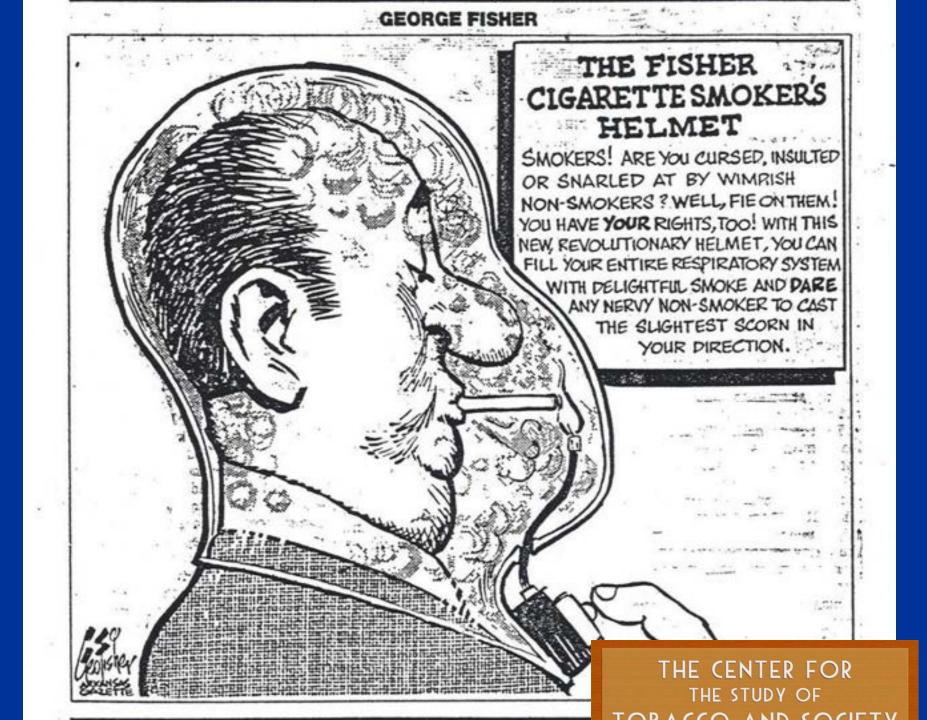
Enjoy to the full the flavor and aroms of the sorth's finest tobarcons, with no warry about throat arritation - even if any anhale?

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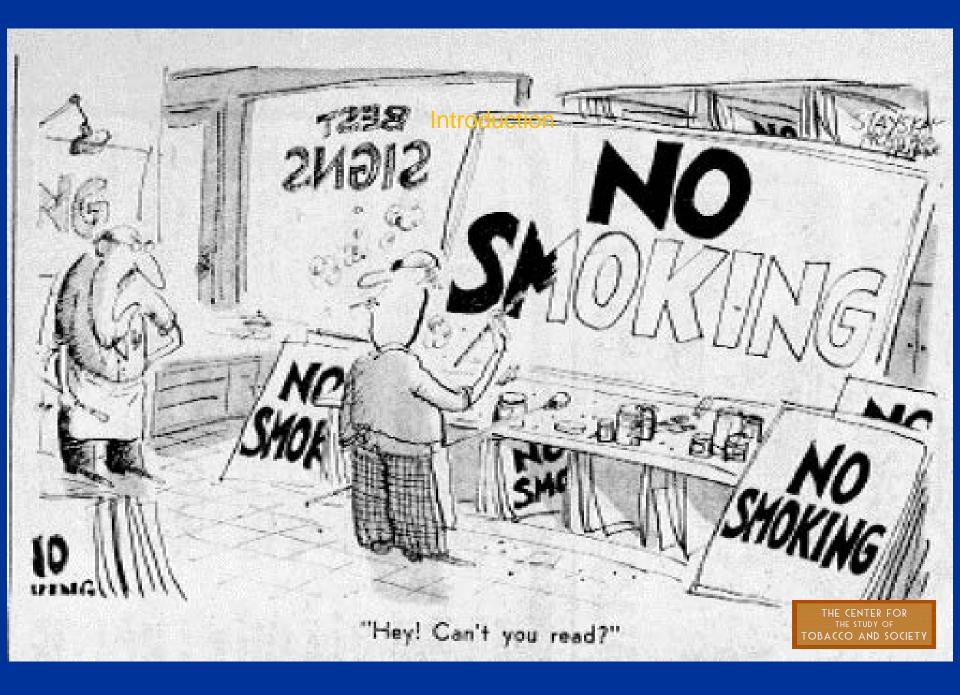




"I'VE GOT AN OPENING IN THE BUSINESS OFFICE BUT THEY WANT SOMEBODY EXPERIENCED IN NON-SMOKING!"

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"SEE, FRED, I TOLD YOU WE WERE SITTING IN THE NO-SMOKING SECTION !"

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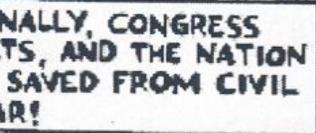
Thirdhand smoke



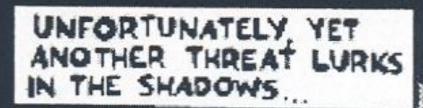












SALLY WAS JUST AN INHOCENT 37-YEAR-OLD UNTE HER BROTHER-IN-LAW'S BOSS' NEIGHBOR TOOK UP SMOKING, WITHIN WEEKS SHE WAS DEAD-THE VICTIM OF FOURTHHAND SMOKE!

> THE CENTER FOR THE STUDY OF OBACCO AND SOCIETY

HE AT

Clean indoor air laws



TOBACCO AND SOCIETY



HERALD-LEADER

EKU RAISES TUITION AND HOUSING FEES CITY | REGION - BI

APRIL 23, 2004 | FRIDAY | METRO FINAL EDITION |

LIGHTS OUT FOR LIGHTING UP COURT UPHOLDS SMOKING BAN



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506

By LFUCG Ordinance ITI-2903.

Smoke Free

Expect to see stickers like this at restaurants and businesses.

Where is smoking

finds priest guilty

EPISCOPAL CHURCH

Panel

SAYS PLATT STOLE FROM CHURCH FUND

By Frank E. Lockwood HERED-LADER STAT WHITE Rev. Chris Platt is guilty of "crime" and "conduct unbecoming a member of the clergy," an Episcopal Church tribunal ruled yesterday.

The panel, consisting of three priests and two rank-andfile Episcopalians, said that Platt had repeatedly stolen moncy from the bishop's discretionary fund and from St. Augustine's Chapel at the University of Kentucky.

The thefts and Platt's "sloppy and improper bookkeeping

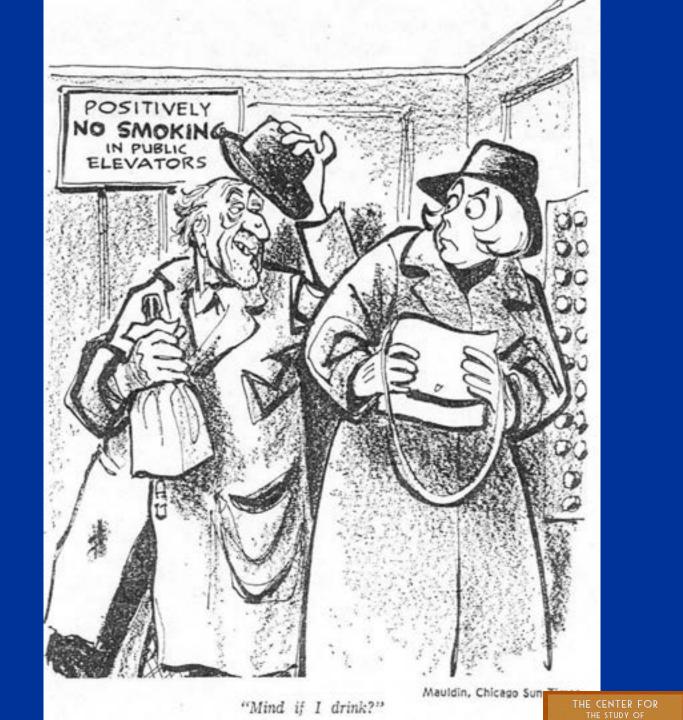




"WOULD YOU LIKE THE SMOKING OR THE SECONDHAND SMOKING SECTION ?"









ay Ordeal: unined Life

3E.RG

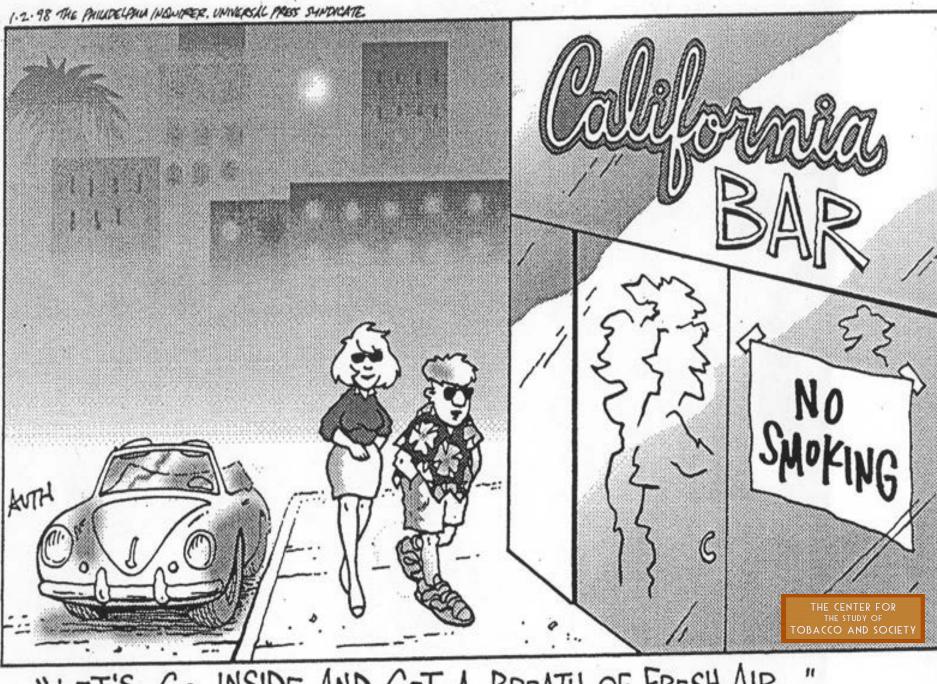
iished this year, as it has for several years, by a growend among students to apply arily edmission in auturon jet the anxiety over with by

t for most applicanes, it is the zero hour. And though seem to have more collabos than ever before, from cotive English teachers to Web sites that offer successisays for sale, the competiinterna iougher than ever, that so many early applihave whiltled the number pilable slots.

tese are really difficult esin do, where students are i to write what makes them c," taid a sympathetic Janvia Rapelye, dean of admin-

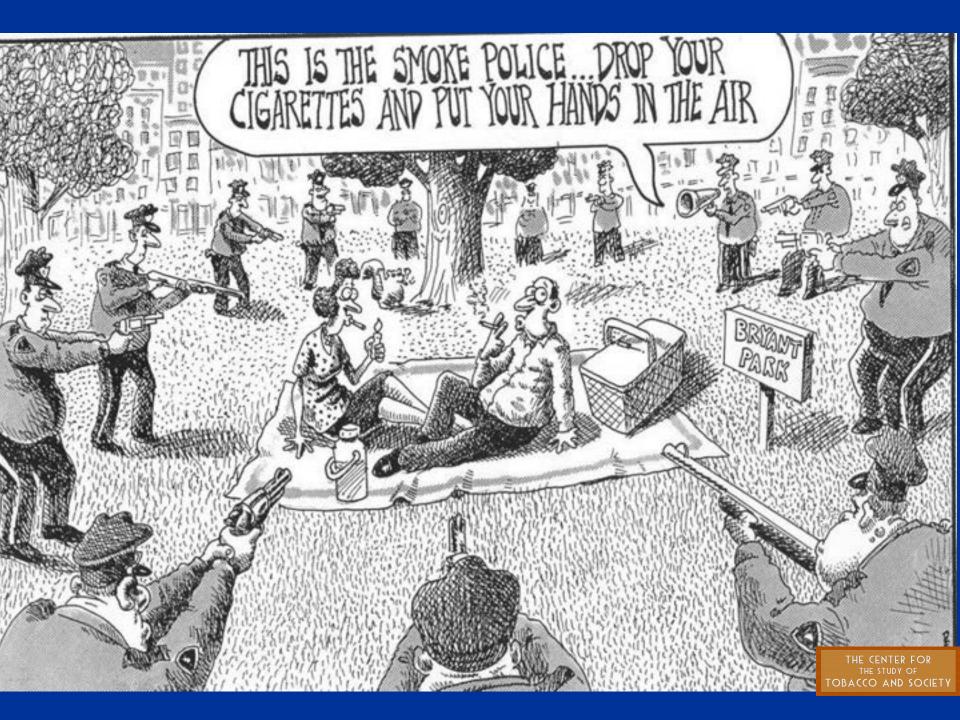
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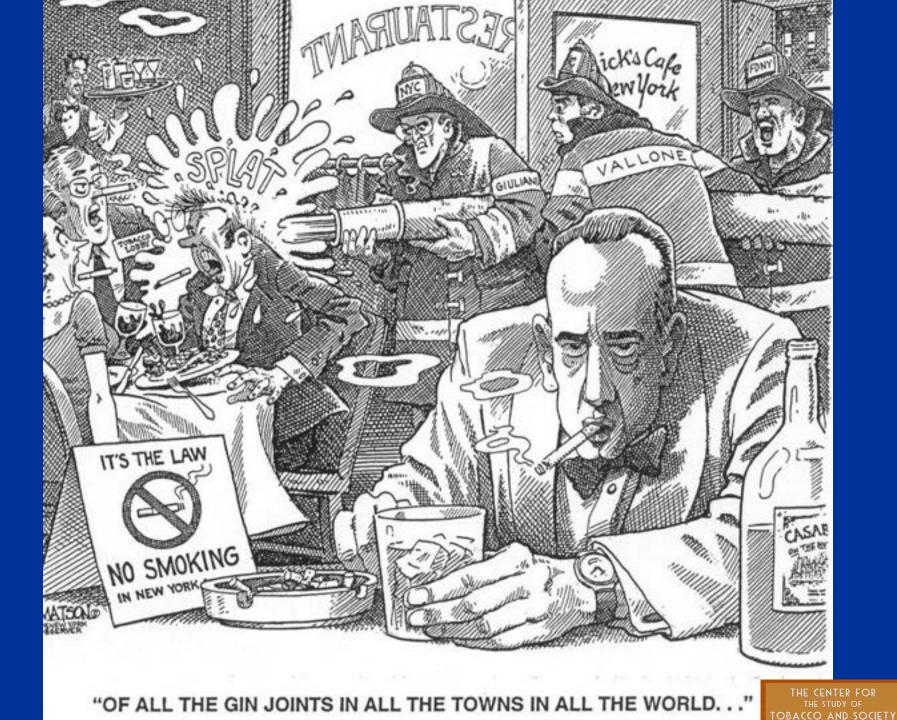




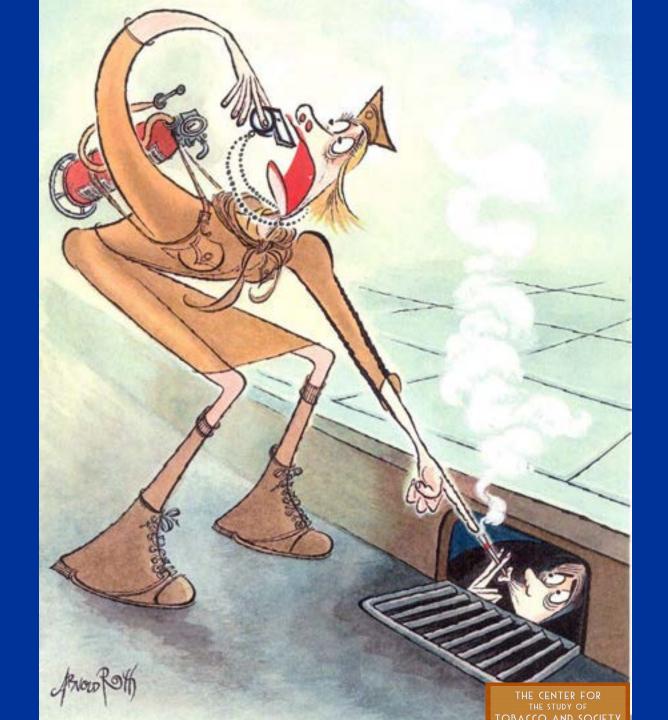
"LET'S GO INSIDE AND GET A BREATH OF FRESH AIR ... "



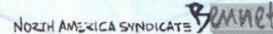








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Airline smoking ban

PASSENGER ENTRANCE COATROOM	NORTHWEST ORIENT
	ECHO CONFIGURATION
2A 28	GALLEY BASSINET
3A 3B	3C 3D
4A 4B	40 40
BASSINET	BASSINET
5A 5B 5C	
6A 6B 6C	
7A 7B 7C	
9A 9B 9C	N .9D
10A 10B 10C	
11A 11B 11C	
12A 12B 12C	12D 12E 12E
13A 13B 13C	8 13D 13E 13F
14A 14B 14C	
15A 15B 15C	
16A 16B 16C	16D . 16E . 16F
17A 17B 17C	NOTE2 170
18A 188 18C	
19A 19B 19C	19D 19E 19E
, 20A , 20B , 20C	200 200 20E 220F
21A 21B 21C	210 21E 21F
22A 22B 22C	220 22E 22F
, 23A , 23B , 23C	230 23E 23F
24A 24B 24C	240 24E 24F
N 25A N 25B N 25C	250 S 25E S 25F S
GALLEY 727-200 ECHO COACH CAPACITY 13	260 26E 26F .
COACH SEATS NOT OCCUPIED	
NOTE 1 - HANDICAPPED SEATING POLD-UP ARMRETS ROWS 6 AND 7 NOTE 2 - DO NOT SEAT HANDICAPPED IN EMER. EXIT ROWS 15 AND 17	SERVICE AND EMERGENCY DOOR
* DURING CONVERSION FERIOD, CHECK WHETHER COATROOM FA	280 , 28E , 28F ,
THE STUDY OF	and the second s
TOBACCO AND SOCIETY	ENTRANCE

on the flight. "No Smoking" indicator lights must remain lighted during the flight. e Fines: Up to \$1,000 for violators: \$2,000 for tampering with lavatory smoke alarms. Source: Associated Press

Today, Only 'No Smoking' Signs Will Light Up on Shorter Flights

By The Associated Press

Flight attendants and ticket agents will ply passengers with free candy and gum and get tough if necessary to enforce a new Federal prohibition on smoking that takes effect today on thousands of domestic flights.

The new regulation, which outlaws smoking on flights of less than two hours, carries stiff fines for violations: up to \$1,000 for smoking and \$2,000 for tinkering with lavatory smoke alarms.

It applies to about 80 percent of all United States flights, or an estimated 13,600 flights a day.

linder the regulations airlines are

says it has spent more than \$180,000 developing programs to comply with the ban.

Along with the stick of heavy fines, airlines are also offering the carrot of sweets for passengers trying 10 squeich-the urge to smoke.

Northwest Airlines, whose tough policy goes beyond the Federal rules by banning smoking on nearly all domestic flights, plans to hand out candy and mints as well as b

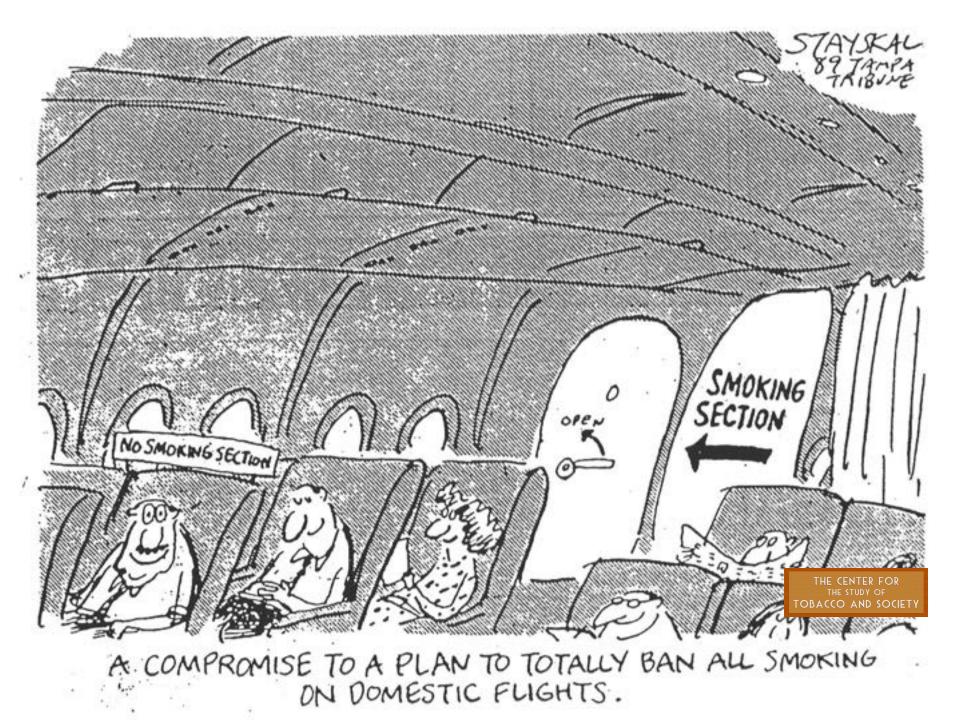
sengers. American wil mon hard candies suggested by the







"LOOK ON THE BRIGHT SIDE ... MAYBE THERE WILL BE AN EMERGENCY AND THE OXYGEN BAGS WILL DROP DOWN !"



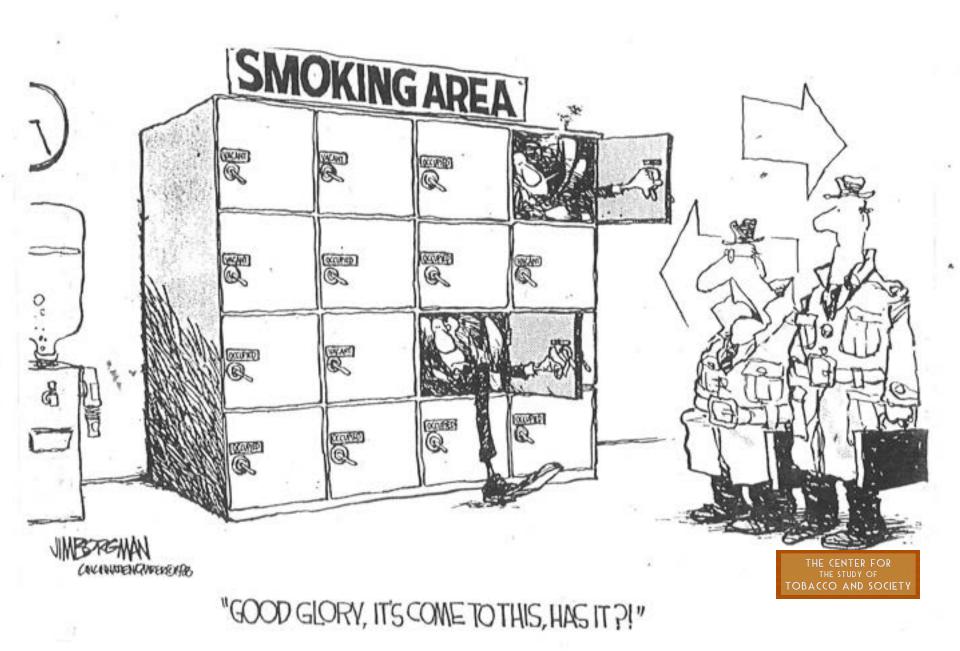


"Which section would you like . . . 'no smoking' or 'grumbling about no smoking?"







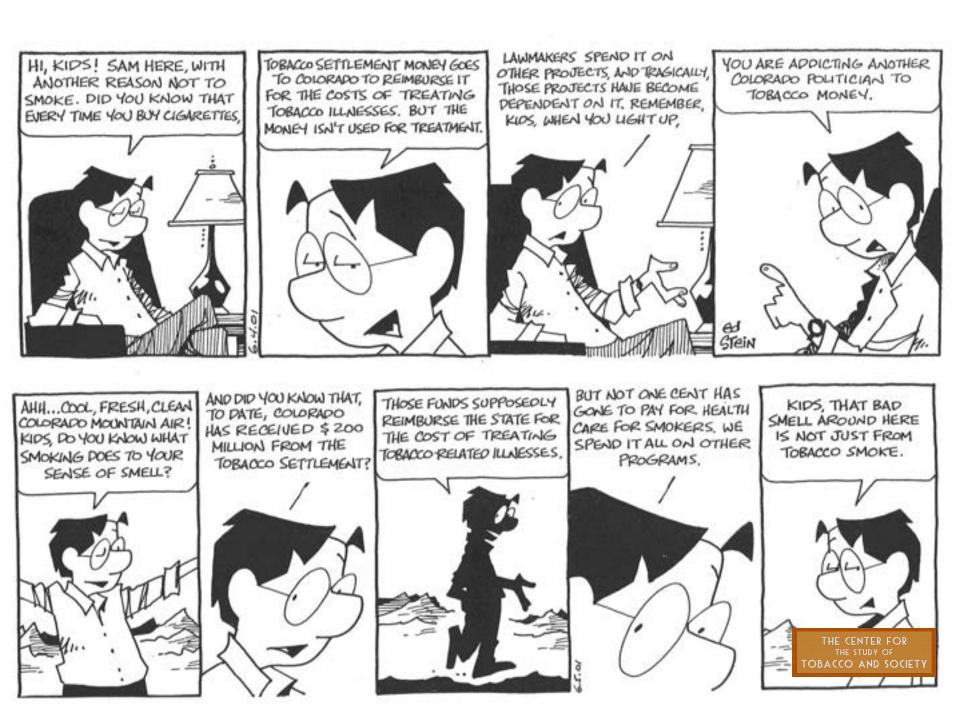




"Non-smoking or walking?"



"Confidentially, I don't think these non-smoking flights are going to catch on . . ."

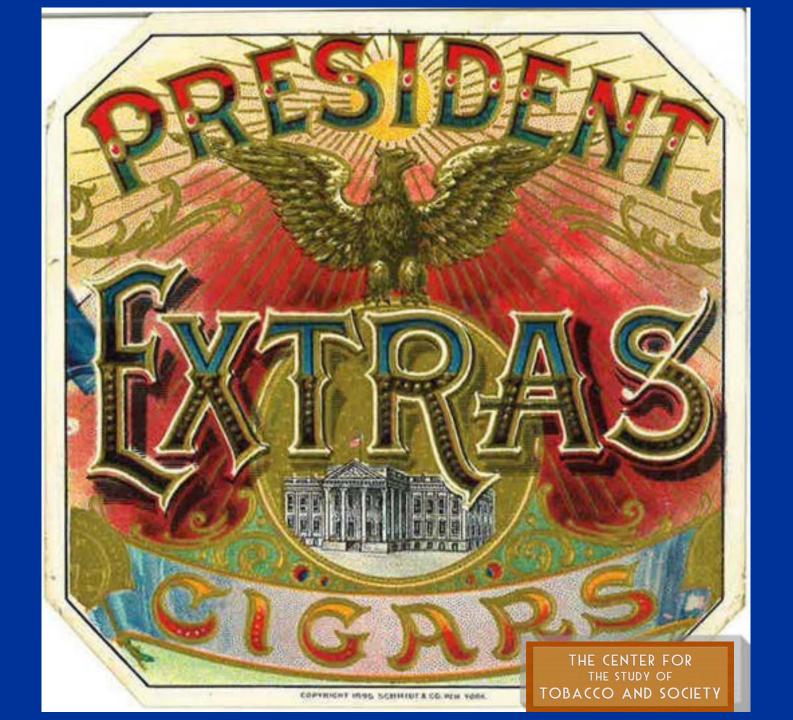


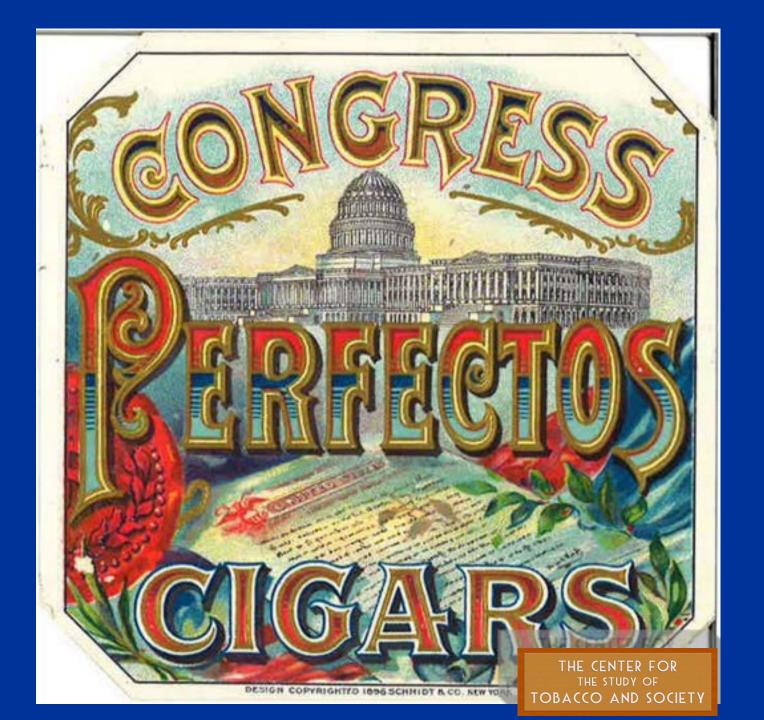


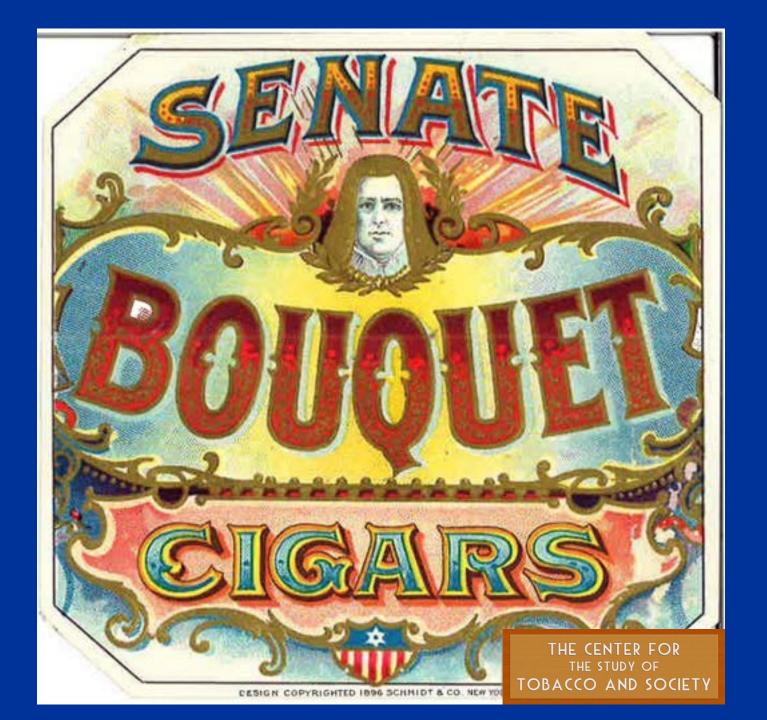


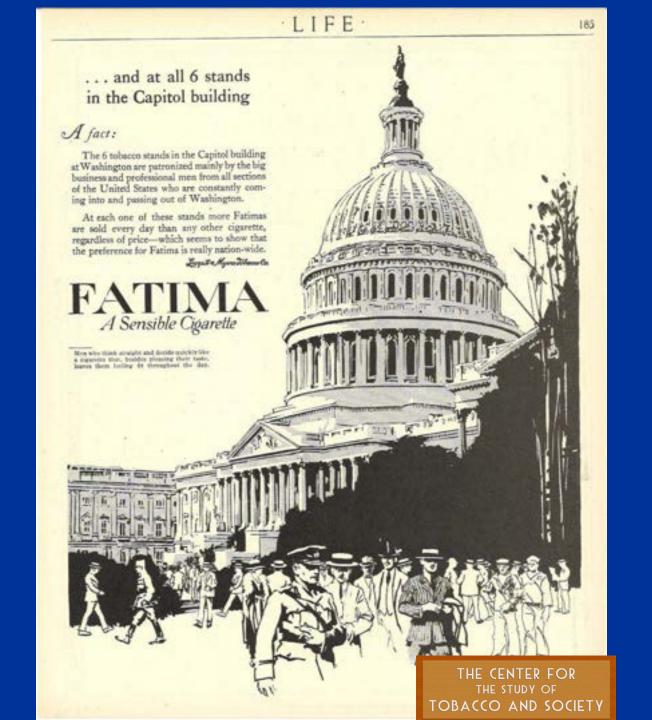


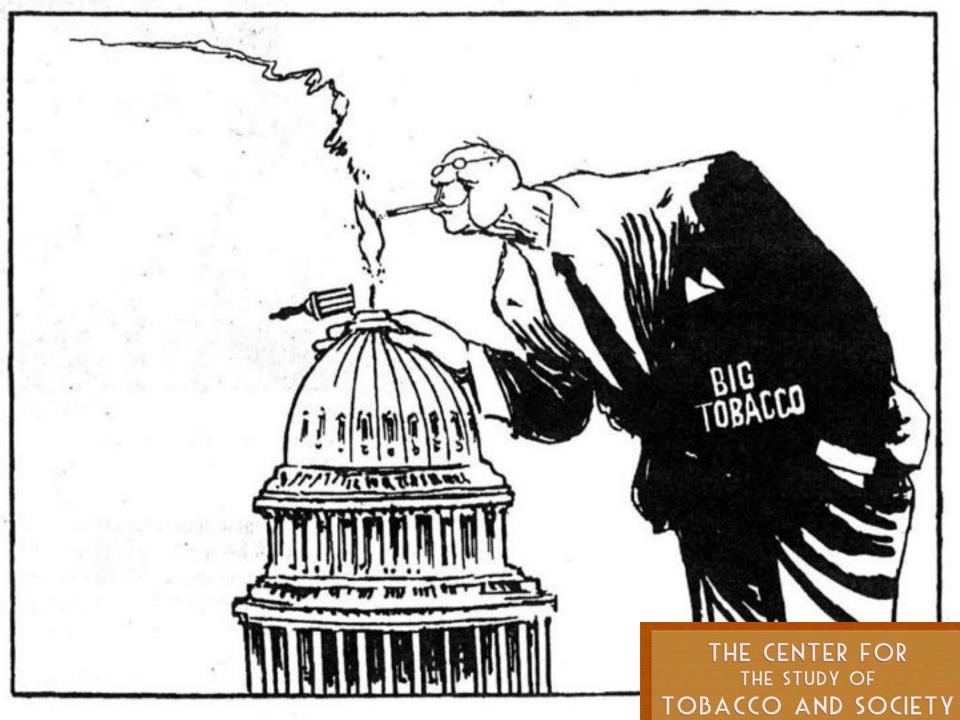
Politicians

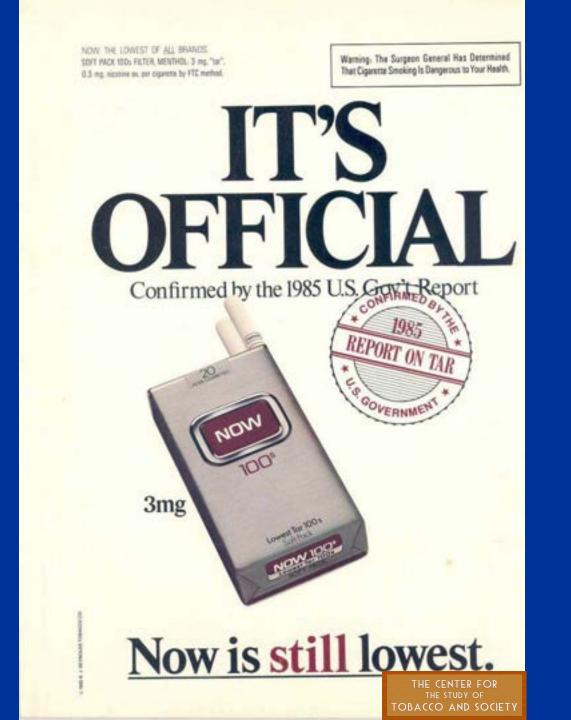




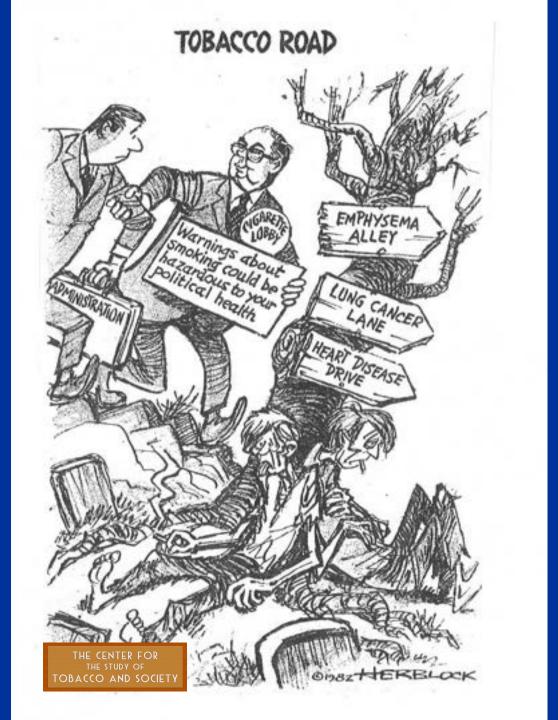






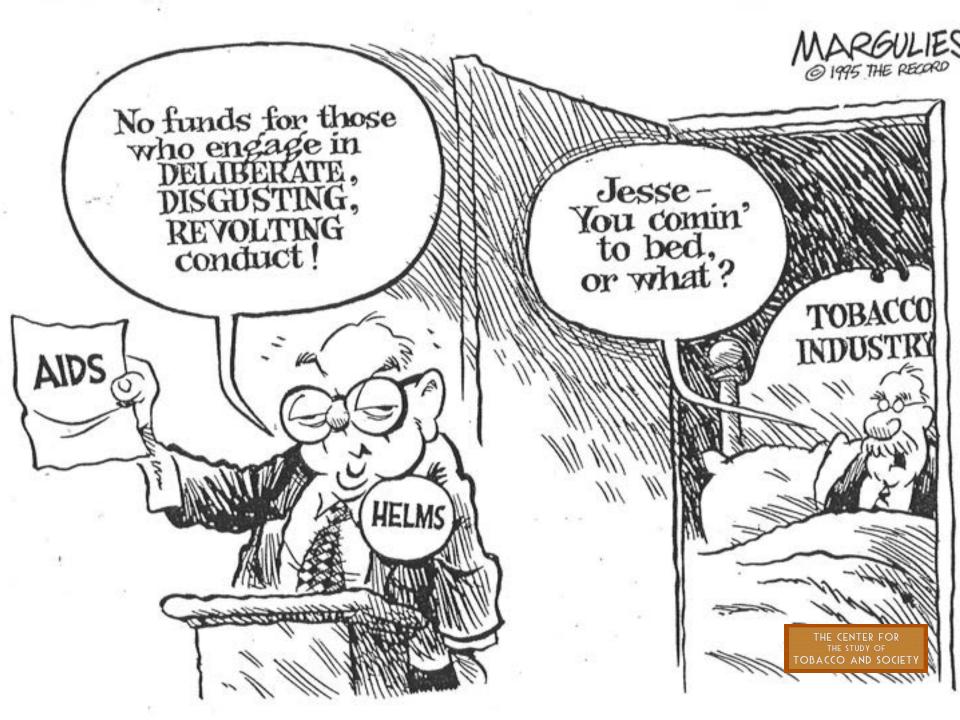


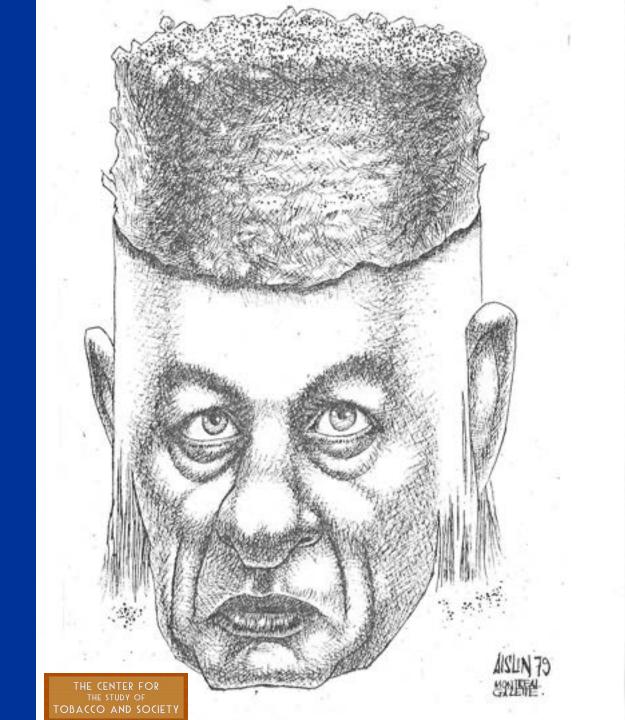














the Terrorist and his Accomplice

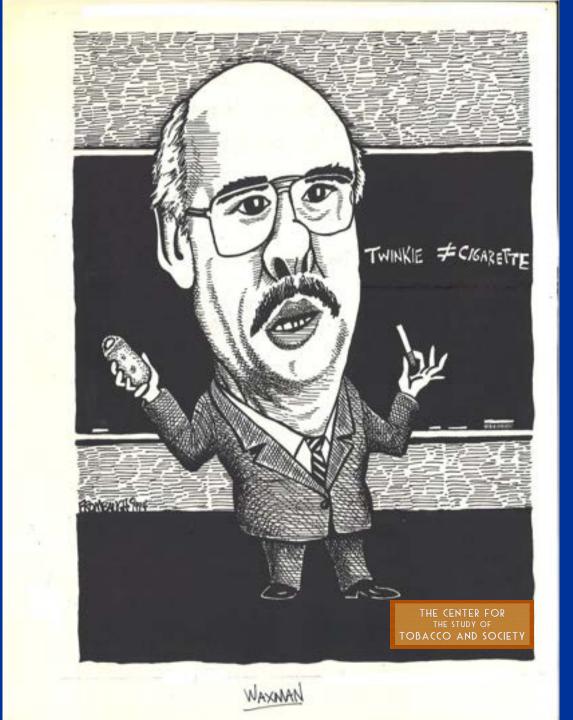
STATE AWMAKERS

HOLD

ACARETTES

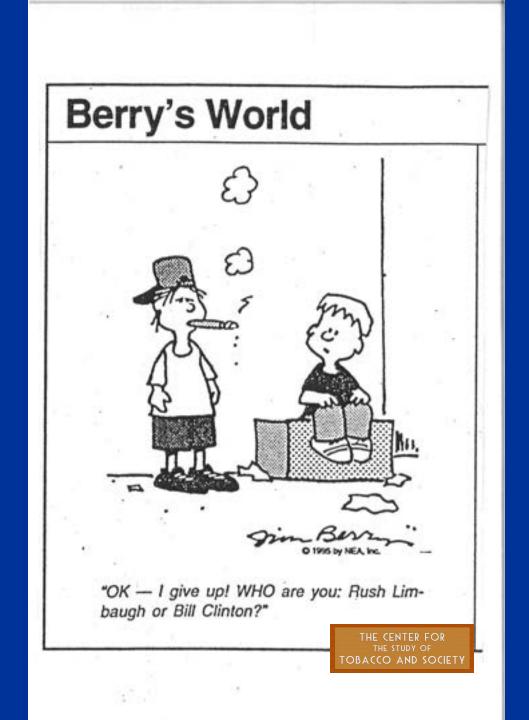
TOBACCO LOBBY

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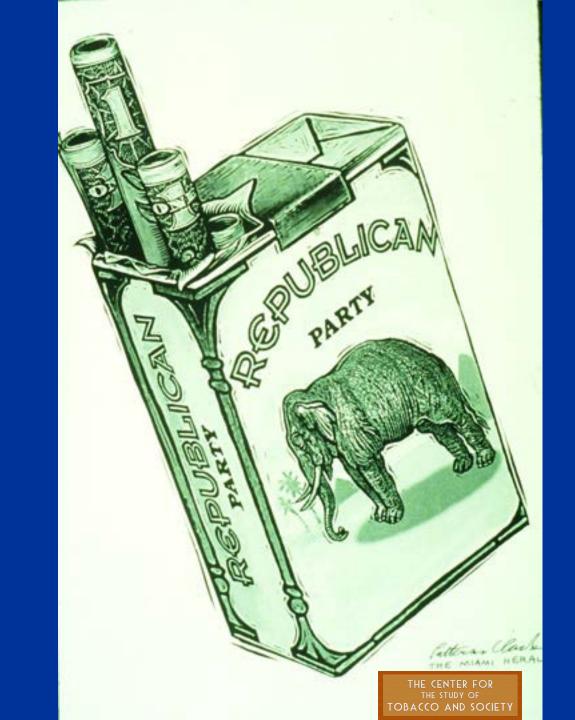


HAVING BEEN IMPEACHED FOR LYING, BILL CLINTON EMBARKS ON A NEW CAREER.

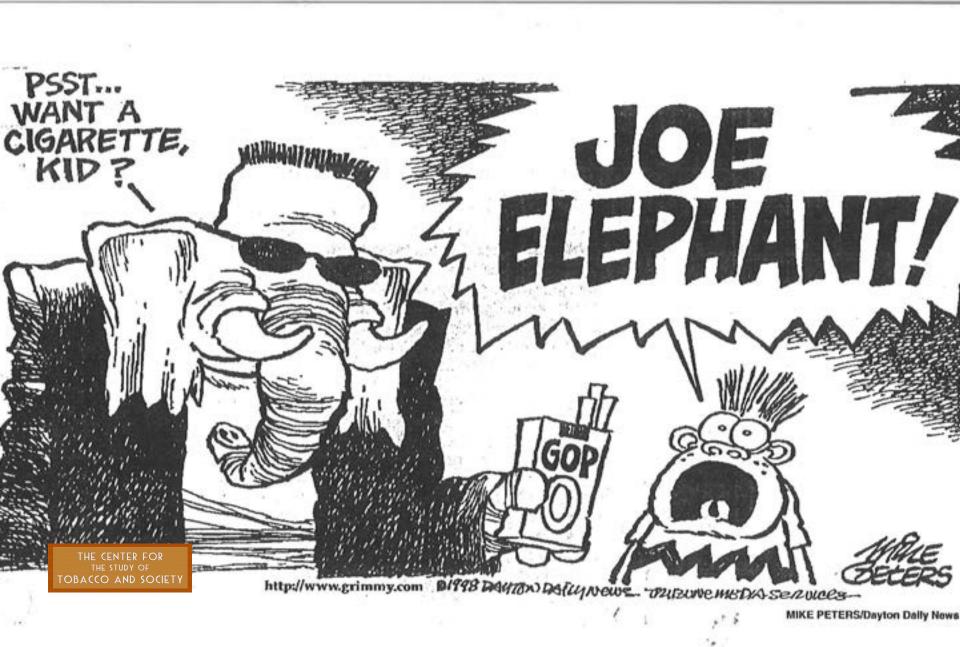


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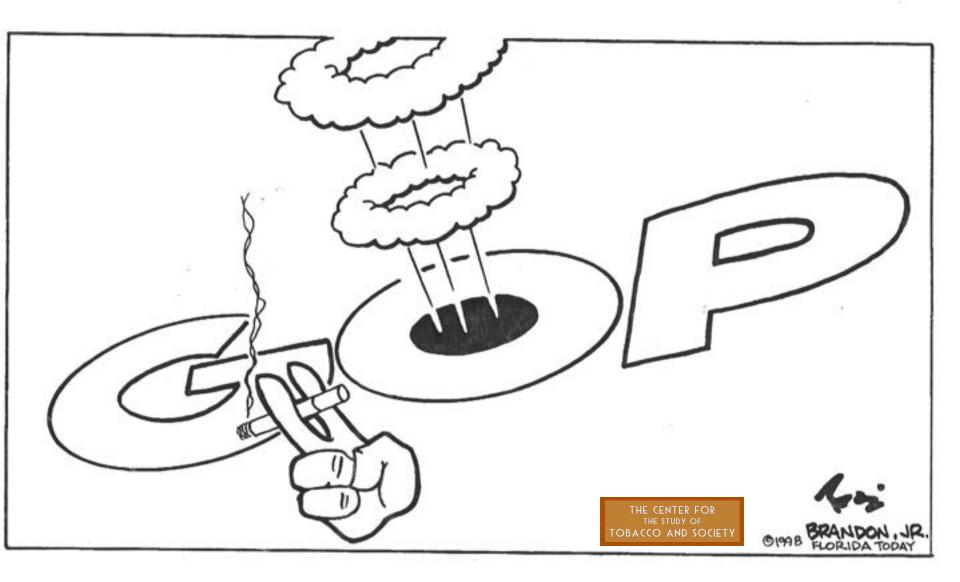






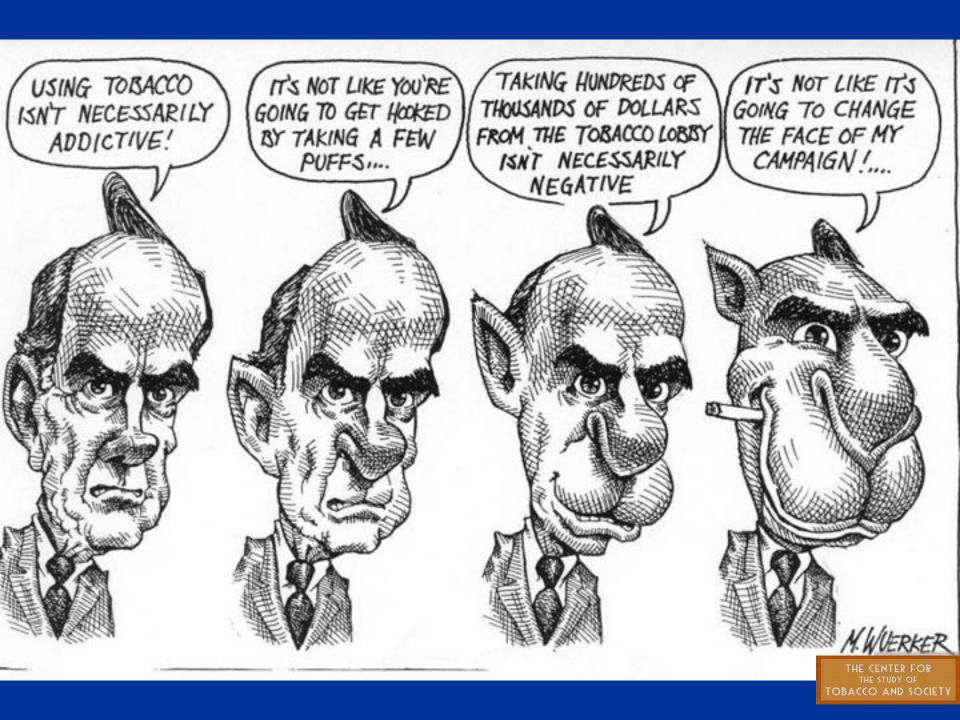


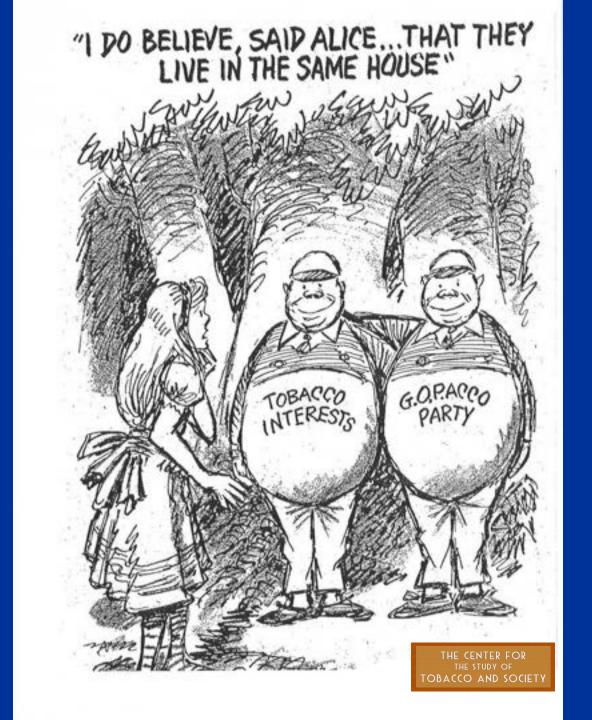




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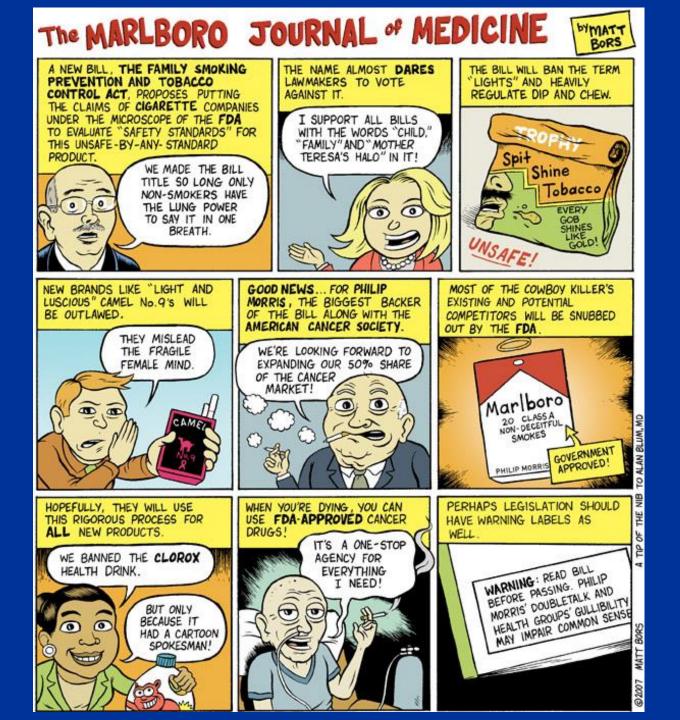














The industry

A responsible tobacco industry prevails

By Joseph Cullman 3rd

Chairman, executive committee, Philip Morris Inc.

(Excerpted from an address May 19 before the annual meeting of the Tobacco Merchants Association of the U.S., Hotel Pierre, New York, NY.)

Throughout our industry's and our country's history, battles have been led and won by people who realize that democracy is not a spectator sport, who are ready to work around the clock to formulate strategies, prepare arguments and present positions to the Congress of the United States, to 50 state legislatures - or to a single consumer with the power to approve or disapprove of our business at the retail counter or in the voting booth.

Even in an industry like ours, where so many have done so much, there are those who have held the tobacco banner especially high. Bowman Gray of R.J. Reynolds made an eloquent --- and successful -- case for the tobacco industry at the FTC labeling hearings of 1965. Curt Judge of Lorillard, who is now chairman of the Tobacco Institute's executive committee, joined me in offering Congressional testimony against unreasonable advertising and labeling decrees in 1969.

It's not my wish in saluting these great men to give the impression of an old campaigner, wearing the ribbons of a previous fight and telling you what the real war was like. To the contrary, the fight goes on --- and on familiar battlegrounds.

Few new issues

There are very few issues we face to-

when broadcast advertising for cigarettes ended, worldwide cigarette consumption rose from three trillion units to nearly five trillion. Cigarette sales continue to rise in Finland and Italy, where all cigarette advertising is banned, and in Sweden, where the rotating health warning is in effect.

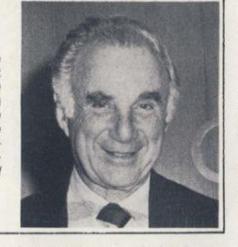
In 1971, 120 brands of cigarettes were being marketed in the United States. Last tries, we have been creative in combining marketing and technology. I would point out here that technology doesn't only mean microchips, space shuttles and genetics. It means manufacturing such broadly used products as toothpaste, candy and - lest we forget - cigarettes in extraordinary volume and uniform quality every day of the year. Our industry has combined marketing and technology to

"We prevail because we make and sell a legitimate product that people around the world - more than 50 million Americans among them - enjoy. If we didn't deserve this public support, we'd have gone out of business long ago with or without adverse legisla-Joseph Cullman 3rd tion."

year, there were more than 230, as the cigarette industry continued to tailor its products to specific tastes and market segments.

Consistent performer

Tobacco is America's oldest business and its most consistent economic performer. We are among the highest in profitability and return on assets and we are the lowest in import penetration. Tobacco offers a refreshing contrast to in Concorde, North Carolina



introduce low-tar and ultra low-tar cigarettes.

We have increased our manufacturing capacity and productivity with cigarettemaking machines that can produce upwards of six thousand cigarettes per minute. If America's automobile makers had

paid as much attention to the we did, we wouldn't see so m cars on our roads. Philip Mor part of this industry-wide mo with a \$300 million manufac

gone out of business long ago --- with or without adverse legislation.

Even the people who want to put us out of business grudgingly concede that our sales keep rising in spite of smoking restrictions and tax increases. But they won't admit to the reason for this contrary set of circumstances. People enjoy our products. They always have and they always will. In the midst of all the industry's aberrations going back centuries, people have kept on smoking.

But we must continue to justify this confidence.

Continued vigilance

We have to remain vigilant. We'll always be on hit lists of anti-tobacco legislators and lobbyists. The names may have changed over the past three decades, but the issues haven't,

We have to stand firm on the health issue. Legislators cannot be allowed to pass laws that would change behavior on assumptions that have not been scientifically proven.

An we must not relax our quality standards. As our prices rise, only consistent excellence will persuade smokers to keep buying our products and voting for their continued availability.

We are privileged to be part of the oldest and greatest American industry. But neither privilege nor greatness comes cheaply. Ask a Bowman Gray or a Curt

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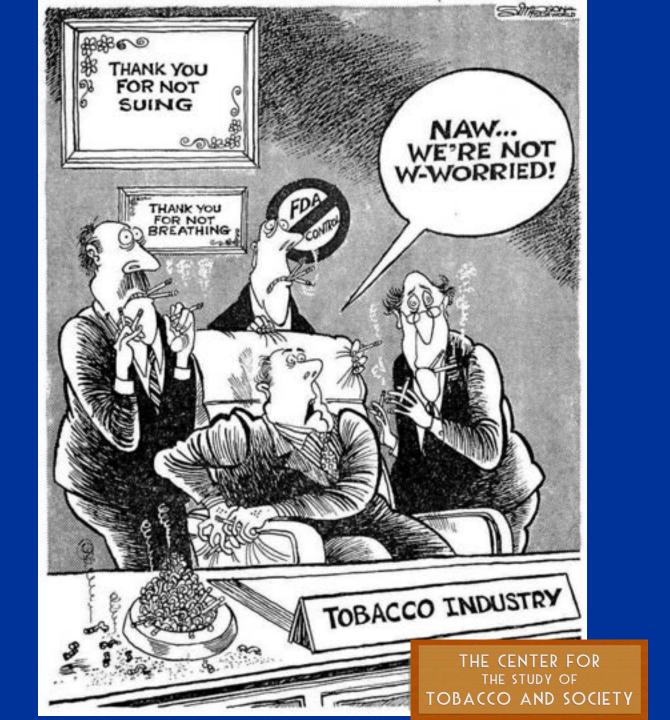


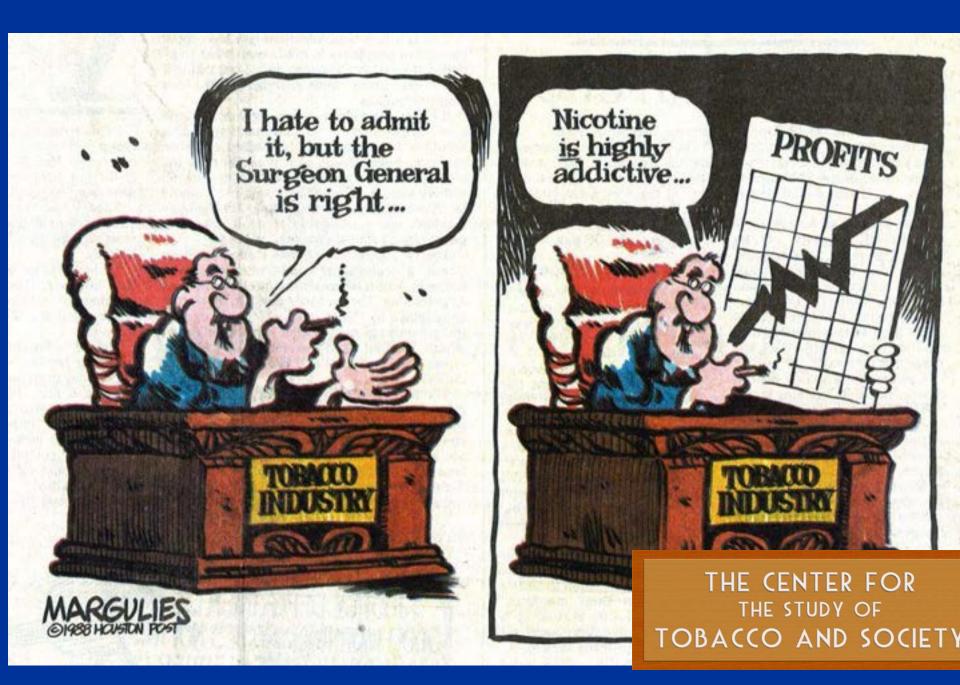


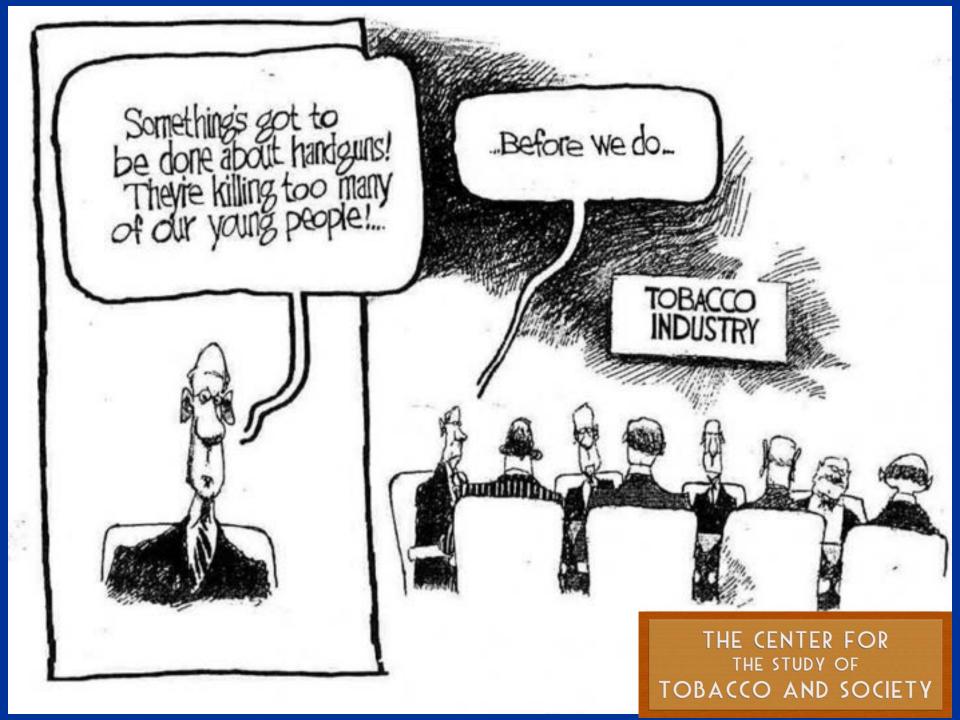










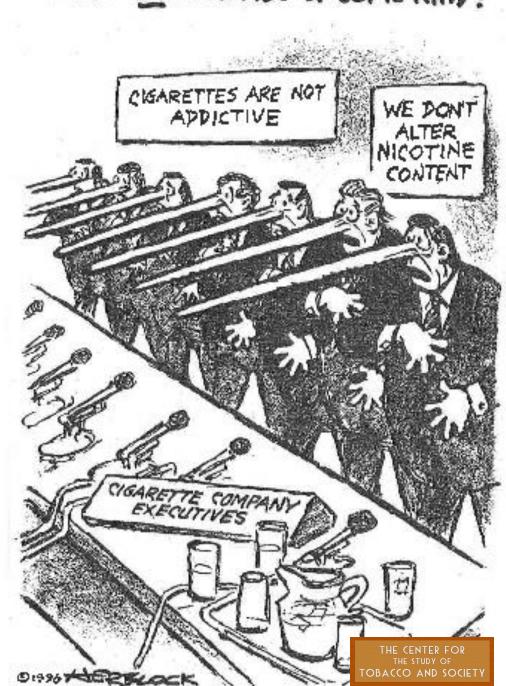


Doonesbury Flashbacks

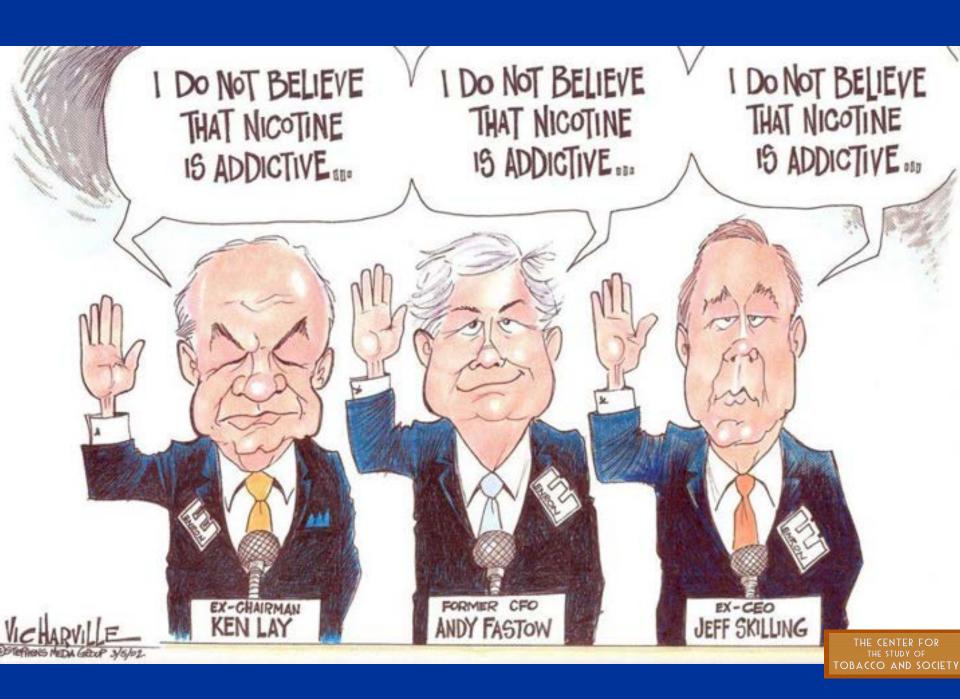
BY GARRY TRUDEAU



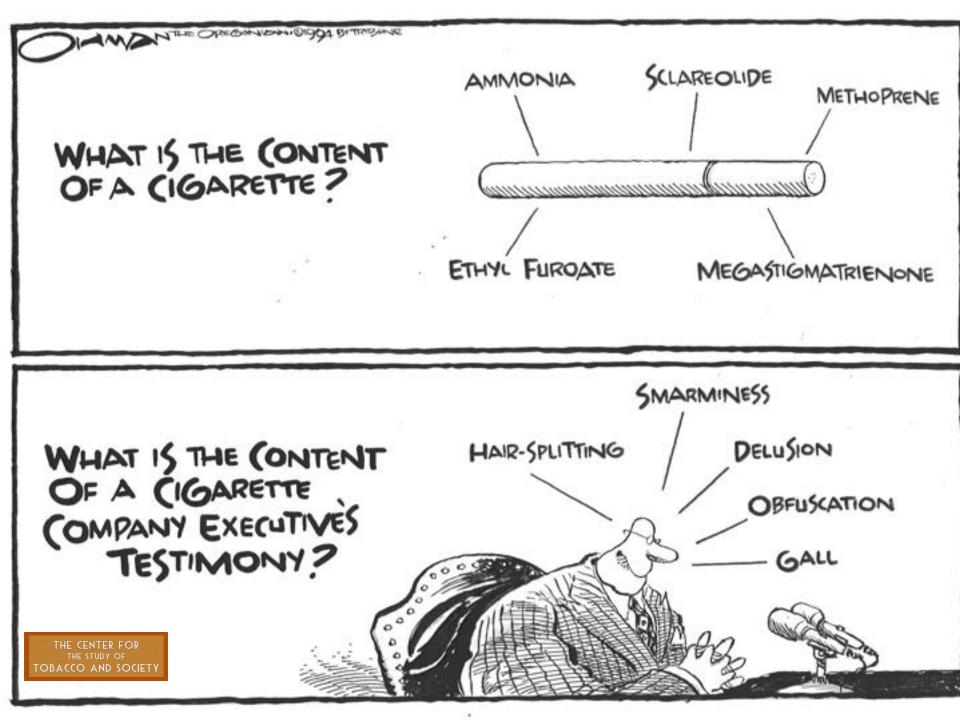


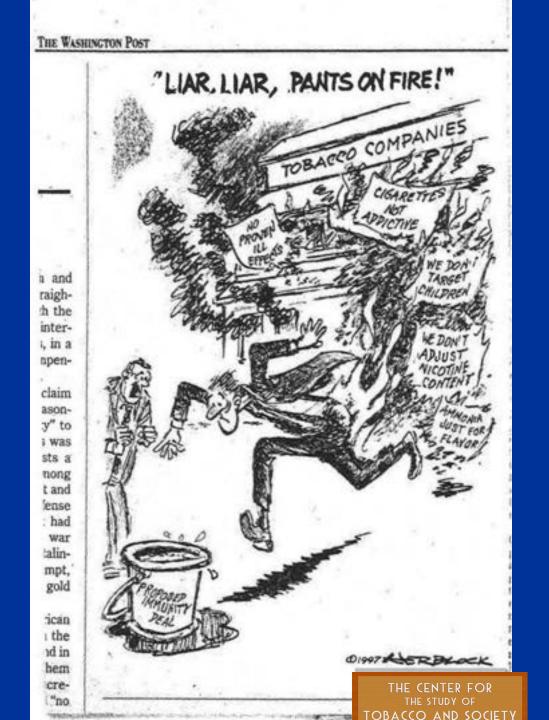


"WHAT-US TELL FIBS OF SOME KIND ?"

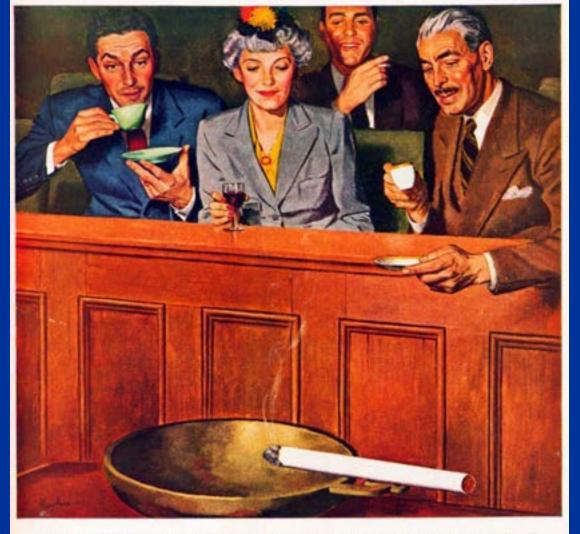








Lawsuits



"That," the jury said, "is your milder, better-tasting cigarette! ... "



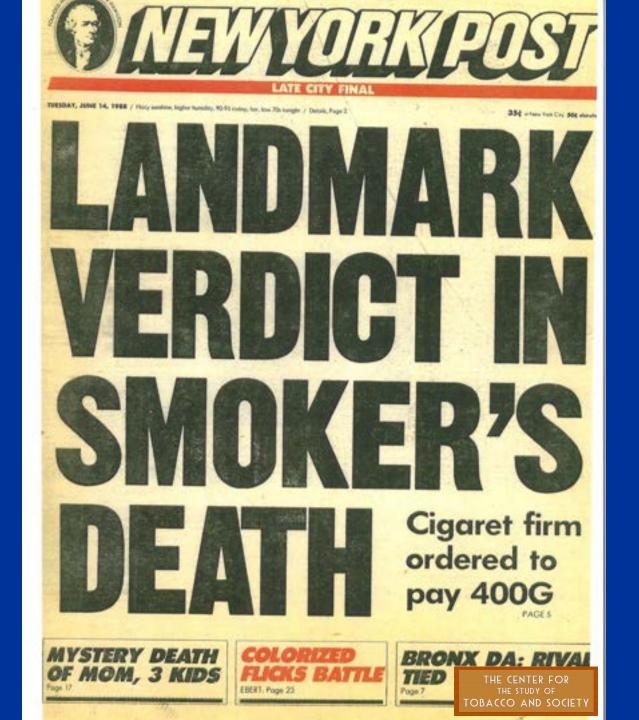
When you my your first Einsteenel, you will take the result of a new also in copentrologing. In exprising favor was created with the guidance of a professional jury of mones of four wises, max, and coffirm. Hend after bleen was developed until they came to user which their sensitive status used hash midde and here-taking their any of the size Longtroubleg deault?

And with new tate-geodoese, Herrwood also beings you extra protection against nicotine, throat irritance, and tats

A SUPERIOR CONTARTY OF AT THE STANDARD PRICE . THE AXTOR PARENT TORACCO COMPANY, 1015. . "BOOM

that stain lengtrs and week. Provided you smoke it no farther than an obl-site togotette, Electroical's status length will foller and strate such pull of smoke, make it meansably cleaner! A chosen, force ande it Florand's premie. Try a paid tolog-

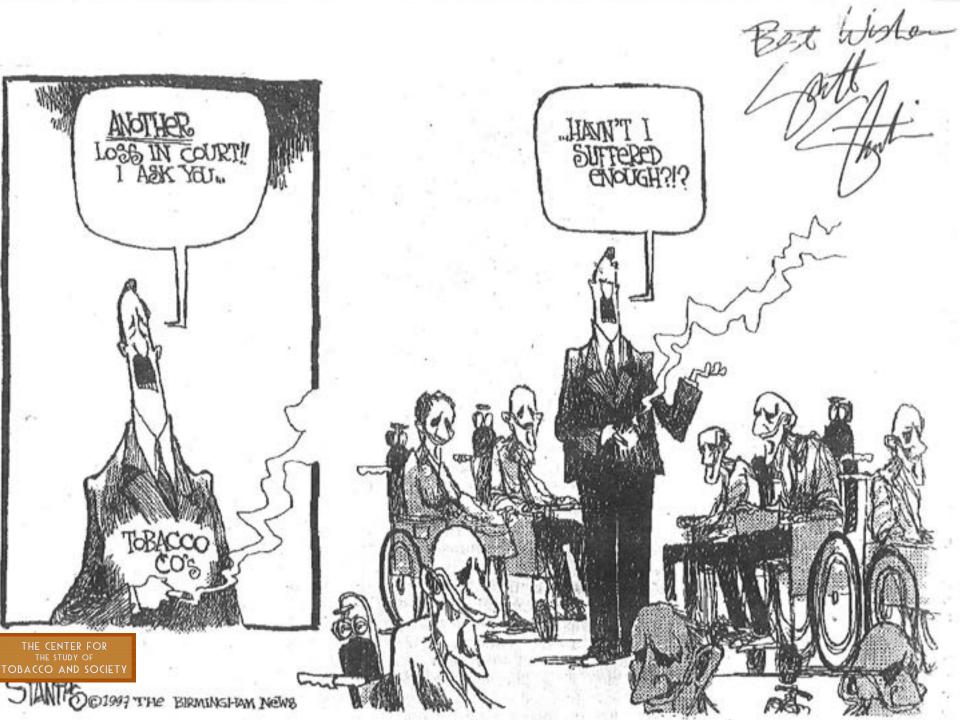


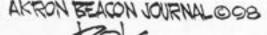














OF COURSE YOU WOULDN'T BENEFIT DIRECTLY FROM A TOBACCO DEAL BUT, IN ADDITION TO COVERING MY LEGAL FEE, A SIZABLE CONTRIBUTION WOULD BE MADE TO A GOVERNMENTAL ENTITY IN YOUR NAME. PROVIDED YOU PROMISE NOT TO SUE.

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To Dr. B. Rum - ill the best, Stene Breen

