Robert G. Robinson, Dr.P.H. Associate Member

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Mailing Address: 510 Township Line Road Cheltenham, Pennshania 19012 215 728 3102 February 9, 1990

> Family Practice Center Baylor College of Medicine 5510 Greenbrian Houston, TX 77005

Dear Alan:

I want to express my appreciation for the contributions you made in helping the Coalition Against Uptown Cigarettes to win its' struggle with the R.J. Reynolds Tobacco Company. There are a great many lessons to be learned from this event. These lessons bear on the interrelationship between community organizing, health education, and policy. This was an incredibly dynamic process. The mistakes made were minimal, and in part explain why it was possible to maintain unity over the course of the struggle. It was a unity that would have continued even if RJR had chosen to delay its' decision.

The major drama concerned the ability of the African American community to emerge as the central focus both in terms of leadership and in defining the issues. A sub-drama was the ability of the major voluntaries and research centers such as FCCC to submerge their agenda in the interests of serving the coalition. Process is hardly ever prioritized, and it is not well understood. I would advise that it was first process which determined this victory, and second a clear delineation of the issues which reflected the process because at every stage definitions with the potential to divide were rejected. The primary focus of the Coalition was to remain true to the African American community, avoid divisiveness, and maintain a singular focus on the Tobacco Industry. Sensitivity to this demanded that individual and organizational agendas be secondary to the needs of the Coalition and the perspectives of its leadership. Independent initiatives would not have been appropriate. This lesson, and the principles upon which it is based, can provide the larger public health community with very positive lessons.

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Information, advice, and analysis were critical during this process to evaluate both immediate and long term objectives. We were beginning to determine the latter more fully when the victory cry was sounded. Your input was extremely important. Your support was valued and will be long appreciated and remembered. I look forward to other moments when we can join. I am sure they will occur. Moments are battles. We all understand that this is war. I trust you understand how much I appreciated your willingness to share your time and energy in this struggle. Thank you.

Sincerely,

Robert G. Robinson, Dr.P.H.

RGR/ss

cc: Yvonne Allison
Jesse Brown
Carl Mansfield
Tracy Orleans
Charyn Sutton